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With continued depressed commodity prices putting pressure on projects and their financing, the offtake agreement is contenting to be one of the most important documents in a project finance transaction. The offtake agreement is the agreement pursuant to which the off-taker buys all or a substantial portion of the output from the facility and provides the revenue stream supporting a project financing. Broadly stated, the key factors to consider in an offtake agreement are the term, price, and creditworthiness of the off-taker.

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