

## Jeffrey R. Keitelman

Partner

Washington, D.C.

New York

### Biography

Jeff Keitelman is the Co-Head of the firm's U.S. Real Estate practice and has been the lead lawyer on some of the country's largest and most high-profile commercial real estate transactions.

As the top lawyer advising The Port Authority of New York and New Jersey in the redevelopment of the World Trade Center he managed teams of attorneys over more than 12 years, advising on joint ventures, ground leases, acquisitions and dispositions, space leases, bond financing, development, construction, litigation and numerous other matters.

Known as a consummate dealmaker and strategist with deep knowledge and key relationships, Jeff helps clients structure, negotiate and close their most important transactions. He represents local, national and international investors, owners, operators, occupiers, managers and brokers in acquisition, disposition, leasing, development, financing, joint venture, asset management and related matters involving office, industrial, retail, residential, hospitality, entertainment, data center and mixed-use properties.

In addition to guiding clients through traditional real estate matters, Jeff represents clients in the unique area of government real estate, advising owners who deal with government entities in connection with leasing, purchase/sale, lending, compliance, operations, protests and other claims. He also advises major occupiers of



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### Practices

Real Estate

Real Estate Finance

Joint Ventures

Private Equity

Government Contracts

REITs

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### Industries

Financial Institutions

Real Estate

Private Capital

Sports, Media and Entertainment

Technology and Telecoms

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space in leasing, purchase/sale, sale/leaseback and other transactional matters. Jeff also has experience counseling clients in real estate-related litigation and bankruptcy, as well as public/private partnership transactions.

Representative clients include Fortune 500 companies, pension funds and other investors, REITs, life insurance companies, financial institutions, foreign investors, investment advisers, law firms, developers, governmental entities, non-profit and educational institutions, trade associations and real estate funds.

## Representative experience

The Port Authority of New York and New Jersey in connection with all real estate-related aspects of its redevelopment of the World Trade Center site in Lower Manhattan for more than 12 years.\*

Along with Hetz Properties & Investments, an Israeli publicly traded company, in establishing a joint venture with JP Morgan Special Situations Fund and others to re-form Carr Properties.\*

Columbia Property Trust in connection with years of significant acquisitions, dispositions, and leasing matters.\*

Morgan Stanley Real Estate in connection with its acquisition, financing and leasing of a Maryland industrial portfolio.

Skanska CDUS in connection with acquisition, disposition and leasing matters, including a 114,000-square-foot, 16-year lease of a large international law firm for its Washington, D.C. headquarters.\*

Beacon Capital Partners in connection with a 115,000-square-foot, 15-year lease with MedStar Health for an outpatient surgical center in downtown D.C.\*

Numerous owners of Class A office buildings with respect to major and/or anchor leases, build-to-suit transactions, major retail deals and other significant leasing and development matters.\*

## Areas of focus

Corporate Occupiers

Hotels and Leisure

Real Estate Development

Real Estate Investment

Real Estate Private Equity

PPPs (including P3 and PFI) and Government Contracts

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## Education and admissions

### Education

J.D., Columbia Law School, Harlan Fiske Stone Scholar; Note and Comment Editor, Journal of Environmental Law, 1986

B.A., Brown University, magna cum laude; Phi Beta Kappa, 1982

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## Memberships

Member, Legal Industry Editorial Board, Law360

Member, Association of Foreign Investors in Real Estate (AFIRE)

Member, The Economic Club of Washington, D.C.

Member, The Real Estate Roundtable

Member, DC Building Industry Association

Member, Real Estate Board of New York

Member, CoreNet Global

Member, National Federal Development Association

Pfizer, Cisco, Verizon, Yahoo! and others in headquarters relocations, build-to-suit transactions, M&A deals and ongoing facilities matters.\*

Owners of government-occupied properties including a 839,000 sf, two-building government lease for the DOJ; a 592,000 sf lease for the Coast Guard; and a 600,000 sf lease for the Department of State.\*

\*Matter handled prior to joining Hogan Lovells.

## Awards and rankings

- Eminent Practitioner, *Chambers USA, District of Columbia: Real Estate*, 2024
- Lawyers in Real Estate, *Connect CRE*, 2021
- Law Power 100, *City & State*, 2020
- Law Power 50, *City & State*, 2019
- America's Most Honored Lawyers, *The American Registry*, 2020
- Legal 500 US, Real Estate, *Legal 500*, 2023
- MVP, Real Estate, *Law360*, 2015
- Super Lawyers, Washington, D.C., 2023
- One of the World's Leading Real Estate Lawyers, *Real Estate Expert Guide*, 2023
- One of New York's Top Rated Lawyers, *Various ALM publications*, 2018
- Lifetime Lawyer Achievement, *Washingtonian*, 2023
- The Best Lawyers in America, Real Estate, 2024
- Top Lawyers Hall of Fame, *Washingtonian*, 2023
- Top Washington Lawyer, Real Estate, *Washington Business Journal*, 2023

## Latest thinking and events

- Sponsorships and Speaking Engagements
  - REBNY Annual
- Press releases
  - Hogan Lovells welcomes more than 30 partners and senior counsel from Stroock

Member, Federal Real Property Association

Member, Office Development Council, Urban Land Institute

Member, District of Columbia Bar Association

Member, New York State Bar Association

Member, Real Property Law Section, American Bar Association

Member, The International Association of Managing Partners

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## Bar admissions and qualifications

District of Columbia

New York

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