

Luca Picone

Country Managing Partner

Milan

Rome

Biography

Consistently acknowledged as a brilliant and innovative M&A lawyer, Luca has devoted his 30+ year career to advising clients on domestic and cross-border transactions. Luca's extensive experience ranges from pure transactional work (including asset and share deals, divestitures, tender offers, joint ventures and restructuring) to counselling board members and shareholders on complex corporate issues.

His clients include industrial corporations, financial institutions and private equity funds operating in various sectors such as telecom, luxury, energy, food and infrastructure. If you need a proactive lawyer with a commercial approach and cutting-edge knowledge on international and domestic M&A transactions as well as Italian corporate law, no matter how complex the issue is, Luca is here to help you.

Whatever is at stake, if it concerns corporate/M&A, Luca is able to solve the problem, overcome the hurdles, get to the point, simplify the complexities, explain the technicalities, understand your needs and, calmly but firmly, deliver the best deal using skills gained in over two decades of negotiating deals. He heads up a tailored team of lawyers focussed on executing each deal in the most effective way. Luca is ranked as a Leading Individual in Corporate/M&A by Legal 500 EMEA 2019, and has been consistently highly



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Languages

English
Italian

Practices

Corporate Governance and Public
Company Representation

Infrastructure, Energy, Resources,
and Projects

Joint Ventures

Mergers and Acquisitions

Private Equity

Africa Regional Practice

Industries

Automotive

ranked by Chambers since 2006: in 2020 he is ranked Band 3 in Corporate/M&A by Chambers Global and Band 4 in Private Equity by Chambers Europe.

Luca is author of many publications on corporate matters, including share purchase agreements, directors' liability, leveraged buy-out transactions, tender offers and de-mergers. His technical prowess derives also from his longstanding academic activities, for example as lecturer on Business Law at the Bocconi University in Milan.

Representative experience

Advising Dell Technologies in its proposed sale of RSA to a consortium led by Symphony Technology Group, the Ontario Teachers' Pension Plan Board, and AlpInvest Partners in an all-cash transaction.

Advising Lynwood AG in the sale of the entire corporate capital of Kopter AG to Leonardo S.p.A.

Advising SAUR SA in the acquisition of the Italian group Unidro S.p.A.

Advising Uniper Global Commodities SE in the €400m sale of its participation in OLT Toscana to First State Investment.

Advising Edenred SA in the acquisition of the entire corporate capital of Easy Welfare S.r.l.

Advising Orca Développement SA in the direct and indirect acquisition of the entire corporate capital of G. Angeloni S.r.l., Dynanotex S.r.l, Impregnatex Compositi s.r.l., and ITT S.r.l.

Advising 21 Invest in the sale of the entire corporate capital of Forno d'Asolo to BC Partners.

Awards and rankings

- Clients report that Luca Picone "is very clever, analyses every aspect in depth, and it is a pleasure to work with him." He handles high-stakes cross-border M&A transactions for clients from the energy, aviation and financial services industries., *Chambers Global*, 2022

Consumer
Manufacturing and Industrials
Energy and Natural Resources
Life Sciences and Health Care
Technology and Telecoms
Private Capital

Areas of focus

Exits
Buy Outs
Management Teams
Bolt-ons
Fashion and Luxury Brands
Co-investments
Corporate and Commercial Transactions
Governance
Infrastructure/Energy M&A and Joint Ventures
Private Equity and Venture Capital Funds
Proxy Solicitations, Shareholder Meetings, and Shareholder Proposals
Public Company Mergers and Acquisitions
Cross-border Mergers and Acquisitions
Carve-outs, Spin-offs, and Split-offs
Hostile Takeovers and Takeover Defense
Special Committee and Independent Director Representations
Shareholder Activism

- Clients regard Luca Picone as a wise counsel and approve of his ability to think out of the box in complex environments", *Chambers Global*, 2021
- Luca Picone assists with disposals, acquisitions, and investment deals. His client base is made up of domestic and international private equity and investment firms., *Chambers Europe*, 2021
- Commercial, Corporate and M&A, Italy, Hall of Fame, *Legal 500 EMEA*, 2020-2021
- Luca Picone is well-versed in advising companies from the energy, telecoms and infrastructure sectors. His expertise extends to cross-border and domestic M&A, restructuring and joint ventures., *Chambers Global*, 2020
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2020
- Commercial, Corporate and M&A, Leading Individual, *Legal 500 EMEA*, 2018-2019
- Private Equity, *Legal 500 EMEA*, 2018-2019
- He digs deeply into matters and likes to get to the bottom of things, *Chambers Global*, 2019
- Corporate/M&A (Italy), *Chambers Global*, 2018-2019
- A pragmatic, clever and effective practitioner;He is a calm but strong negotiator and he represents a perfect balance of top technical skills and a strong commercial approach, *Chambers Europe*, 2018
- ability to inspire confidence and put clients at ease, offering an excellent commercial approach and good grasp of clients' needs, *Chambers Global*, 2018
- He is defined by clients as a a talented and tough negotiator with significant experience., *Chambers Global*, 2017
- Luca Picone receives praise for his expertise in M&A work. Sources note that he has very solid knowledge and grasp of the law, is technically very strong and is commercially focused., *Chambers Global*, 2016
- Leading Individual in M&A & Governance, *Who's Who Legal 2016*, 2016

Latest thinking and events

Buy-ins and Buy-outs

Education and admissions

Education

Law Degree, Università degli Studi di Milano, 1992

Bar admissions and qualifications

Milan

- News
 - Italy further strengthens its "golden powers" on FDI, 5G and cloud tech due to the Ukrainian crisis
- Press Releases
 - Hogan Lovells advises Fressnapf on the purchase of the Italian Arcaplanet Group from Permira
- Press Releases
 - Hogan Lovells advise MicroVention Europe on the acquisition of ImpleMed Italia
- Press Releases
 - Hogan Lovells advises Dagmar Vogt Vermögensverwaltungs GmbH on partial sale of ib vogt
- Press Releases
 - Hogan Lovells advises Enel Produzione S.p.A. on its acquisition of ERG Hydro S.r.l.
- Press Releases
 - Giuseppe Aminzade joins Hogan Lovells as head of the Life Sciences regulatory department in Italy