

## Juan D. Moreno

Associate  
New York

### Biography

Juan D. Moreno continuously works on a variety of domestic and international finance transactions, including cross-border debt offerings, liability management, project financing, as well as other corporate matters. Juan also has experience advising both producers and purchasers in complex energy offtake and commercial agreements, in particular involving renewable fuels.

Spanning a variety of industries, Juan regularly represents both public and private corporate issuers, investors, lenders and borrowers, as well as sovereigns, and leading U.S. and global investment banks and financial intermediaries (such as indenture trustees, collateral and administrative agents).

Previously, Juan practiced law in a civil law jurisdiction in Latin America, where he advised clients on corporate and real estate transactions.

### Representative experience

Represented the Republic of Ecuador in one of the first-ever tests of "collective class action clauses" in capital markets history, helping the country restructure US\$17.4bn of its bonds.

Advised one of the largest Argentine sub-sovereign issuers, the City of Cordoba, in the restructuring of its US\$150m international debt.

Advised Banco Pichincha (Ecuador) on its private placement of US\$300m notes due 2029 under its



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### Languages

English  
Spanish  
French

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### Practices

Capital Markets  
Asset Finance  
Banking and Loan Finance  
Financial Services  
Infrastructure, Energy, Resources,  
and Projects  
Sovereigns  
Latin America Regional Practice

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### Industries

Diversified Payment Rights (DPR) securitization program. The notes were issued by Ecuador DPR Funding.

Advised Banco Industrial (Guatemala) on the issuance of US\$300m subordinated fixed-to-fixed rate notes due 2031, with a 10-year modality. The notes were issued as Tier 2 regulatory capital.

Advised National Commercial Bank Jamaica Limited in the issuance of US\$250m notes due 2030 to a number of accredited institutional investors as part of its securitization program backed by DPRs.

Represented IFC in Fedecredito Remittance Funding Company's issuance of US\$60m series 2020-A notes to IFC, as part of Fedecredito's securitization program backed by future remittance flows.

Represented the Republic of Ecuador in a US\$400m social bond offering to finance the housing program Casa para Todos. The issuance was backed by a partial guarantee of US\$300m from IDB.

Represented Citigroup as global coordinator and sole bookrunning manager in the successful sale of US\$1.2bn of bonds issued by the Republic of Guatemala.

## Latest thinking and events

- Press Releases
  - Hogan Lovells guides JX Nippon Oil & Gas in taking sole ownership of the world's largest carbon capture facility
- Press Releases
  - Hogan Lovells advises Ecuador's Banco Pichincha on \$300 million DPR securitization issuance
- Press Releases
  - Hogan Lovells advises Ecuadorian bank on US\$87.5 million inaugural DPR program issuance
- Sponsorships and Speaking Engagements
  - Bonds & Loans Latin America & Caribbean 2021
- Press Releases

Financial Institutions

Energy and Natural Resources

Transport and Logistics

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## Areas of focus

Liability Management Exercises

Raising Debt Capital

Securitization and Structured Finance

Corporate Trusts

Sovereigns: Debt & Restructuring

High Yield

Initial Public Offerings

Sustainable Finance & Investment

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## Education and admissions

### Education

J.D., Brooklyn Law School, 2017

LL.M., University of Barcelona, Fundación Carolina scholar, 2012

LL.B., Pontificia Universidad Católica Madre y Maestra, summa cum laude, 2010

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### Bar admissions and qualifications

New York

Dominican Republic

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- Hogan Lovells Advises Banco do Brasil in US\$750M Senior Unsecured Notes Offering and Concurrent Tender Offer
- Awards and Rankings
  - Hogan Lovells' work on Ecuador debt restructuring recognized by LatinFinance in its award of Sovereign Liability Management Deal of the Year 2020