

## Paul Otto

Partner

Washington, D.C.

### Biography

Paul Otto understands the regulatory environment surrounding cybersecurity risk management and incident response. Leveraging his technical background and capabilities in computer science and engineering, Paul brings insight to clients as a compliance counselor who understands hardware, software, and technological innovation.

Paul has coordinated and managed hundreds of cybersecurity assessments and data incident responses, as well as associated enhancement/remediation plans.

Paul works with legal counsel and security officers throughout the lifecycle of cybersecurity risk management and incident response. Because many organizations have limited in-house cybersecurity legal capacity, Paul embraces the role of outside counsel by working alongside executive and information security teams to manage risk, oversee corporate governance, and help identify and capitalize on risk-reducing opportunities for enhanced data protection.

Paul regularly advises clients on security-related risks in mergers and acquisitions and governance matters, as well as advising on appropriate contractual language for safeguarding sensitive data such as health and financial information. Paul also assists clients in evaluating the data security practices of vendors and other strategic partners.

Paul's cybersecurity legal representation includes organizations across a wide range of industries,



### Phone

+1 202 637 5887

### Fax

+1 202 637 5910

### Email

[paul.otto@hoganlovells.com](mailto:paul.otto@hoganlovells.com)

---

### Languages

English

---

### Practices

Privacy and Cybersecurity

Health

Transportation

---

### Industries

Consumer

Education

Energy and Natural Resources

Financial Institutions

Insurance

Life Sciences and Health Care

including the technology, life sciences and health care, mobility and transportation, energy, education, and financial sectors. Whether it is cloud computing, mobile technology, critical infrastructure, the Internet of Things, or any number of technology-related areas, Paul regularly advises clients on compliance with various data security laws, regulations, and standards.

Paul has a master's degree in computer science and a bachelor's degree in electrical and computer engineering. He clerked for Chief Justice Christine M. Durham of the Utah Supreme Court.

## Representative experience

Cybersecurity counsel in largest health-related cyberattacks in U.S. history, supporting incident response, forensic analysis, and risk management.

Assisted several Fortune 100 companies with strengthening their cybersecurity posture, including incident preparedness and compliance measures.

Cybersecurity counsel for one of the largest global technology companies involved in developing health-related mobile and wearable devices.

Advised clients on privacy- and cybersecurity-related FTC, HHS, state Attorney General, international data protection authority, NY DFS, and Insurance Commission investigations & enforcement actions.

Assisted several major U.S. universities in responding to cybersecurity incidents, including forensic review, notification analysis, and security enhancements.

Conducted privacy- and cybersecurity-related diligence for numerous mergers & acquisitions by some of the largest U.S. health care companies.

Led internal investigation of a sophisticated cyberattack for major insurance, health IT, professional services, and other organizations.

## Awards and rankings

- Media, Technology, and Telecoms: Cyber Law (Including Data Privacy and Protection),

Technology and Telecoms  
Mobility and Transportation

---

## Areas of focus

Breach Preparedness, Response, Investigation, and Communications

Corporate and Commercial Transactions

Risk Management, Governance, and Compliance

Health Privacy and Cybersecurity

Privacy and Cybersecurity Public Policy Counseling and Advocacy

Digital Health

California Consumer Privacy Act

---

## Education and admissions

### Education

J.D., Duke University School of Law, Order of the Coif, 2010

M.S., North Carolina State University, 2007

B.S., University of Virginia, with distinction, 2004

---

## Memberships

American Bar Association

Association for Computing Machinery

Institute of Electrical and Electronics Engineers

International Association of Privacy Professionals

---

Recommended, *Legal 500 US*, 2021

- Media, Technology, and Telecoms: Cyber Law (Including Data Privacy and Protection), Next Generation Partner, *Legal 500 US*, 2020
- Media, Technology, and Telecoms: Cyber Law (Including Data Privacy and Protection), Rising Star, *Legal 500 US*, 2019

## Latest thinking and events

- News
  - The EU Cyber Resilience Act: what to expect
- Insights
  - Solving the cyber insurance capacity crunch
- News
  - NHTSA issues updated cybersecurity best practices for the safety of modern vehicles
- News
  - Critical input needed: US critical infrastructure asked to engage on proposed cyber reporting rules
- News
  - HHS seeks comment by June 6 on recognized security practices as mitigating factor in HIPAA enforcement
- News
  - FDA updates “cybersecurity in medical devices” guidance, seeks industry input

## Bar admissions and qualifications

District of Columbia

Virginia

---