

Robert Fugard

Partner

London

Biography

Robert Fugard offers clients extensive experience of advising on big-ticket, cross-border asset finance and Islamic finance transactions, with a particular focus on the aviation sector.

As head of our Asset Finance practice, Robert is deeply immersed in the sectors his clients' operate in. Working at the forefront of the sector's search for new and innovative sources of finance, Robert has structured and advised on a wide array of pre-delivery, export credit-supported, tax-enhanced and Islamic financing, in the leasing, bank, and capital markets.

Robert focuses on complex cross-border financing in the aviation sector, advising airlines, banks, and leasing companies on the acquisition and disposal of aircraft portfolios and on the financing of aircraft using a range of financing techniques. Robert's practice covers both commercial and corporate aircraft.

Representative experience

Advised Icelandair on its financial compensation settlement with Boeing following the suspension of the airline's six grounded Boeing 737-MAX.

Advising Norwegian Air Shuttle on its UKEF-supported JOLCO financing of three B787-9 aircraft.

Advising Norwegian Air Shuttle on its Aircraft Finance Insurance Co. (AFIC)-backed financing of 6 B737max aircraft.



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Languages

English

Practices

Asset Finance

Banking and Loan Finance

Transportation

Areas of focus

Aviation Finance

Corporate Aircraft and
Superyacht Finance

Helicopter Financing

Plant and Equipment Financing

Rail Finance

Advising Norwegian Air Shuttle on its U.S. Exim-backed financing of 36 B737 and B787 aircraft in the bank and capital markets.

Advising ALAFCO on its U.S. Exim-backed bond financing of two B777 aircraft for Garuda.

Advising Banc of America Leasing Ireland on the sale and leaseback of two B777 aircraft for Qatar Airways.

Advising UBS AG on the financing of over 50 corporate aircraft.

Advising Pembroke Capital (as lessor of Standard Chartered Bank) on the conditional sale and novation of a portfolio of six Airbus A320-200 aircraft.

Advising Germania on its acquisition for 25 Airbus A320 neo aircraft scheduled for delivery from 2022 onwards.

Advising Standard Chartered Bank on the JALCO financing of two A321 aircraft for Turkish Airlines.

Advising Vietnam Airlines on its U.S. Exim-backed financing of 4 B787 aircraft.

Advising AerGen Aviation Finance Limited on its acquisition of 10 portfolio narrow body aircraft from Macquarie AirFinance.

Awards and rankings

- Asset Finance: Aviation Finance, *Chambers and Partners UK*, 2024-2025
- Aviation: Finance (Global-wide), *Chambers Global*, 2018-2019
- Asset Finance (Global-wide), *Chambers Global*, 2020

Latest thinking and events

- Sponsorships and Speaking Engagements
 - Airline Economics Growth Frontiers Dubai
- Sponsorships and Speaking Engagements
 - Airline Economics Growth Frontiers Saudi Arabia

Shipping Finance
Automotive Regulatory
Rail
Aviation Litigation

Education and admissions

Education

MA Law, University of Cambridge, Peterhouse

Memberships

The Aviation Club
The Law Society

Accolades

"I have been impressed by Robert Fugard – not just his focused and constructive approach to negotiation and drafting but also general industry knowledge."

Legal 500 UK 2023, Transport Finance and Leasing

"Robert Fugard is vastly experienced."

Legal 500 UK 2024, Transport Finance and Leasing

- Sponsorships and Speaking Engagements
 - Airline Economics Growth Frontiers Dublin
- Press releases
 - Hogan Lovells advises new German airline LEAV Aviation on the lease of an Airbus A320-200
- Sponsorships and Speaking Engagements
 - Airline Economics Growth Frontiers Dublin