

Lu Zhou

Partner
Beijing

Biography

Lu Zhou has extensive experience representing multinational corporations, corporate ventures and private equity fund clients in complex cross-border transactions, including inbound and outbound mergers and acquisitions, joint ventures, private equity and venture capital investments, as well as restructuring matters cross the globe. She has vast experience in advising clients in the TMT, life sciences, and education industries. Her deep industrial regulatory knowledge enables her to help our clients navigate the complicated structuring and operational issues.

Lu is very devoted to advocate for creating the diversified & inclusive environment within the firm and our community. She is the lead for the firm's APAC Diversity & Inclusion Committee and a member of our Global Diversity & Inclusion Committee. In her role, Lu works with colleagues in APAC region to lead our efforts on delivering our commitments to diversity & inclusion and responsible business.

Prior to joining Hogan Lovells, Lu practiced for two years in a firm in New York. She has also worked for The Honorable Michael Davis in the U.S. District Court, District of Minnesota as a judicial extern, and clerked for the judges in the Board of Veterans' Appeals in Washington, D.C.

Representative experience

IBM on the global separation and reorganization of Kyndryl Holdings, Inc., its managed infrastructure



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Languages

English
Chinese

Practices

Commercial
Education
Health
Investment Funds
Joint Ventures
Medical Device and Technology
Regulatory
Mergers and Acquisitions
Pharmaceuticals and Biotechnology
Regulatory
Private Equity

services business, prior to the spin-off of Kyndryl into a separate publicly traded company.

Advising Kingfisher PLC, a Fortune 500 company, on its RMB1.4bn sale of the controlling stake of its PRC home improvement retail business in China.

Advising Unisplendour Corporation Limited on its acquisition of a US\$3.8bn stake in Western Digital Corporation, a computer data storage company.

Advising an automotive and aerospace parts manufacturer on its acquisition of a UK company with the global footprints in the hydraulic jack and garage equipment manufacturing business.

Advising Alstom on its €700m acquisition of GE's Intelligent Transportation Solutions business.

Advising a leading Chinese E-commerce company on the proposed formation of an e-commerce and logistics joint venture in Indonesia.

Advising global insurance firm Starr Companies on its various pharmaceutical, medical clinic, and telemedicine investments.

Advising USANA Health Sciences, a U.S. listed company, on its acquisition of a nutritional supplements company.

Advising Intel and Google on their multiple strategic investments in leading edge technology companies in Asia.

Advising a PRC state owned company on its acquisition of a UK-based in-wheel motor manufacturing company.

Advising a Cayman Islands company on its US\$140m sale of its PRC English training business to a U.S. private equity fund.

Advising a U.S. company on its RMB840m acquisition of a PRC real estate company.

Advising a U.S. listed company on its RMB230m acquisition of a PRC bio-technology company.

Awards and rankings

Uncrewed Aircraft Systems

Industries

Automotive and Mobility

Education

Financial Institutions

Life Sciences and Health Care

Technology and Telecoms

Private Capital

Sports, Media and Entertainment

Areas of focus

Cross-border Mergers and Acquisitions

Digital Health

Hospitals and Health Care Providers

M&A and Tax

M&A, Business Transfers, and Restructuring in Financial Services

Infrastructure/Energy M&A and Joint Ventures

Medical Devices

Medical Foods and Dietary Supplements

Private Equity and Venture Capital Funds

Automotive Regulatory

Rail

Education and admissions

Education

- Life sciences and healthcare, China, Leading individual, *Legal 500 Asia Pacific*, 2024
- Corporate/M&A, China, Next generation partner, *Legal 500 Asia Pacific*, 2024
- TMT, Next generation partner, *Legal 500 Asia Pacific*, 2024
- Fintech, Next generation partner, *Legal 500 Asia Pacific*, 2024

Latest thinking and events

- Insights and Analysis
 - China: Memorandum for Incoming Directors on their Duties and Potential Liabilities
- News
 - China update: Human Genetic Resources Administration Rules support HGR Implementing Rules
- Insights and Analysis
 - Recent regulatory updates in China's Life Science Sector to start the year 2024
- Awards & rankings
 - Hogan Lovells ranked as a leading firm by Chambers and The Legal 500 Asia Pacific 2024 for Technology, Media and Telecoms and Data Protection & Privacy
- Insights and Analysis
 - The new paradigm: snapshot of New PRC Company Law
- News
 - JPM2024: Impact of China's HGR Rules on clinical trials and scientific studies involving China sites

J.D., University of Minnesota Law School, cum laude, Dean's List, 2005

M.A., University of Wisconsin-Madison, 2002

LL.B., Shandong University, 2000

Bar admissions and qualifications

New York
