

Liang Xu

Partner

Beijing

Biography

Working as a bilingual lawyer, Liang Xu has advised on many cross-border joint ventures and M&A transactions, both for Western corporations doing business in China, as well as Chinese enterprises (including SOEs and private companies) looking to expand and invest in global markets.

His practice encompasses a variety of industries, including manufacturing, energy, natural resources, technology, automobile and others. He has vast experience working with Chinese companies both as clients and as opponents, and is skilled in bringing the two sides of a dispute/transaction to a negotiated deal.

Liang's experience also includes supporting Chinese components of global transactions initiated in Europe, U.S. and other parts of the world. In addition, he also works in the area of distressed M&A or restructuring and special situations.

Representative experience

Advising China Baowu Steel Group on its investment in the Simandou mining and infrastructure (rail and port) project in the Republic of Guinea, reportedly the largest mining and infrastructure project in Africa at the time, including advising on corporate/M&A, infrastructure, finance, public law, tariff setting and project development matters.

Advising Enel Perú S.A.C., a subsidiary of Enel Group, on the sale of its entire equity stake held in Enel



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Languages

English
Chinese

Practices

Commercial
Mergers and Acquisitions
Restructuring and Special Situations
Private Equity
Africa Regional Practice

Industries

Automotive and Mobility
Education
Insurance

Distribución Perú S.A.A. and in Enel X Perú S.A.C., for a total consideration of around US\$2.9 billion dollars to China Southern Power Grid International (HK) Co. Ltd.

Representing Baosteel on its investments and proposed acquisitions in Africa, Canada, Southeast Asia and Brazil for mining resources.

Representing a Chinese conglomerate on its distressed acquisition of a mining company in Australia.

Representing a leading US technology company on its regulatory and JV transactions in China.

Representing a major European automobile maker on its exit options for its Chinese joint venture in financial difficulty.

Representing a European OEM on its proposed investment in a Chinese autonomous driving startup.

Representing Cinda, a leading Chinese distressed investor, on its multibillion financing transactions in the real estate, mining and other sectors

Representing HNA on its sale of a global business for US\$1.2bn.

Representing Jiangsu Jinsheng Industrial Co., Ltd. on its US\$ 1.5 billion reverse takeover of a Chinese public company, injecting global assets from 12 jurisdictions, under the Saurer brand.

Representing Applied Materials on its M&A transactions in China.

Representing China Rail on its investments and acquisitions in Italy, Germany and South Africa.

Representing Guangzhou Automobile Group Co., Ltd. on its US\$100m investment in Uber China and related restructuring.

Representing Chinese investors including the Landbridge Group on acquisition of port assets in Panama for approximately US\$200m.

Representing Cinda, China's leading distressed investor, on the acquisition of a real estate development project in Beijing for US\$1.6bn.

Life Sciences and Health Care
Technology and Telecoms

Areas of focus

Automotive Regulatory

Cross-border Mergers and Acquisitions

Hostile Takeovers and Takeover Defense

Infrastructure/Energy M&A and Joint Ventures

Pharmaceuticals and Biotechnology

Public Company Mergers and Acquisitions

Rail

Raising Equity Capital

Special Committee and Independent Director Representations

Education and admissions

Education

LL.B., Peking University

LL.M., University of Washington in Seattle

Memberships

New York State Bar Association

Bar admissions and qualifications

Representing a major Chinese e-commerce company on its joint venture in Southeast Asia.

People's Republic of China

New York

Representing KPP on its US\$650m acquisition of selected assets from Eastman Kodak Company, including assets and entities in China.

Representing TE Connectivity on its acquisition of two private Chinese companies in Xiamen.

Representing Texas Instruments on acquiring a major Chinese semiconductor manufacturing facility in Chengdu.

Representing ALSTOM on the public takeover of Wuhan Boiler, a company listed on Shenzhen Stock Exchange.

Representing global pharmaceutical company Actavis on its acquisition and disposal of several pharm manufacturing facilities in China.

Representing a leading global English language training provider on the cooperation with Chinese partners to establish JV educational operations in China.

Awards and rankings

- Corporate and M&A, China, Leading individual, *Legal 500 Asia Pacific*, 2024

Latest thinking and events

- News
 - Advising China Baowu Steel Group on the closing of its investment in the largest mining and infrastructure project in Africa.
- Press releases
 - Hogan Lovells advises China Baowu on the closing of its investment in the largest mining and infrastructure project in Africa
- Insights and Analysis
 - Hogan Lovells 2024 M&A Outlook
- News

- Hogan Lovells Living Mobility Spotlight Q&A series
- News
 - Offshore wind projects with Chinese suppliers: Topics you should think about
- News
 - Hogan Lovells Client Note: Offshore wind projects with Chinese suppliers: Topics you should think about