

José M. Balañá

Regional Managing Partner - EMEA
Madrid

Biography

José M. Balañá teams up with international corporations around the world to undertake mergers and acquisitions (M&A) transactions in Spain and Europe. He employs an entrepreneurial approach that matches his clients' to achieve results while building consensus. José M, who was in charge of creating the Madrid office from scratch, believes the best approach is to put himself in his clients' shoes, keeping in mind the big picture at every stage of the transaction.

Working in English, Spanish, and French, José M focuses his practice on international M&A, encompassing structuring, risk assessment, negotiation, and post-closing. José M has applied his skills in the energy, manufacturing, diversified industrials, financial institutions, infrastructure, and consumer.

"Among the very best M&A lawyers one can find in Europe", crowed *The Legal 500*, in 2013. José M has been consistently ranked in the leading legal directories, including *Chambers Europe* and *The Legal 500*.

Representative experience

Advising Chinese group HNA on the acquisition of a minority stake in NH Hoteles.

Acquisition by Brookfield, together with abertis, of a controlling stake in Arteris, a Brazil's major toll road operators.

Advising Sepura in the acquisition of Teltronic.



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Languages

English
French
Spanish
Catalan

Practices

Mergers and Acquisitions
Private Equity

Industries

Consumer
Financial Institutions
Manufacturing and Industrials

Areas of focus

Advising Euler Hermes on its joint venture with Mapfre for trade credit insurance in Spain and Latin America.

Advising Gruma in the acquisition of Mexifoods.

Awards and rankings

- Ranked in Corporate / M&A, *Chambers Europe*, 2012-2023
- Ranked in Corporate / M&A, *Chambers Global*, 2009-2021
- Recommended for Commercial, Corporate and M&A, *Legal 500 EMEA*, 2010-2021
- Recommended for Private Equity, *Legal 500 EMEA*, 2021
- Highly regarded in Private Equity, *IFLR 1000*, 2019-2020
- Highly regarded in M&A, *IFLR 1000*, 2019-2020
- Recommended Lawyer for M&A, *Expert Guides*, 2019-2020
- Recommended Lawyer for Banking, Finance & Transactional Law, *Expert Guides*, 2020

Latest thinking and events

- News
 - Establishment of a business in the United Kingdom by a foreign corporation
- Press releases
 - Hogan Lovells announces new Madrid Office Managing Partner
- Press releases
 - Hogan Lovells announces new management team and Board appointments
- Events
 - Join our roundtable on European M&A

Bolt-ons

Buy Outs

Data Protection

Exits

Secondaries

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Education and admissions

Education

Bachelor Degree in Law and Economics, Universidad de Barcelona

Memberships

Madrid Bar Association

Bar admissions and qualifications

Madrid

Accolades

' A great lawyer- he's a delight to work with and a calming influence in negotiations'

Chambers Europe, 2013

"He's on top of things and any time I need to discuss with him he is always available, even if it is the weekend or when he is travelling".

Chambers Europe 2018

"He works seamlessly with other offices of Hogan Lovells globally".

Chambers Europe 2018

'Among the very best M & A lawyers one can find in Europe'.

Legal 500, 2013

"He has a great global vision, which mixes economic details with pure legal issues and political considerations. He always offers the best approach both in his role as a lawyer and as a business partner".

Chambers Europe 2016

"He is a strong negotiator with very good technical skills and business experience".

Chambers Europe 2017

'He is very good and always keeps in mind the bigger picture in deals'

Chambers Europe, 2014
