

Our legal work in Latin America

As one of the most dynamic regions in the world, Latin America presents a wealth of new business prospects and markets for growth. To navigate these opportunities and the challenges that come along with them, you need a law firm and legal counsel that understands the region and its nuances, and we're here to help.

We have strong links with Latin America. We speak its languages, we are trained in its legal systems, and we know local counsel in every country. Our attorneys are able to draft and negotiate in Spanish and Portuguese, enabling us to provide you comprehensive legal and business advice across our law firm's global practice areas. Combining this with our experience, we can help you understand the different environments in each country – both political and business – and will guide you through complex and varying regulatory regimes. Your success is our focus.

Hogan Lovells combines the strengths of partners around our global network who have worked throughout Latin America for many years. We understand and work together with you to solve the toughest legal issues in major industries and commercial centers in the region. Whether you're expanding into new markets, dealing with increasingly complex regulations or handling a cross-border dispute, we can help.

Key contacts

Juan Francisco Torres Landa,
Mexico City

Emil Arca,
New York

Isabel Costa Carvalho,
São Paulo

Hugo Hernández-Ojeda Álvarez,
Mexico City

Graciela Llana,
Madrid

Areas of focus

Italian-Mexican desk

Related practices

Antitrust and Competition

Capital Markets

Banking and Loan Finance

Infrastructure, Energy, Resources,
and Projects

Intellectual Property

International Trade and Investment

International Arbitration

Representative experience

The Republic of Ecuador in its return to the international capital markets with US\$3.5bn of sovereign bonds.

BNP Paribas and BB Securities in the establishment of the largest ever structured bond by an emerging market issuer, Rio Oil Finance Trust.

Petroamazonas, an Ecuadorean state-owned oil company, on its US\$4.9bn investment by Schlumberger.

The Bolivarian Republic of Venezuela on two ICSID arbitrations in the food and beverage and petrochemical industries.

Petrobras, Brazil's state-owned oil and gas company, on the sales and leasebacks of Floating Production Storage and Offloading (FPS) units.

Acted as local Mexican counsel in Owens-Illinois' US\$2.15bn acquisition of Vitro's food and beverage containers division.

Fibra Uno, the largest real estate company in Latin America, in a dual currency syndicated revolving credit facility worth US\$850m.

Suramericana S.A., Grupo Sura's insurance subsidiary, on its £403m acquisition of Royal Sun Alliance Insurance Group's Latin America operations.

Petróleos de Venezuela, S.A. and Banco Nacional de Desarrollo de Venezuela on a US\$5bn loan from China Development Bank.

Pilgrim's Pride on the first approval from Mexico's new antitrust agency, the Federal Economic Competition Commission (Cofece).

Companhia Siderurgica Nacional in anti-dumping and countervailing duty investigations at the U.S. DoC and U.S. ITC.

Playa Hotels & Resorts, B.V. in 11 concurrent, interrelated transactions worth US\$1.4bn.

Mergers and Acquisitions

Private Equity

Tax

Sovereigns

Related sectors

Automotive and Mobility

Energy and Natural Resources

Insurance

Financial Institutions

Life Sciences and Health Care

Real Estate

Technology and Telecoms

IFC on its largest-ever investment in Colombia's infrastructure sector, a US\$380m investment in Pacific Midstream, Ltd.

The Republic of Ecuador in a loan by Credit Suisse and its amendment, to be used to finance roads, housing, and energy distribution.

The Republic of Panama in precedent-setting ICSID arbitration in a dispute with investors from Costa Rica and the Kingdom of the Netherlands.

BB Securities, BNP Paribas, Goldman Sachs, Itaú BBA, and Standard Chartered Bank in Banco do Brasil's issuance of 4.750% US\$750m senior unsecured notes due 2024.

Citigroup and Scotiabank as Joint Bookrunning Managers in the sale of US\$1.097 billion of 30-year bonds by The Republic of El Salvador.

The Republic of Peru's investment promotion agency, ProInversión, with the standardization of public-private partnership documents and issuance of guidelines.

Awards and rankings

- Tier 2 for Projects and Energy, *Legal 500 Latin America*, 2021
- Tier 2 for City of Focus (Miami), *Legal 500 Latin America*, 2021
- Tier 3 for Banking and Finance, *Legal 500 Latin America*, 2021
- Tier 3 for Capital Markets, *Legal 500 Latin America*, 2021
- Tier 4 for Corporate and M&A, *Legal 500 Latin America*, 2021
- Tier 4 for Compliance and Investigations, *Legal 500 Latin America*, 2021
- Band 3 in International Arbitration (Latin America-wide), *Chambers Latin America*, 2020
- Band 4 in Energy and Natural Resources (Latin America-wide), *Chambers Latin America*, 2020

- Band 3 in Projects (Latin America-wide), *Chambers Latin America*, 2020
- Top International Law Firms in Latin America, *Latinvex*, 2017

Latest thinking and events

Awards & rankings

Hogan Lovells puts in strong performance in 2024
Chambers Latin America Mexico rankings

Press releases

Hogan Lovells announces strong showing in Legal 500
Latin America Guide 2024

Press releases

MIAS hosts first-ever Miami Arbitration Week, chaired
by Hogan Lovells' Richard Lorenzo

Awards & rankings

Hogan Lovells partners named among Latin America's
Top 100 Female Lawyers by Latinvex

Press releases

Hogan Lovells celebrates 75 years of excellence in legal
services in Mexico

Press releases

Hogan Lovells hosts Latin America Summit in NY, with
global takeaways