

## Quentin Archer

Senior Counsel

London

### Biography

After a period working in Cambridge at one of the UK's best-known computer manufacturers, Quentin returned to the firm in the mid-1980s to set up one of the first IT focused law practices in London. Since then he has worked across the entire field of IT law, including advising on the IT and intellectual property aspects of corporate acquisitions, system development contracts, outsourcing projects and numerous other transactions involving software licensing, hardware sale, facilities management, telecommunications, maintenance, leasing, and defence contracts.

He has extensive experience of disputes in the IT field. In recent years he has concentrated additionally on information law, including serving as chair of the influential Sedona Conference working group on e-disclosure and data privacy.

In a varied legal career he has arrested a ship, carried out a discovery exercise on a North Sea oil rig, appeared as an advocate in the Russian Supreme Court and acted as an arbitrator in proceedings (wholly in Russian) at the International Arbitration Court in Moscow. He is a fluent Russian speaker.

### Representative experience

Advising an international educational institution located in the Middle East on agreements with a global IT organisation for the provision of cloud services.



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### Languages

English  
French  
Russian

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### Practices

Copyright  
Intellectual Property  
International Arbitration  
IT Law  
Privacy and Cybersecurity  
Trade Secrets and Confidential  
Know-how  
Technology Litigation

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### Industries

Acting for a provider of billing and settlement services in relation to a renegotiation of a major ten-year service contract in the airline industry.

Advising SABMiller PLC on several outsourcing arrangements to standardise data processing on an SAP platform.

Advising a multinational insurance company on several linked data processing centralisation projects involving multiple data transfers within and outside the European Union.

Advising a U.S. based reinsurer on contractual arrangements for a cloud computing project involving seven regional data centres processing data from 25 jurisdictions.

Acting for an insurance broker on a project to move data processing from several European jurisdictions to the United States.

Financial Institutions

Insurance

Technology and Telecoms

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## Areas of focus

IP Rights in Transactions

Broadband, Internet, and E-commerce

IT Outsourcing

Technology Contracts

Breach Preparedness, Response, Investigation, and Communications

Corporate and Commercial Transactions

E-discovery and Information Management

Risk Management, Governance, and Compliance

Workplace Privacy

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## Education and admissions

### Education

M.A., University of Cambridge

LL.M., University of Cambridge

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### Memberships

Sedona Conference

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