

Thomas Salomon, LL.M. (Illinois)

Partner

Hamburg

Biography

Thomas Salomon is where your business is. In a world of specialisation and division of labour, success is the product of smart interaction along the value added chain. Thomas concentrates on drafting and negotiating agreements on distribution, supply and the provision of services, particularly in the consumer, food and life sciences industries. Thomas also covers regulatory aspects and stays at your side when competitors drag you into unfair competition litigation.

Thomas' career has spanned private and corporate practice and he is familiar with the requirements of corporate decision-making processes. Clients have thus lauded his business-mindedness and hands-on approach.

Except for a period of three years, Thomas has been with the firm and its predecessor firms respectively since 1992 and became a partner in 2001. From 1996 to 1999 he was General Counsel of Fielmann AG, Hamburg. Thomas studied law at the universities of Hamburg and Geneva and received his LL.M. from the University of Illinois, United States. From 1988 to 1990 he was a research assistant at the Max-Planck-Institute for Foreign and International Private Law.

Representative experience

Advising a leading international manufacturer of consumer electronics on the establishment of its



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Languages

English
Italian
French
German

Practices

Commercial
Complex Contracting
Food Law
Marketing and Advertising
Medical Device and Technology
Regulatory
Pharmaceuticals and Biotechnology
Regulatory
Mergers and Acquisitions

selective distribution systems for individual brands in Europe.

Advising a leading manufacturer of alternative therapeutic products on product launches and on the repositioning of products as foods and cosmetics.

Advising Schwartauer Werke on composition, labelling and advertisement of its product range and legal support in product launches.

Advising a leading German car manufacturer on a global agreement with a media agency for its most important brands.

Advising a manufacturer of steel foundations for offshore wind parks on negotiations and drafting of manufacturing and supply agreements.

Advising an online retailer on the creation and negotiation of logistics contracts, most recently interim arrangement for the change of the provider.

Awards and rankings

- Often Recommended Lawyer for Distribution/Trade/Logistics, *JUVE handbook*, 2009 – 2022
- Often Recommended Lawyer for Trademark and Unfair Competition Law, *JUVE handbook*, 2011 – 2019
- Often Recommended Lawyer for Food Law, *JUVE handbook*, 2004 – 2019
- Leading Name for Trade, Distribution, Logistics, *Legal 500 Germany*, 2017-2018
- Recommended Lawyer for Trade, Distribution, Logistics, *Legal 500 Germany*, 2019-2022
- Recommended Lawyer for Consumer and Food Law, *Legal 500 Germany*, 2021-2022

Latest thinking and events

- Press Releases
 - Hogan Lovells advises Borromin on the acquisition of a stake in AES group

Strategic Operations, Agreements and Regulation

Industries

Consumer

Life Sciences and Health Care

Energy and Natural Resources

Areas of focus

Advertising and Copy Clearance

Advertising and Promotion
Compliance

Agency and Distribution

Clinical Trials

Consumer Product Safety
Regulation

Consumer Protection and Privacy

Food Advertising and Regulation

Food Recalls

Manufacturing

Medical Foods and Dietary
Supplements

Product Compliance

Product Development and Approval

Regulatory Exclusivities, Hatch-
Waxman, and Similar Statutes

Sales Promotions

International Regulatory
Compliance

Education and admissions

Education

- Hogan Lovells Publications
 - Top 5 questions from Germany on COVID-19, contracts, and supply chains
- Hogan Lovells Publications
 - Resolution demanding better traceability of food products in Germany *Newsflash*
- Hogan Lovells Publications
 - Consumer Horizons 2019
- News
 - Total Brand Care Q&A – Product labeling and packaging in Europe
- Publications
 - Opportunities and Challenges in Product Labeling and Packaging in Europe: Total Brand Care

LL.M., University of Illinois at Urbana-Champaign

University of Hamburg

University of Geneva
