

Joy E. Sturm

Partner

Washington, D.C.

Biography

Joy Sturm partners with biotechnology, pharmaceutical, and medical device companies to build and protect their businesses with the United States government.

Having spent 20+ years building a practice focused in the life sciences government contracting sector, Joy is able to offer practical solutions to challenges that contractors face throughout contract formation and performance.

Joy advises clients contracting in all federal health and medical procurement programs, and has worked closely with legal and procurement teams within the U.S. Departments of Health and Human Services, Defense, and Veterans Affairs.

Apart from supporting clients with contract formation and compliance-related matters, Joy handles federal contract-related investigations, compliance audits, associated policy and procedure development, training, and diligence associated with government contractor acquisitions.

As a leading voice in the biotechnology contracting community, Joy advises on all country of origin-related laws (including "Buy American" programs) affecting contractors. Joy also advises on the compulsory disclosures and price ceilings associated with Federal Supply Schedule contracts, pharmaceutical price ceilings per the Veterans Health Care Act of 1992, VA and DoD Tricare health coverage, and related formulary and pharmacy programs.



Phone

+1 202 637 5990

Fax

+1 202 637 5910

Email

joy.sturm@hoganlovells.com

Practices

Government Contracts

Industries

Life Sciences and Health Care

Areas of focus

Federal Health Procurement for
Drugs, Biologics, and Medical
Devices

Medical Devices

Pharmaceuticals and Biotechnology
Schedule Contracting

Education and admissions

Having co-authored a monograph on federal health care contracting: Selling Pharmaceuticals and Biologics to the Federal Government Federal Supply Schedule and Federal Pricing Requirements, Joy is frequently asked to speak on contracting topics affecting pharmaceuticals, medical device, and biotechnology contractors.

Representative experience

Handled procurement country of origin investigation involving multiple VA and DoD contracts for leading pharmaceuticals company.

Advised international pharmaceuticals company innovator and generics divisions on extensive companywide Federal contract pricing restatement.

Counseled leading medical device company on fraud investigation relating to VA Federal Supply Schedule contract pricing.

Led a team of associates on a pro bono case that led to a path to citizenship for a Congolese woman escaping abuse and visas for her four daughters.

Awards and rankings

- Flex Success Award, *Diversity & Flexibility Alliance*, 2015
- Government: Government Contracts, *Legal 500 US*, 2015-2020
- Life Sciences Star, *LMG Life Sciences*, 2012-2015

Latest thinking and events

- Hogan Lovells Events
 - Navigating the BIOSECURE Act
- News
 - U.S. BIOSECURE Act: Key legal considerations for biotechnology companies
- News
 - U.S. BIOSECURE Act: Key legal considerations for biotechnology companies

Education

J.D., The George Washington University Law School, 1994

B.A., University of Pennsylvania, 1989

Memberships

Member, ABA Section of Public Contract Law

Bar admissions and qualifications

District of Columbia

New York

- Hogan Lovells Events
 - Hogan Lovells APAC Life Sciences and Health Care Webinar Series - Spotlight on the U.S. - Session 3
- Hogan Lovells Events
 - BIOSECURE Act: How companies can begin preparing
- News
 - CMS Issues Draft Guidance on Inflation Reduction Act (IRA) Drug Price Negotiation Program for 2027