

Graham Cutts

Partner
London

Biography

Graham advises clients on all aspects of UK commercial real estate, with a focus on office investment, corporate occupiers, life sciences and logistics. Graham recognises that deals are not contests. They're a collaborative process that require some give and take on both sides. Clients rely on Graham's ability to make their real estate strategies easier: he does that by focussing on the commercial imperatives, avoiding legal point-scoring and being a straight talking negotiator.

Graham has acted on many high value and complex transactions. He's acted for: a PE client buying an iconic UK entertainment venue; an institutional JV buying into and pre-letting London's newest skyscraper (currently under construction); multiple corporates (including other law firms) on HQ relocations; public and private entities on warehouse development fundings; PE S&LB transactions; institutional investors buying and selling trophy offices and an iconic brand buying into a UK premium F&B business.

Graham's three recommendations in the Legal 500 are testament to the feedback and reliance that clients place in his ability to deliver in a way that exceeds their expectations.

Representative experience

Acting for ICG on the acquisition of the iconic OVO (Wembley) Arena.



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Languages

English

Practices

Capital Markets
Mergers and Acquisitions
Private Equity
Real Estate

Industries

Real Estate
Sports, Media and Entertainment
Life Sciences and Health Care
Private Capital
Transportation and Logistics

Acting on the holding structure, development management and pre-letting of London's newest skyscraper (currently under construction).

Acting for ICG on the S&LB of the Iron Mountain UK portfolio.

Acting for M&G Real Estate on the purchase and sale of Bankside 1, 2 and 3 on London's Southbank.

Acting for Asahi on the real estate aspects of its £250 million acquisition of the entire premium beer business of Fuller, Smith & Turner's.

Acting for The Crown Estate in connection with the entirety of its offshore wind portfolio.

Acting for ICG on the acquisition of mission critical Royal Mail distribution hub.

Acting for ICG on the development funding of a logistics hub to be occupied by British Salt

Acting for the BBC on the sale of Television Centre.

Acting for the United Kingdom Atomic Energy Authority on a joint venture with Goodman International for the development of an atomic research facility and life sciences campus in Harwell, Oxford.

Acting for The St James's Partnership on the pre-letting of St James's Market in London's West End.

Acting for M&G's retail fund on the purchase of Riverside House in London, HQ of OFCOM, for £120m from IVG.

Acting for several corporate, financial, law firm and media clients on their HQ relocations.

Acting for M&G Real Estate on the development-funding of three logistics distribution centres.

Acting for Eli Lilly on the sale of its UK portfolio and the pre-letting of its new UK HQ.

Awards and rankings

- Commercial Property, *Legal 500*, 2020, 2011-2010

Areas of focus

Corporate Occupiers

Real Estate Development

Real Estate Funds

Real Estate Investment

Real Estate Private Equity

Infrastructure/Energy M&A and Joint Ventures

Education and admissions

Education

LL.B., University of Durham

LPC, The College of Law, London

Memberships

IPF

Accolades

Recommended in the Legal 500
2020

Latest thinking and events

- Press releases
 - Hogan Lovells advises Cazenove Capital, part of Schroders Wealth Management, on acquisition of Whitley Asset Management
- News
 - Podcast: Talking the cure
- News
 - European Sale & Leasebacks: trends and market outlook
- News
 - European Sale & Leasebacks: trends and market outlook
- News
 - European Sale & Leasebacks: trends and market outlook
- Webinar
 - European Real Estate Mid-Year Review Webinar