

## Juan Francisco Torres Landa

Partner

Mexico City

### Biography

Juan Francisco Torres Landa has helped many companies establish a presence in Mexico and grow over the years. Throughout his career, Juan Francisco has excelled in civil, commercial, and corporate areas. He also helps clients with the financing of projects and acquisitions, foreign investments, foreign trade, arbitration, immigration, environmental matters, economic competition, mining, taxation of non-residents, and telecommunications.

Juan Francisco has been senior lecturer at several universities, including National Autonomous University of Mexico (UNAM), Instituto Tecnológico Autónomo de México (ITAM), and Universidad Iberoamericana. He has also been a keynote speaker in numerous forums, both in Mexico and abroad.

Juan Francisco joined Barrera Siqueiros y Torres Landa (currently Hogan Lovells) in September 1983 and became partner in 1995. He also spent time as an associate foreign lawyer in Washington, D.C. in 1990.

He has been instrumental as legal consultant in several foreign investments in Mexico by easing their incorporation, development, expansion, and consolidation processes.

### Representative experience

Advised Mondelēz International in the acquisition of Grupo Bimbo's confectionery business for approximately USD\$1.3 billion.



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### Languages

English  
French  
Spanish

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### Practices

Commercial  
Communications, Internet, and Media  
Complex Contracting  
Corporate Governance and Public Company Representation  
Energy Regulatory  
Environment and Natural Resources  
Gambling Law  
Government Contracts  
Immigration

Advised NX Football USA LLC in the acquisition of 50% of Club de Fútbol Necaxa.

Advice Yazaki Group, Goodyear, Cardone Industries, among others, in the rapid response labor mechanism under the USMCA framework.

Counsel Mitsubishi Corporation in its dealings as the 49% owner of the largest salt mine in Baja California Sur. This assistance includes corporate, procurement and regulatory issues.

Advising Valoreo in the initial round of financing for US\$50m, as well as in the operations for its establishment and growth in Latin America.

Assisting Grupo BAL in the review of new investments in the financial and energy sectors; coordinating advice to proceed with project's evaluations.

Handling the reorganization of Procter & Gamble Mexico in a multi-jurisdiction strategy involving sophisticated corporate, tax, labor, and foreign trade.

Represented Cooper Tire in the acquisition of the minority stake of local investors in Coocsa, for approximately US\$50m.

Assisting Carso Energy with the cross-border project of the Presidio gas pipeline from Texas to Chihuahua.

Assisting Imerys with the corporate reorganization of all local subsidiaries.

Assisting Affinia Group in the divestiture process of its brake parts-related division.

## Awards and rankings

- Corporate/M&A (Mexico), *Chambers Latin America*, 2011-2012, 2016-2024
- Corporate/M&A, Band 2, *Chambers Latin America*, 2021
- Compliance, Band 3, *Chambers Latin America*, 2018-2021
- Real Estate (Mexico), *Chambers Latin America*, 2012, 2016-2021

Infrastructure, Energy, Resources, and Projects

International Trade and Investment

Investigations, White Collar, and Fraud

Joint Ventures

Mergers and Acquisitions

Private Equity

Public Procurement

Real Estate

REITs

Caribbean Desk

Our legal work in Latin America

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## Industries

Aerospace and Defense

Automotive and Mobility

Energy and Natural Resources

Real Estate

Technology and Telecoms

Manufacturing and Industrials

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## Areas of focus

Competition Compliance

Corporate Group Structures

Company Formation

Technology Contracts

Broadband, Internet, and E-commerce

Agency and Distribution

Procurement

Infrastructure/Energy M&A and

- Corporate/M&A (Mexico), *Chambers Global*, 2015-2022
- Compliance (Mexico), *Chambers Global*, 2018-2021
- Latin America's Top 100 Lawyers: Corporate and M&A; Real Estate, *Latinvex*, 2022-2024
- Compliance (Mexico), *Legal 500 Latin America*, 2022-2024
- Corporate and M&A (Mexico), *Legal 500 Latin America*, 2017-2024
- International Trade and Customs (Mexico), *Legal 500 Latin America*, 2018-2024
- Real Estate (Mexico), *Legal 500 Latin America*, 2018-2024
- International Firms: Corporate and M&A, *Legal 500 Latin America*, 2019-2022
- Anti-corruption Investigations and Compliance, *Latin Lawyer 250*, 2020-2024
- Corporate and M&A, *Latin Lawyer 250*, 2017-2024
- Energy, *Latin Lawyer 250*, 2017-2024
- Anti-corruption Investigations and Compliance, *Latin Lawyer National*, 2020-2021
- Corporate and M&A, *Latin Lawyer National*, 2020-2021
- Energy, *Latin Lawyer National*, 2020-2021
- Energy and Natural Resources, *Legal 500 Latin America*, 2016-2019
- White Collar Crime and Compliance, *Latin Lawyer 250*, 2018

## Latest thinking and events

- News
  - Mexico announced the initiation of an antidumping investigation against footwear from China
- News
  - Legal insights for Latin America from 2024 Latinvex Top 100 lawyers Juan Francisco Torres-Landa and Emil Arca

Joint Ventures

Project Finance, DFI and ECA Finance

Distressed Asset Management, Refinancing, and Restructuring

CFIUS and Foreign Investment Reviews

Anti-dumping and Countervailing Duty Investigations

Anti-money Laundering

Bribery and Corruption

Corporate Occupiers

Hotels and Leisure

Real Estate Development

Real Estate Investment

Oil and Gas: Pipelines and Midstream Facilities

Mining and Resources

Water

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Hostile Takeovers and Takeover Defense

Special Committee and Independent Director Representations

Shareholder Activism

Connected Cars

International Programs

Automotive Regulatory

Rail

Italian-Mexican desk

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- News
  - Hogan Lovells Living Mobility Spotlight Q&A series
- Awards & rankings
  - Partners Juan Francisco Torres Landa and Emil Arca named among Latinvex's Top 100 Lawyers in Latin America
- News
  - General Law of Commercial Companies to hold shareholders and board meetings through electronic means
- Press releases
  - Hogan Lovells hosts Latin America Summit in NY, with global takeaways

## Education and admissions

### Education

Postgraduate Degree, Taxation, Instituto Tecnológico Autónomo de México, 1992

LL.M., Harvard Law School, 1990

Law Degree, Universidad Nacional Autónoma de México (UNAM) Law School, 1988

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### Accolades

"Juan Francisco Torres Landa advises 'foreign investors who come to do business in Mexico to facilitate all stages of birth, development, expansion and consolidation."

*Legal 500*

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"Juan Francisco Torres Landa has been described by sources as 'a very diverse lawyer who is highly successful in handling a number of different practice areas.'"

*Chambers*

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"Juan Francisco Torres Landa is 'one of the 13th most influential lawyers in Mexico.'"

*Poder y Negocios Magazine*

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