

Dr. Jörg Schickert

Partner

Munich

Biography

If you work in the pharma, medical devices or biotech sector, it is Jörg Schickert who will be solving all your most complicated regulatory, commercial and compliance issues – for both Germany and all of Europe. His long-standing experience in dealing with German and European pharmaceutical and devices law means that he can circumspectly navigate you through all your reimbursement or pricing and reimbursement challenges. He will also aid you in drafting commercial/licensing contracts. Furthermore, you may turn to him with any most delicate criminal and compliance cases which your company might face. Jörg is very practical and always offers business-oriented solutions. He takes his industry knowledge from 20 years' experience in working hand-in-hand with many major and reputed life sciences companies.

Jörg is one of the few go-to lawyers in Europe for complex issues in the core business of the life sciences industry. He has a deep knowledge across all relevant legal areas of the day-to-day business of selling pharmaceutical products and devices or offering health solutions. This allows him to provide overall solutions for issues and projects which have implications in very different legal disciplines, such as regulatory, reimbursement, commercial, and compliance. He advises on reimbursement strategies, clinical trials, the launch and marketing of new products, dealing with health care professionals, anti-corruption/transparency, product safety and vigilance and related agreements and contracts. He also assists our corporate teams in



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Languages

English
French
German

Practices

Medical Device and Technology
Regulatory
Pharmaceuticals and Biotechnology
Regulatory
Commercial
Mergers and Acquisitions
Strategic Operations, Agreements
and Regulation

Industries

Life Sciences and Health Care

transactions pertaining to the life science industry. The team is ranked most recently in band 1 by *JUVE*, *Chambers Global/Europe* and *LMG Germany*, as well as in preceding years.

Representative experience

Advising a leading pharmaceutical company on its innovative approach re digital health solutions alongside its pharma product offering in 21 countries on 4 continents.

Advising a U.S. medical devices company on regulatory and commercial issues regarding the market launch of a gene test in 24 European countries.

Due diligence and advising the Spanish pharma company Esteve on its sale and purchase agreement regarding its acquisition of Riemser Pharma

Advising MorphoSys Ag in the drafting and negotiating of an agreement regarding the co-development and co-marketing as well as the out-licensing (ex-US) of its blood cancer product

Reimbursement advice regarding the (aut idem) substitution in the pharmacy and reference price groups concerning an active ingredient complex and biologic pharmaceuticals.

Strategic and on-going HCP compliance advice as well as compliance audit of US-based pharmaceutical company.

Awards and rankings

- Leading advisor for pharmaceutical and medical device law, *JUVE handbook*, 2012-2022
- Often recommended Lawyer for pharmaceutical and medical device law, *JUVE handbook*, 2006-2022
- Often recommended Lawyer for Distribution/Trade/Logistics, *JUVE handbook*, 2012-2022
- Band 2 for Life Sciences in Germany, *Chambers Europe*, 2011-2022
- Frequently mentioned Lawyer for Drug- and Pharma

Areas of focus

Digital Health

Hospitals and Health Care Providers

Medical Devices

Pharmaceuticals and Biotechnology

Cell, Tissue, and Gene Therapies

Education and admissions

Education

Second State Exam in Law, Higher Regional Court of Nuremberg, 2001

Dr. iur., Friedrich-Alexander University Erlangen-Nürnberg, 2000

First State Exam in Law, Friedrich-Alexander University Erlangen-Nürnberg, 1996

law, *Kanzleimonitor*, 2018-2022

- Leading Name for the Industry focus: Healthcare, *Legal 500 Germany*, 2014-2022
- Leading Name for Trade, Distribution, Logistics, *Legal 500 Germany*, 2017-2018
- Recommended Lawyer for Trade, Distribution, Logistics, *Legal 500 Germany*, 2021-2022
- Recommended Lawyer for Life Sciences, *Who's Who*, 2019-2021
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2021

Latest thinking and events

- Hogan Lovells Podcasts
 - Podcast: Talking the cure
- News
 - Key legal concerns for advanced therapy medicinal product (ATMP) sponsors in Europe
- News
 - Trends and Developments in the German Life Sciences & Health Care industry
- Insights
 - Medical Device Update
- Webinar
 - Medical Device Update
- News
 - COVID-19 Report for Life Sciences and Health Care Companies