

## Laurent Gouiffès

Partner

Paris

### Biography

A partner leading our International Arbitration group in Paris, Laurent Gouiffès is praised by clients for his strategic skills, with one saying: "He anticipates and is very attuned to the sensibilities of the tribunal." *Chambers Europe 2021*

Recognised on the market as "remarkably practical, business-minded, charismatic, and a great team leader, following a results-based approach, where he constantly goes back and forth to keep to the details and the big picture, his strength is that he does not take anything for granted, constantly looking at the case from new angles." *Legal 500 EMEA 2020*

Sources further praise his leadership skills and describe him as "energetic, motivated and enthusiastic" *Chambers Global 2020*, as well as "extremely persistent and forceful when it comes to making the client's point in hearings." *Chambers Europe France 2019*

With a key focus on energy-related, technological, and investment disputes, Laurent regularly acts on behalf of clients in the oil and gas, mining, electricity, nuclear, aerospace, and telecommunications industries as well as on behalf of states. He has over 20 years' experience acting in high-profile, complex international arbitrations and mediations and has a vast experience of arbitration under the rules of the ICC, LCIA, ICSID, and UNCITRAL. He has also acted in a number of disputes brought under the Energy Charter Treaty.



### Phone

+33 1 53 67 47 47

### Fax

+33 1 53 67 47 48

### Email

[laurent.gouiffes@hoganlovells.com](mailto:laurent.gouiffes@hoganlovells.com)

---

### Languages

English  
Italian  
French  
German

---

### Practices

Energy Disputes  
International Arbitration  
Technology Litigation  
Sovereigns  
Africa Regional Practice

---

### Industries

Aerospace and Defense  
Energy and Natural Resources

Laurent also acts as arbitrator in cases before the ICC, LCIA, and Chamber of Arbitration of Milan. He is dual-qualified in France and England.

Laurent regularly speaks and publishes on topical issues in arbitration, energy, and public/private international law, including giving lectures on energy arbitration at LSE in London and Sciences Po in Paris.

## Representative experience

Representing a European oil and gas production company in high-value ICC arbitration proceedings against another European oil and gas company in relation to price review of a long term gas contract

Representing a media conglomerate against a Lebanese company in parallel ICC arbitration proceedings relating to breaches of several agreements in connection with their business in the Middle East

Representing the government of a South American country in a high value ICSID investment arbitration relating to the commercial expansion and administration of the country's top-level domain name.

Representing the Republic of an eastern European state in an ICC arbitration seated in Zurich, governed by English and Albanian law, and arising from a petroleum cost recovery dispute.

Representing a market-leading telecom tower infrastructure company in ICC arbitration proceedings against a leading French telecom company in the Democratic Republic of Congo.

Representing the Government of Mongolia in an UNCITRAL arbitration brought by a Canadian mining company under the Energy Charter Treaty relating to uranium mining licenses.

Representing a Latin American state in relation to two ICSID arbitrations brought by companies in the coffee and fertilizer industries.

Representing a global aircraft manufacturer in an ICC arbitration against one of its principal suppliers.

Technology and Telecoms

Automotive

Consumer

Manufacturing and Industrials

Private Capital

---

## Areas of focus

Public International Law

Oil and Gas: Liquefied Natural Gas (LNG)

Oil and Gas: Exploration and Production

Oil and Gas: Pipelines and Midstream Facilities

Oil and Gas: Refinery and Petrochemical Projects

Oil and Gas: Supply, Marketing, and Trading

Nuclear Power

Mining and Resources

Power: Transmission, Storage, Sales, and Trading

Sovereigns: International Arbitration

Sovereigns: Public International Law

Sovereigns: Asset Recovery

---

## Education and admissions

### Education

Post-masterate diploma in International Law, Université Paris II Panthéon-Assas, 1996

Sciences Po, 1993

---

Representing a global oil company in ICC mediation proceedings against an African state regarding tax issues linked to the application of its concessions.

## Awards and rankings

- Arbitration (International) (Europe-wide), *Chambers Global*, 2017-2022
- International Arbitration (France), *Chambers Global*, 2017-2022
- Dispute Resolution: International Arbitration, Recommended, *Legal 500 EMEA*, 2018-2022
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2020
- Recommended as a Global Leader in Arbitration, *Who's Who Legal*, 2022
- Recommended as a National Leader for France in Arbitration, *Who's Who Legal*, 2020-21
- Recommended as a National Leader for France in Energy, *Who's Who Legal*, 2021
- Recognised Practitioner in Dispute Resolution, *Chambers Europe*, 2022
- Forte Notoriété Litigation and Arbitration in the Africa, *Décideurs*, 2022
- Arbitration and Mediation, *Best Lawyers*, 2022

## Latest thinking and events

- Insights
  - International arbitration: the mechanics of persuasion and how decisions are made
- News
  - Paris Arbitration Week recap: Human Rights, ESG, and Arbitration at a crossroad
- News
  - Amendments to ICSID Rules set to come into effect on July 1, 2022
  - Human rights, ESG and arbitration at a crossroad
  - International arbitration: the mechanics of persuasion and how decisions are made

## Memberships

Member of ICC, LCIA, CFA, ASA and IAI

LCIA working Group on UNCITRAL

ICC taskforce on arbitration involving states

Councilor on the LCIA European Users Council

---

## Bar admissions and qualifications

Paris

Solicitor, England and Wales

---

- ■ Energy Reforms in Latin America : An impact for arbitration ?