

Liang Xu

Partner
Beijing

Biography

Working as a bilingual lawyer, Liang Xu has advised on many cross-border joint ventures and M&A transactions, both for Western corporations doing business in China, as well as Chinese enterprises (including SOEs and private companies) looking to expand and invest in global markets.

His practice encompasses a variety of industries, including manufacturing, energy, natural resources, technology, automobile and others. He has vast experience working with Chinese companies both as clients and as opponents, and is skilled in bringing the two sides of a dispute/transaction to a negotiated deal.

Liang's experience also includes supporting Chinese components of global transactions initiated in Europe, U.S. and other parts of the world. In addition, he also works in the area of distressed M&A or business restructuring and insolvency.

Representative experience

Representing Baosteel on its investments and proposed acquisitions in Africa, Canada, Southeast Asia and Brazil for mining resources.

Representing a Chinese conglomerate on its distressed acquisition of a mining company in Australia.

Representing a leading US technology company on its regulatory and JV transactions in China.



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Languages

English
Chinese

Practices

Commercial
Mergers and Acquisitions
Business Restructuring and
Insolvency
Private Equity

Industries

Automotive
Education
Insurance
Life Sciences and Health Care

Representing a major European automobile maker on its exit options for its Chinese joint venture in financial difficulty.

Representing a European OEM on its proposed investment in a Chinese autonomous driving startup.

Representing Cinda, a leading Chinese distressed investor, on its multibillion financing transactions in the real estate, mining and other sectors

Representing HNA on its sale of a global business for US\$1.2bn.

Representing Jiangsu Jinsheng Industrial Co., Ltd. on its US\$ 1.5 billion reverse takeover of a Chinese public company, injecting global assets from 12 jurisdictions, under the Saurer brand.

Representing Applied Materials on its M&A transactions in China.

Representing China Rail on its investments and acquisitions in Italy, Germany and South Africa.

Representing Guangzhou Automobile Group Co., Ltd. on its US\$100m investment in Uber China and related restructuring.

Representing Chinese investors including the Landbridge Group on acquisition of port assets in Panama for approximately US\$200m.

Representing Cinda, China's leading distressed investor, on the acquisition of a real estate development project in Beijing for US\$1.6bn.

Representing a major Chinese e-commerce company on its joint venture in Southeast Asia.

Representing KPP on its US\$650m acquisition of selected assets from Eastman Kodak Company, including assets and entities in China.

Representing TE Connectivity on its acquisition of two private Chinese companies in Xiamen.

Technology and Telecoms

Areas of focus

Automotive Regulatory

Cross-border Mergers and Acquisitions

Hogan Lovells China Desk

Hostile Takeovers and Takeover Defense

Infrastructure/Energy M&A and Joint Ventures

Pharmaceuticals and Biotechnology

Public Company Mergers and Acquisitions

Rail

Raising Equity Capital

Special Committee and Independent Director Representations

Education and admissions

Education

LL.B., Peking University

LL.M., University of Washington in Seattle

Memberships

New York State Bar Association

Bar admissions and qualifications

People's Republic of China

New York

Representing Texas Instruments on acquiring a major Chinese semiconductor manufacturing facility in Chengdu.

Representing ALSTOM on the public takeover of Wuhan Boiler, a company listed on Shenzhen Stock Exchange.

Representing global pharmaceutical company Actavis on its acquisition and disposal of several pharm manufacturing facilities in China.

Representing a leading global English language training provider on the cooperation with Chinese partners to establish JV educational operations in China.

Latest thinking and events

- Insights
 - Foreign creditors get more say under new Hong Kong – mainland China insolvency arrangement
- Insights
 - Structuring options for foreign fund sponsors in China
- News
 - Hogan Lovells Living Mobility Spotlight Q&A series
- Insights
 - Investing in China's private debt markets: opportunities for foreign investors
- Hogan Lovells Publications
 - The Ministry of Human Resources and Social Security and the Supreme People's Court Jointly issue the First Batch of Typical Cases of Labor and Personnel Disputes
- Analysis
 - A closer look - opportunities for foreign investors in China insolvency