

Kelly Ann Shaw

Partner*

Washington, D.C.

Biography

Kelly Ann Shaw, former Deputy Assistant to the President for International Economic Affairs and Deputy Director of the National Economic Council, brings to bear a deep knowledge of U.S. international trade, investment, and economic law and policy drawn from her extensive public service at the White House, the Office of the U.S. Trade Representative (USTR), and the Ways and Means Committee in the U.S. Congress.

In her White House role, serving on both the National Security Council and National Economic Council, Kelly Ann led the Office of International Economic Affairs and played an instrumental role in a wide range of legislation, negotiations, and agreements, including the U.S.-Mexico-Canada Agreement (USMCA) and the China Phase One agreement. As a senior adviser to the president on matters of international economic policy, including trade, investment, development, global economics, energy, and the environment, she was directly involved in almost every major economic decision made at the Trump White House.

Kelly Ann also has served as lead U.S. negotiator at the G7, G20, and APEC and led the U.S.-UK Economic Working Group. As Republican Trade Counsel for the Committee on Ways and Means, Kelly Ann played an important role in formulating U.S. international trade and investment law, policy, and strategy. In her role as Assistant General Counsel for USTR based in Geneva, Switzerland, and Washington, D.C., she represented the United States in more than 40 World Trade



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Practices

International Trade and Investment
Government Relations and Public Affairs
Sovereigns

Industries

Technology and Telecoms
Financial Institutions
Automotive and Mobility
Energy and Natural Resources
Life Sciences and Health Care

Areas of focus

Trade Legislation, Policy, and Negotiations

Organization (WTO) disputes and in negotiations. She also served as a lead lawyer, negotiator, and adviser in other important international negotiations, including the Trans-Pacific Partnership.

Prior to her distinguished government service, Kelly Ann was in private practice in Washington, D.C.

****Admitted only in California. Supervised by principals of the firm.***

Representative experience

Deeply involved in the negotiation of the U.S.-Mexico-Canada Agreement.*

Deeply involved in the negotiation of the U.S. China Phase-One Agreement.*

Served as lead negotiator ("Sherpa") for the United States at the G7, G20, and APEC.*

Led the U.S.-UK Economic Working Group on behalf of the White House.*

Lead litigator for the United States in WTO disputes with China, India, Canada, and Mexico.*

Helped litigate more than 40 WTO disputes on behalf of the United States.*

Advised members of Congress on international trade and investment law, policy, and strategy.*

Lawyer and negotiator for the United States in large international trade negotiations, including the Trans-Pacific Partnership negotiations.*

*Matter handled prior to joining Hogan Lovells.

Awards and rankings

- Government: Government Relations, Recommended, *Legal 500 US*, 2021
- Woman of the Year for Government Service, *The Association of Women in International Trade (WIIT)*, 2019

Latest thinking and events

Export Controls

WTO Policy and Legislation

Anti-dumping and Countervailing Duty Investigations

CFIUS and Foreign Investment Reviews

Public International Law

Treaty Arbitrations and Disputes

Corporate Responsibility and Supply Chain Security

Rulemaking and Legislative Advocacy

Sovereign Investors

National Security and Defense Legislation and Policy

Education and admissions

Education

J.D., Columbia Law School, with honors, 2009

M.Sc., London School of Economics and Political Science, with honors, 2005

B.S., B.A., University of Washington, cum laude, 2004

Bar admissions and qualifications

California

- Media Mention
 - U.S.-China tensions could persist over next several years: Kelly Ann Shaw *CNBC Television*
- Awards & rankings
 - Hogan Lovells notches most law firm rankings on Washingtonian's 2023 'Most Influential People Shaping Policy'
- Press releases
 - Hogan Lovells hosts ninth annual Winnik International Tech & Telecom Forum
- News
 - Administration defines "Foreign Entity of Concern" with implications for EV batteries under the IRA
- Media Mention
 - Analysts: Lawmakers likely to seek non-legislative solution to IRA woes *Insider U.S. Trade*
- News
 - U.S. Commerce, Treasury Departments issue reports on pending outbound investment screening regime