

## Venture Capital and Emerging Companies

The venture capital industry has grown from a collection of regional markets in selected areas of the world into a global phenomenon. Traditional sources of capital now compete with other funding sources to fund the best entrepreneurs and new ideas.

We have a balanced practice advising strategic investors, financial investors as well as emerging companies at any stage of the "venture capital lifecycle" - whether early, mid-stage or late stage and growth equity or last dollars before an exit, and beyond.

This means that we have a unique ability to understand perspectives from all sides of the table which is critical in developing solutions that help investors and innovators stay ahead of the curve.

Our lawyers are highly experienced in their local markets and are firmly embedded within their local ecosystems, but also connected with each other in sharing ideas and opportunities, leveraging our unique worldwide reach and capability to provide international insight to our clients.

Fast growth businesses are transforming every industry with disruptive business models. Our industry focus enables us to identify, and anticipate regulatory changes, market dynamics, and trends that will redefine the shape of an industry. We have our finger on the pulse. We can help spot investment opportunities and support growth companies to learn and change.

### Key contacts

**Matthieu Grollemund,**  
Paris

**Peter Huber,**  
Munich

**Stephanie Keen,**  
Singapore

**Mahvesh A. Qureshi,**  
Washington, D.C.

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### Areas of focus

Strategic / Corporate Venture  
Capital Investors

Financial Venture Capital Investors

Emerging Companies

Automotive Venture Capital  
Investors

Consumer Venture Capital Investors

FinTech Venture Capital

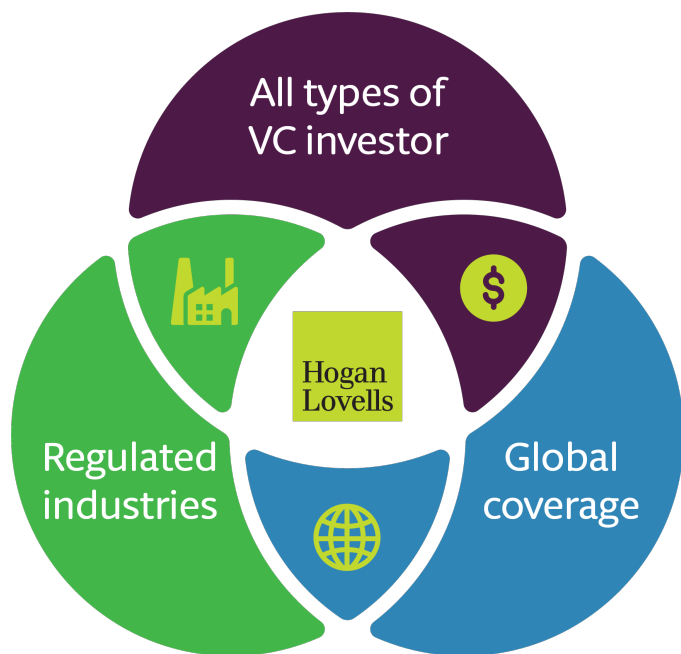
Life Sciences and Health Care  
Venture Capital Investors

Technology Venture Capital  
Investors

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### Related practices

Our world leading regulatory expertise means we don't just understand regulation; we can shape it, challenge it and navigate it. Just as we can help investors to understand, identify and deal with regulatory risks affecting their investments, we can help growth businesses leverage regulation to become stronger where it matters.



Private Equity

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## Related industries

Private Capital

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### Representative experience

Facebook on its US\$5.7bn investment in Jio Platforms Limited, the largest minority tech investment in history, and the largest foreign direct investment in the Indian tech sector.

Flipkart, one of India's leading digital commerce entities, on its US\$1.2bn fundraising; its US\$700m fundraising for PhonePe, a payments business; and most recently on its US\$3.6bn fundraising.

FlixBus on its Series F funding round. This transaction is one of the largest equity financing rounds ever completed in Germany.

Ford Motor Company invested \$500m in Rivian Automotive in April 2019 and also participated in Rivian's \$1.3bn stock offering in December 2019 along with T. Rowe Price, Black Rock and Amazon.

Gilead Sciences on its investment in the US\$120m Series B financing of AlloVir, formerly known as ViraCyte.

Mouro Capital (f/k/a Santander InnoVentures) on numerous fintech investments including most recently its investments in Upgrade, Blueprint Title, and DriveWealth as well as a follow-on investment in Crosslend.

New Enterprise Associates as lead investor on its investments in Tiburio's Series A and Complexa's Series C-1 financings.

Norwest Venture Partners on a number of investments including on its Series D-2 investment in Grove Collaborative and on its investment in Algorithmia's US\$25m Series B financing round.

PayPal on a US\$125m investment into Pine Labs, India's largest retail payment platform, alongside Temasek.

Walmart on its joint venture with Ribbit Capital to create a new fintech start-up.

## Latest thinking and events

### Insights and Analysis

The secondaries market adjusts to further changes in the US ECI withholding regime

### News

The National Security and Investment Act 2021: a review of the regime's first year in operation

### Sponsorships and Speaking Engagements

Biotech Showcase and exclusive reception during the J.P. Morgan 41st Annual Healthcare Conference

### Insights and Analysis

Doing business in the United States

### News

Back on the agenda: UK's digital market reforms to come into force by October 2023

### News

APAC Foreign Direct Investment (FDI) Legal Guide

