

## Jackie Newstead

Partner

London

### Biography

Based in the Hogan Lovells London office, Jackie Newstead has been helping investors, developers, and occupiers with acquisitions and disposals of investments, some held directly, and some held through investment vehicles. Over the last 30 years she has worked with most asset classes, from office, retail, and logistics to hotels, residential, student housing, car auction sites, and bingo halls. She has also aided clients with the development of land sites across the asset classes—from land acquisition, to finance, letting, and ultimate sale. Jackie served for many years as the head of the firm's global Real Estate Practice and Industry Sector.

Jackie has also built up particular knowledge in the hotel and leisure sector, guiding owners and operators through acquisitions and disposals, financings, and management arrangements.

Jackie is a member of the British Property Federation, the Investment Property Forum, the Association of Real Property and Infrastructure and the Urban Land Institute. She also chairs the City of London Law Society Land Law Committee. She is recommended by The Legal 500, Chambers UK, and Who's Who Legal for real estate. UK Super Lawyers puts her in their top 100 lawyers in the UK (and in the top 50 women.) She won the award for "Best Woman Solicitor Managing a Large Practice" at the Association of Women Solicitors



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### Languages

English  
German

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### Practices

Real Estate  
Real Estate Finance

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### Industries

Financial Institutions  
Insurance  
Real Estate  
Private Capital

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### Areas of focus

Awards 2012, and was "Highly Commended" at the Law Society Excellence Awards for Legal Business Woman of the Year.

## Representative experience

A private equity investor on the acquisition of debt over a portfolio of distressed hotels, the proposed sale of the hotels by their receiver and ultimately the sale of the debt.

The owner of a retail chain on the successful CVA of the chain.

A hotel investor on the purchase of a distressed London West End hotel.

Receivers of a shopping centre on new asset management agreements.

A major UK investor on the implications of the administration of its Joint Venture partner in relation to two shopping centres.

A major U.S. investor on the acquisition and financing of a portfolio of 76 retail properties.

A UK housebuilder on the development of a site in Thamesmead in partnership with a housing association for the provision of c1700 new homes.

A UK institutional investor in relation to numerous acquisitions and disposals of investment assets across the UK.

A US private equity investor in the acquisition from a listed entity of a chain of wine stores, restructuring of the store portfolio through a sale and leaseback and the financing of the acquisition.

A Guernsey Property Unit Trust on the sale and leaseback of stores from Tesco, hotels from Premier Inns, residential apartments, bingo halls and car auction sites.

## Awards and rankings

Real Estate Development

Real Estate Investment

Corporate Occupiers

Hotels and Leisure

Real Estate Funds

Real Estate Private Equity

Sovereign Investors

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## Education and admissions

### Education

B.A., University of Oxford, St Hugh's College, 1983

The College of Law, Lancaster Gate

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## Memberships

British Property Federation

City of London Law Society Land Law Committee

Investment Property Forum

The Association of Women in Property

Urban Land Institute

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- Real Estate, *Chambers UK*, 2020
- Commercial Property, *Legal 500*, 2020
- Top 100 Women in the Property Industry, *Property Week*, 2006
- Association of Women Solicitors Awards, Best Woman Solicitor Managing a Large Practice, 2012
- Law Society Excellence Awards for Legal Business Woman of the Year
- Top 50 Women in the inaugural UK Super Lawyers, 2013
- Real Estate, *Who's Who Legal*, 2014
- Top 50 Women in the UK Super Lawyers, 2014

## Latest thinking and events

- News
  - The digital future: UK land transactions and the metaverse
- News
  - ESG for real estate funds- a global Q&A- webinar recording
- Webinar
  - ESG for real estate funds: a global Q&A
- News
  - UK sustainability and building owners: paving the way to net zero
- Insights
  - Global ESG in Real Estate: Green Leases Webinar
- Webinar
  - ESG in Real Estate