

## Maximiliano J. Silvestre

Senior Associate

Denver

### Biography

Max helps clients solve problems in the automotive industry relating to complex corporate transactions and regulatory compliance issues. He offers a unique and pragmatic perspective based on his significant experience working in private practice and in-house as senior counsel with Hyundai Motor America.

Max focuses his practice on motor vehicle franchise law. He advises domestic and foreign auto manufacturers on the management of their dealer networks and assists with preparing and negotiating licensing and distribution arrangements, and agreements arising from the highly regulated relationship between manufacturers and dealers. He also represents in transactional and commercial matters including dealer network development, data privacy, corporate, and commercial agreements.

Max also has experience handling mergers and acquisitions, domestic and international joint ventures, syndicated loans, and early stage funding across a range of industries.

### Representative experience

Preparing and negotiating commercial and Tier 1 supplier contracts for a major US auto manufacturer.\*

Advising a major motor vehicle manufacturer with the structuring of a US\$40 million vehicle fleet sale through a complex agreement and guaranty.\*



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### Industries

Automotive and Mobility

Manufacturing and Industrials

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### Areas of focus

Automotive Regulatory

Automotive Venture Capital  
Investors

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### Education and admissions

#### Education

Juris Doctor, Northwestern  
University School of Law, cum laude,  
2015

Bachelor of Science, Carnegie  
Mellon University, 2010

Representing a start-up electric vehicle manufacturer with initial distribution matters through the drafting of a licensing agreement and private labeling agreement.\*

Representing a major motor vehicle manufacturer in contract negotiations with a web service provider to develop and manage an internet portal for vehicle purchases.\*

Advising a major motor vehicle manufacturer concerning data privacy statutes and regulations, including by drafting and negotiating long term privacy agreements to reduce and diffuse risk.\*

Representing a luxury supercar manufacturer in the sale of limited multi-million dollar vehicles.\*

Representing a Canadian public investment company in the US\$340 million acquisition of a portfolio of more than 20 healthcare facilities and corresponding operating and management businesses.\*

Representing a private equity fund with the US\$330 million purchase of a public restaurant holding company to take private.\*

Representing a large amusement and entertainment company in the US\$40 million sale of a large water and amusement park.\*

Representing a large food service franchise with a licensing and private labeling agreement to expand product sales from restaurants to prepackaged foods throughout North America.\*

\*Matter handled prior to joining Hogan Lovells.

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## Memberships

American Bar Association

Hispanic National Bar Association

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## Bar admissions and qualifications

Illinois

Wisconsin

Colorado

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