

## Stephanie Keen

Partner

Singapore

### Biography

With the benefit of international experience, and vast regional knowledge, Stephanie knows how to get the job done. Adopting a direct and straightforward manner, Stephanie applies her no-nonsense approach while leading the Corporate & Finance practice in Asia Pacific. Stephanie has been based in Singapore since 2009.

Recognised as one of few leading private equity lawyers in Asia Pacific, Stephanie is praised by clients for being very good at looking at the bigger picture. She is particularly adept at closing international deals in complex Asian markets, adopting a focused approach whilst being alert to cultural nuances.

Time spent in London and New York advising large corporations and private equity houses ensures that Stephanie gets what is important when looking at investment opportunities, particularly from commercial and risk appetite perspectives. Stephanie's legal representation spans advising corporates, lenders, and private equity houses on leveraged buy-outs, cross-border transactions, mergers and acquisitions, equity offerings, and corporate restructurings.

Stephanie is a dynamic supporter of diversity and citizenship in the work place, recognising its importance both locally as well as to the global firm. Stephanie heads up the diversity committee in Singapore, sits on the firm's global diversity committee



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### Languages

English

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### Practices

Commercial

Corporate Governance and Public  
Company Representation

Employment

Investment Funds

Joint Ventures

Mergers and Acquisitions

Private Equity

Africa Regional Practice

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### Industries

and most recently has been appointed regional head for diversity in Asia Pacific for the firm's Corporate & Finance practice group.

Stephanie is practical, efficient, uncompromising, and results-oriented. Frequently praised for her extraordinary combination of work ethic, judgement, and diplomacy, Stephanie is the trusted advisor clients want sitting on their side of the table in negotiations.

## Representative experience

Flipkart Private Limited on its US\$3.6bn funding to accelerate the growth of the consumer internet ecosystem in India.

Flipkart, one of India's leading digital commerce entities, on its US\$1.2bn fundraising together with its US\$700m fundraising for PhonePe, a payments business.

Walmart Inc. on the US\$16bn acquisition of a 77 percent majority stake in Flipkart Private Limited, the prominent Indian e-commerce marketplace company.

PayPal on a US\$125m investment into Pine Labs, India's largest retail payment platform, alongside Temasek (the sovereign wealth fund of the Singapore government).

eBay Inc. on its acquisition of the Japan business of Giosis Pte Ltd., an e-commerce marketplace company.

Navis Capital Partners, an Asian private equity firm, on the sale of its controlling stake in MFS Technology, a flexible printed circuit board solutions provider in Singapore, Malaysia, and China.

Navis Capital Partners on the acquisition of a major stake in a denim and garment manufacturer in South East Asia headquartered in Vietnam.

Consumer  
Education  
Financial Institutions  
Life Sciences and Health Care  
Technology and Telecoms  
Private Capital  
Sports, Media and Entertainment

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## Areas of focus

Bolt-ons  
Buy Outs  
Co-investments  
Emerging Companies  
Exits  
Fashion and Luxury Brands  
Management Incentive Plans  
Management Teams  
Private Equity and Venture Capital Funds  
Real Estate Funds  
Retail and Consumer Goods  
Secondaries  
Carve-outs, Spin-offs, and Split-offs  
Cross-border Mergers and Acquisitions  
Hostile Takeovers and Takeover Defense  
Public Company Mergers and Acquisitions  
Sovereign Investors  
International Programs  
Cell, Tissue, and Gene Therapies

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Navis Capital Partners on its acquisition of an 80% equity stake in ISA Industrial Limited, from ISA's shareholders, CNS Holdings Limited, and Schweizer Leder Beteiligungs GmbH.

Conergy, the largest downstream solar power project developer, on its Singapore joint venture with Astronergy, a PRC solar panel manufacturer and ongoing projects managed by the joint venture.

Volaris Group Inc. on the acquisition of Tarantula Global Holdings Pte. Ltd. a Singapore based provider of telecom site management software, operating primarily from its with subsidiaries in India.

Dell in a US\$3.055bn deal to sell its global information technology services division, Dell Services, to NTT Data.

OCK Group Berhad and CapAsia ASEAN Infrastructure Fund III L.P on the acquisition of Southeast Asia Telecommunications Holdings Limited from VinaCapital.

GE Healthcare on its US\$1.065bn acquisition of three healthcare business lines from Thermo Fisher Scientific Inc.

Koch Industries on the reorganization of its Asia entities following its US\$7.2bn acquisition of Molex Incorporated.

News Corporation on the acquisition of ESPN's 50% equity interest in ESPN STAR Sports ("ESS"), giving News Corporation full ownership of ESS.

## Awards and rankings

- Ranked in Corporate/M&A: International (Singapore), *Chambers Asia-Pacific*, 2012-2023
- Best in Private Equity, *Women in Business Law Awards*, 2021

## Education and admissions

### Education

Master of Arts, University of Cambridge, St John's College, 2001

Postgraduate Diploma (Legal Practice), The College of Law, 1995

Bachelor of Arts, University of Cambridge, St John's College, 1994

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### Memberships

Law Society of England and Wales

Singapore Venture Capital Association

Asian Venture Capital Association

Singapore Law Society

British Chamber of Commerce

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### Court admissions

England and Wales

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### Accolades

"A go-to law firm for Singapore and South East Asia private equity work for the past 10 years. They impress with their first class advice and client service and are backed by a seamless global network across the Asia-Pacific, Europe and USA. Managing partner and Head of Asia PE, Stephanie Keen, is our key contact and trusted advisor."

*Legal 500 Asia Pacific, 2020*

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Client say Stephanie Keen is

- Ranked in Corporate and M&A – Foreign Firms, *Legal 500 Asia Pacific*, 2012 – 2023
- Ranked as Power Players, *Women Leading in Law*, 2018
- Ranked in Mergers and Acquisitions Law, *Best Lawyers*, 2020

## Latest thinking and events

- Awards & rankings
  - Embracing 2024: a stellar start with top rankings in India and APAC
- News
  - Proposed new U.S. outbound investment restrictions – what this could mean for APAC businesses and investors
- Press releases
  - Hogan Lovells advises China Baowu on the largest mining and infrastructure project in Africa
- ■ Payments Conference: Payments on the Cusp
- News
  - SEC introduces sweeping new rules for private funds – what it means for APAC investors
- News
  - All in the family - Singapore consults on new AML controls as activity surges

"technically excellent and a great person to have on board." She advises both private equity and strategic investors on their cross-border transactions.

*Chambers Global and Asia Pacific, 2020*

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"Stephanie Keen is excellent, very talented and well respected."

*Legal 500 Asia Pacific, 2020*

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"Stephanie Keen is exceptional – she is one of the best private equity practitioners in the region – technically superb, a formidable negotiator and very solutions-oriented. Stephanie is the first lawyer you want on your team."

*Legal 500 Asia Pacific, 2020*

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She is good at strategy work but also good at details.

*Chambers Asia-Pacific 2023, Corporate/M&A: International*

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Stephanie is a formidable lawyer who is one of our go-to professionals for our acquisitions and exits.

*Chambers Asia-Pacific 2023, Corporate/M&A: International*

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