

Imtiaz Shah

Partner

Dubai

Biography

Based in the Middle East for over 20 years, Imtiaz Shah has closed hundreds of deals across all the major countries of the Gulf and the wider Middle East. Widely recognised as one of the leading corporate lawyers in Dubai, Imtiaz is a partner in the Corporate and Finance practice in the Middle East. Imtiaz's work is a mix of M&A, commercial, regulatory and investment funds. A wealth of experience in the region allows Imtiaz to bring practical and often innovative solutions for clients undertaking corporate deals across the Middle East. He is a trusted advisor to many of the largest corporates, financial institutions and family offices undertaking business in the region.

Legal 500 calls him 'commercially focused and responsive' and Chambers Global lauds his 'excellent reputation for wide ranging expertise'. Imtiaz seamlessly knits together documentation which navigates the many often restrictive regulations in the Middle East with commercially relevant and cutting edge provisions which best protect clients' interests. Imtiaz's experience, commercial nous and his ability to 'think around corners' has helped many clients efficiently cut through seemingly intractable problems and quickly achieve their goals.

Representative experience

The shareholders on the sale of 30.6% of the shares in RAK Ceramics, the world's largest manufacturer of ceramic tiles.



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Languages

English
Urdu

Practices

Private Equity
Mergers and Acquisitions
Investment Funds
Africa Regional Practice

Industries

Private Capital

Areas of focus

Exits

Konecranes Plc on the acquisition of 100% of the shareholding in Saudi Cranes and Steel Works Factory Limited.

Gucci on the acquisition of a stake in its Gulf business through a joint venture with Al Tayer Group.

YSL on the acquisition of a stake in its Gulf business through a joint venture with Al Tayer Group, one of Dubai's leading business groups.

Fajr Capital on its acquisition of shares in Bank Islam Brunei Darussalam.

Al Homaizi Group on the acquisition of Mani Foods from the founder and Abraaj Capital.

Arab Petroleum Investments Corporation (APICORP) and Tufton Oceanic in relation to the establishment of the U.S.\$150m APICORP Petroleum Shipping Fund

Edenred on the acquisition of a stake in C3 Card.

Awards and rankings

- Global Leader, Recommended, Insurance & Reinsurance, *Who's Who Legal*, 2021
- Commercial, Corporate and M&A, UAE, Recommended, *Legal 500 EMEA*, 2019-2020
- Investment Funds (Middle East-wide), *Chambers Global*, 2018-2019
- Corporate/M&A (United Arab Emirates), *Chambers Global*, 2018-2019
- Commercial, Corporate and M&A, *Legal 500 EMEA*, 2018-2019

Latest thinking and events

- Insights and Analysis
 - Webinar: Data protection in the Middle East and Africa feat. Nigerian Data Protection Commissioner
- Insights and Analysis
 - Full Speed Ahead – the UAE continues its legislative development apace. Where is it all leading?
- News

Buy Outs

Management Teams

Bolt-ons

Carve-outs, Spin-offs, and Split-offs

Cross-border Mergers and Acquisitions

Education and admissions

Education

BSc (Hons)

Memberships

Law Society of England and Wales

Bar admissions and qualifications

Solicitor, England and Wales

Accolades

'He has an excellent reputation for his wide-ranging expertise in M&A, private equity, joint ventures and capital markets transactions.'

Chambers Global, 2014

'Imtiaz Shah is a valuable source of advice on M&A, private equity and investment funds matters'

Chambers Global 2015

'Imtiaz Shah... is 'commercially focused and responsive.'

- New UAE commercial gaming regulatory authority
- News
 - UAE Corporate Income Tax
- News
 - New Era for the UAE's Commercial Agencies Law: Key Reforms Unveiled
- Insights and Analysis
 - Getting The Deal Through: Automotive and Mobility 2023