

Serena Pietrosanti

Head of Tax – Italy

Rome

Biography

Head of the Tax department in Italy, Serena Pietrosanti's wide-ranging experience spans more than 20 years assisting foreign and domestic clients, drawing the best solutions for their tax challenges and risks.

Serena, chartered accountant, counsels companies on complex tax issues linked to the income and transfer tax implications of M&A transactions, joint ventures (corporate and contractual), and real estate transactions.

Working alongside the financial institutions and capital markets teams, her practice also encompasses the development and investment structures normally used by institutional investors, cross-border flows and arrangements, LBO, financial markets and structured finance, and international tax planning.

Serena navigates clients on a day-by-day basis in facing the tax challenges of international and cross-border deals in the real estate, life science and financial services industries. Her advice spans from the structuring of new investments and acquisitions to the restructuring of existing businesses, from the drafting of contractual clauses on purchase price determination, adjustment, indemnity mechanisms and the like, especially in the more complex M&A transactions, to the post-closing assistance on tax claims procedures and business reorganizations.



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Languages

English
Italian

Practices

Tax

Industries

Consumer
Financial Institutions
Life Sciences and Health Care
Technology and Telecoms
Real Estate

Areas of focus

She also serves as tax counsel for public and private REITs, lodging companies and other real estate companies.

Moreover, Serena supports clients on all tax aspects of tax rulings, tax audits and tax proceedings in-court and out-of-court.

Serena periodically lectures LUISS Business School and Il Sole 24 Ore post-graduate courses. She has co-authored several books, including "Private Equity and Venture Capital - Regulation and Good Practice" published by AIFI, and actively collaborates with leading industry journals for articles and insights. Moreover, Serena is frequently invited as a speaker at numerous conferences and seminars.

Representative experience

Assistance to a Qatari family office on the structuring and acquisition of the corporate vehicles owning two luxury five stars hotels in Italy Rome

Assistance to a pre-eminent private equity firm in performing vendor due diligence on the Italian companies of an owned multinational group

Awards and rankings

- Tax (Italy), Recommended, *Legal500 EMEA*, 2018-2023

Latest thinking and events

- Press releases
 - Hogan Lovells in the new EUR 1 billion cash capital relief securitisation of Santander Consumer Bank
- Press releases
 - Hogan Lovells advises financial institutions and private investors on €275 million financing to Garofalo
- Press releases
 - Hogan Lovells on Banco BPM €500 million European Covered Bond (Premium)

Capital Markets and Tax
M&A and Tax
Real Estate Tax and REITs
Tax Audits
VAT and Indirect Tax

Education and admissions

Education

Università degli Studi di Roma "La Sapienza", 1992

Memberships

Admitted to the Association of Chartered Accountants of Rome

Accolades

Serena Pietrosanti is an excellent professional, who is always attentive, available and has excellent analytical skills – she pays particular attention to ensuring that the result complies with the rules, as well as being the most appropriate solution.

Legal500 EMEA, 2022

Serena Pietrosanti's advice always satisfies; she is prompt and clear in her responses, as well as being reachable during holidays and non-work days (if required) – a dedicated and responsible individual.

Legal500 EMEA, 2021

- Press releases
 - Hogan Lovells advises Stellantis on its €1.2 billion cash SRT securitization
- Press releases
 - Hogan Lovells advises ICCREA Banca on new €750 million European Covered Bond
- News
 - Italian Tax Bonus Decree: what's new on the Superbonus scheme