

## Paul Stones

Senior Associate

London

### Biography

Paul qualified in 2013 and joined Hogan Lovells in 2015 after previous commercial careers in business management at P&O and prior to that as a partner in an independent firm of surveyors. Before joining the legal profession, Paul's experience instructing and engaging legal services as a client provided a valuable insight into both sides of the advisor to client relationship.

He now deals with all types of real estate transactions for a wide variety of clients and has focussed on electrical energy generation advising in the renewables market on the real estate aspects of wind, solar, anaerobic, battery storage and electric vehicle projects.

His experience with freehold and leasehold sales, purchases and landlord and tenant matters coupled with a commercial background means he is familiar with the motivation and aspirations of his clients.

### Representative experience

Advising a renewables portfolio owner on the real estate requirements during the disposal of several in-the-ground solar projects.

Negotiating leases, licences and contracts for sale and purchase for several well-known real estate portfolios and pension funds.

Investment disposals of an £85m student housing block, multi-unit industrial estates and out-of-town retail developments.



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### Practices

Real Estate

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### Industries

Real Estate

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### Areas of focus

Corporate Occupiers

Real Estate Development

Real Estate Funds

Real Estate Investment

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### Education and admissions

### Education

Purchase of single-let distribution centres for a UK pension fund.

Negotiation of options and leases for solar, wind and AD gas-to-grid projects.

Standardising real estate documentation for an EV charge-point owner to cut time to market.

LL.B., The University of Law, 2011

DipSurv, University College of Estate Management, 1992

B.Sc., University of Central Lancashire, 1987

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## Latest thinking and events

- Hogan Lovells Publications
  - Electric Vehicle charging – regulation that sparks a charge towards a better network *Keeping It Real Estate*
- Hogan Lovells Publications
  - Real Estate Quarterly Summer 2019
- Press Releases
  - Hogan Lovells promotes 31 to senior associates in UK