

Kelly Tubman Hardy

Partner

Washington, D.C.

Baltimore

Biography

Kelly Hardy is skilled at recognizing and explaining differences between legal frameworks and helping clients manage their global legal needs. She has represented clients on matters throughout the world and in a broad range of industries, including manufacturing, life sciences, education, government contracting, and energy. She also heads the firm's global Consumer industry sector group.

A fluent Spanish and English speaker, with a particular focus on cross-border transactions, Kelly regularly advises clients on expansion into new markets, as well as non-U.S. clients on foreign direct investments into the United States. She also assists multinational clients with respect to corporate compliance and foreign subsidiary management.

Kelly has over 20 years' experience advising U.S. and global clients on mergers and acquisitions, joint ventures, strategic alliances, restructurings, post-merger integrations, corporate governance, and compliance in established and emerging markets throughout the world.

Kelly is extensively involved in civic and pro bono work, serving on the boards of Appleaseed Mexico, the World Trade Center Institute, and SEED School of Maryland. She has been a visiting lecturer at several law schools in Mexico City.

Kelly has received the Leadership in Law award



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Languages

English

Spanish

Practices

Commercial

Capital Markets

Corporate Governance and Public
Company Representation

Joint Ventures

Private Equity

Securities and Public Company
Advisory

Mergers and Acquisitions

Sovereigns

from *The Daily Record*, been named one of Maryland's Top 100 Women, honored as an *Acritas* Star, and ranked by *Chambers USA* and *Legal 500*.

Representative experience

Represented international artist in negotiation of joint venture in Saudi Arabia.

Represented sovereign wealth fund in various joint ventures in the Middle East.

Represented GP Strategies Corporation (NYSE:GPX) in merger with Learning Technologies Group plc (LTG), a UK listed company.

Represented private equity backed transaction and localization company in acquisition of targets in the UK, Germany, Greece, Italy, Spain, and China.

Represented multiple Mexican clients in formation of general partners of Ontario limited partnerships and related regulatory issues.

Represented international consulting firm in complex contractual arrangements including equity and debt components.

Represented GP Strategies Corporation on the sale of the assets of ETAPro division to Toshiba Energy Systems & Solutions Corporation.

Represented SABIC in joint venture with ExxonMobil to construct a chemical facility and 1.8 million metric ton ethane steam cracker.

Awards and rankings

- *Acritas Star, Acritas Stars Independently Rated Lawyers*, 2018-2020
- *Corporate/M&A (Maryland), Chambers USA*, 2017-2021
- *M&A: Corporate and Commercial: Large Deals (\$1bn+), Legal 500 US*, 2019
- *Corporate and M&A, Legal 500 Latin America*, 2014-2015
- *Leadership in Law, The Daily Record*, 2014

Our legal work in Latin America

Industries

Consumer
Energy and Natural Resources
Life Sciences and Health Care
Aerospace and Defense

Areas of focus

Cross-border Mergers and Acquisitions
Carve-outs, Spin-offs, and Split-offs
Corporate Group Structures
Company Formation
Bolt-ons
Buy Outs
Cosmetics and Personal Care Products
Electronics and Consumer Appliances
Exits
Fashion and Luxury Brands
Food and Beverages
Retail and Consumer Goods
Special Committee and Independent Director Representations
Co-investments
Emerging Companies
Oil and Gas: Pipelines and Midstream Facilities
Oil and Gas: Liquefied Natural Gas (LNG)
Pharmaceuticals and Biotechnology

Latest thinking and events

- News
 - Getting the Deal Through – Luxury and Fashion 2023
- News
 - Key takeaways from the retail buzz coffee chat with the Hogan Lovells NY team
- Webinar
 - Retail buzz: A coffee chat with the Hogan Lovells NY team
- News
 - Consumer NFT Guide
- News
 - Hogan Lovells at CES 2023
- News
 - 2022 Annual Retail and Fashion Holiday Guide

Medical Devices

Cell, Tissue, and Gene Therapies

Sovereign Wealth

Education and admissions

Education

J.D., University of Maryland, with honors, Order of the Coif, 1996

M.B.A., University of Maryland, Robert H. Smith School of Business, 1996

B.A., University of Pennsylvania, cum laude, 1990

Memberships

Chairman of the Board of Trustees, SEED School of Maryland, Inc.

Board Member, Appleseed Mexico

Board Member, World Trade Center Institute, Inc.

Member, Maryland State Bar Association Business Law Council

Harvard Leadership Program, 2006

Bar admissions and qualifications

Maryland

District of Columbia
