

Sina R. Hekmat

Partner

New York

Frankfurt

Biography

Sina Hekmat has nearly 30 years of experience advising clients on cross-border transactions. His particular focus includes sophisticated corporate, securities, and business transactions, with an emphasis on corporate finance and mergers and acquisitions.

Sina's fluency in a number of languages, deep experience with diverse cultures, and admission to bars in multiple jurisdictions make him uniquely suited to the needs of the firm's international clientele. He represents underwriters, issuers, and shareholders in U.S., European, and global public offerings and private placements of debt and equity securities, specifically in the automotive, telecommunications, software, energy, and financial services industries. He also advises issuers and underwriters in U.S.-registered and European Prospectus Regulation-approved sovereign, investment grade, and high-yield debt offerings, and represents global investment firms in transactions involving asset-backed securities, derivatives, and other structured finance products.

Sina also advises strategic and financial acquirers as well as sellers and target companies in a number of U.S., European, and global mergers and acquisitions. His experience includes tender offers, exchange offers, and hostile takeovers of publicly traded companies, as well as acquisitions (including management and/or leveraged buyouts) and dispositions (including auction sale) of business units and divisions. He represents



Phone

+1 212 918 8264 (New York)

+49 69 962 36 202 (Frankfurt)

Fax

+1 212 918 3100 (New York)

+49 69 962 36 100 (Frankfurt)

Email

sina.hekmat@hoganlovells.com

Languages

English

Farsi

French

German

Practices

Capital Markets

Private Equity

Industries

Automotive and Mobility

Energy and Natural Resources

Financial Institutions

Technology and Telecoms

multinational corporations in connection with cross-border joint ventures, and advises various investment firms with acquisitions and dispositions of distressed assets and non-performing loans, real estate portfolios, and portfolio companies.

From 2016 until 2019, Sina was a lecturer at the postgraduate program Executive Master of European and International Business Law (E.M.B.L.-HSG) at the University of St.Gallen, Switzerland.

Representative experience

Managers' counsel in over 300 European and U.S. public offerings and private placements of over US\$100bn in debt securities by a German issuer.

Issuer's counsel in €500m high-yield debt offering by a U.S. automotive finance company under its Euro Medium Term Note program.

Issuer's counsel in connection with initial public offering of an Eastern European natural gas company.

Issuer's counsel in connection with multiple Rule 144A debt offerings by a Latin American oil company.

Counsel to bidder in issuance of tender offer for approximately US\$250m in debt securities of a Latin American natural resources company.

Counsel to a Latin American company in the purchase of an electric energy transmission services business from a U.S. publicly traded company.

Counsel to a U.S. publicly traded software company in the cross-border sale of a business unit.

Counsel to a global investment firm in connection with multiple debt and equity investments in a number of Latin American financial institutions.

Counsel to a conglomerate of investment firms in connection with financing of a Latin American infrastructure project in the form of debt and equity securities.

Counsel to a U.S. private equity firm in connection with the financing of a Latin American aviation company.

Sports, Media and Entertainment

Areas of focus

Buy Outs

Convertible Debt Offerings

Cross-border Mergers and Acquisitions

High Yield

Initial Public Offerings

Raising Debt Capital

Raising Equity Capital

Securitization and Structured Finance

Stock Exchange Listings and Regulatory Compliance

Sports

Media and Entertainment

Esports and Gaming

Education and admissions

Education

J.D., Vanderbilt Law School, 1993

M.B.A., Vanderbilt University Owen Graduate School of Management, 1993

B.A., University of California, Los Angeles, cum laude, 1989

Bar admissions and qualifications

New York

District of Columbia

California

Counsel to selling shareholders in connection with an IPO by a Latin American logistics company.

Counsel to selling shareholders in connection with a follow-on equity offering by a Latin American financial institution.

Awards and rankings

- Finance: Capital Markets: Debt Offerings, Recommended, *Legal 500 US*, 2013, 2020, 2022-2023
- Finance: Capital Markets: Equity Offerings, Recommended, *Legal 500 US*, 2021-2023
- Finance: Capital Markets: Global Offerings, Recommended, *Legal 500 US*, 2021-2023
- Capital Markets: Debt Capital Markets, *Legal 500 EMEA*, 2018-2019
- Corporate/M&A (Germany), *Chambers Global*, 2014
- Corporate/M&A (USA), *Chambers Global*, 2014
- Capital Markets: Debt & Equity (USA), *Chambers Global*, 2014
- Equity Capital Markets, *Legal 500 Deutschland*, 2014

Latest thinking and events

- Press releases
 - Hogan Lovells represented Brazilian issuers on two equity offerings in September
- Press releases
 - Hogan Lovells' São Paulo and New York teams represent IRB-Brasil Resseguros in its follow-on offering of listed common stock
- News
 - SEC rule amendments to require electronic submission of Form 144 filings and "glossy" annual reports
- Awards & rankings
 - IFLR Americas Awards recognize Hogan Lovells for work on 'Project Finance Deal of the Year'
- Sponsorships and Speaking Engagements

Texas

Frankfurt

Solicitor, England and Wales

Solicitor, Republic of Ireland

Accolades

'He is very responsive and very dedicated to his client's work; he knows very well the peculiarities of their businesses.'

*Client quoted in Chambers Global
2014*

Sina Hekmat is experienced in representing German issuers in global offerings.

Legal 500 US 2021

Sina Hekmat of Hogan Lovells US LLP advises issuers and underwriters on a variety of cross-border transactions involving the USA and Europe. He has particular knowledge of matters involving Germany.

Chambers Global 2015

'Sina Hekmat has vast expertise with regard to US capital markets law. He is always available and offers sound and quick advice.'

*Client quoted in Legal 500 US 2023:
Capital Markets – Global Offerings*

'Sina Hekmat is an excellent

- SFVegas 2021
- Press releases
- Hogan Lovells' São Paulo and New York teams represent placement agents on Unifique Telecomunicações S.A. IPO

specialist in global offerings. He is available at short notice, replies instantly and offers great support to his clients during global offerings.'

Client quoted in Legal 500 US 2022

'Sina Hekmat is one of our favourite partners to work with. He is extremely knowledgeable about our business and understands and anticipates our needs. He goes the extra mile to ensure that our transactions run as smoothly and seamlessly as possible and makes us look good to our issuer clients. Off deal, he is a trusted source of advice and is always available when we need to talk something through. On the rare occasions he doesn't know the answer to a question, he knows someone who can answer it.'

*Client quoted in Legal 500 US 2023:
Capital Markets – Global Offerings*

'Sina Hekmat – pleasure to work with, incredible client knowledge.'

Client quoted in Legal 500 US 2022
