

## Gonzalo Rodriguez-Matos

Senior Counsel

New York

### Biography

A civil and common law-trained, trilingual lawyer, Gonzalo Rodriguez-Matos keeps clients top-of-mind when handling their toughest legal challenges. He provides strategic advice tailored to his clients' individual needs to help them, from risk mitigation and prevention through to dispute resolution and enforcement.

For more than 30 years, clients have relied on Gonzalo for advice on complex project financing transactions, infrastructure contracts, corporate finance, and debt issuances. Clients in many industries and sovereign states also come to him for in-depth commercial and investor-state international arbitrations as he is experienced in handling cases before various arbitral institutions.

Having represented state-owned and foreign investors in Latin America and the United States, he understands their unique needs, particularly related to the energy, oil and gas, infrastructure, food and beverage, and pharmaceutical sectors. Gonzalo provides practical guidance to help clients navigate the complexities of their disputes so they can get back to business.

### Representative experience

Represented a South American national oil company in an ICC arbitration on the termination of a water treatment and injection contract with a UK contractor.

Represented a South American sovereign state in three



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### Languages

English  
Spanish  
French

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### Practices

International Arbitration  
Complex Contracting  
Energy Disputes  
Infrastructure, Energy, Resources,  
and Projects  
Mergers and Acquisitions  
Caribbean Desk

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### Industries

Energy and Natural Resources

ICSID arbitrations brought by investors under investment protection treaties, in petrochemical and food industries.

Represented a client in an ICSID arbitration against the Republic of Costa Rica related to the client's investment in a local food processing company.

Represented a client in an ICSID arbitration against the Dominican Republic related to the client investment in a waste-to-energy plant.

Represented Proinversion (Peru's PPP agency) in the preparation of the new standard PPP contract and guidance.

Represented a national oil company in negotiation of EPC contracts for construction and revamping of three refineries in Venezuela with Korean and Chinese contractors.

Represented a national oil company in complex financial transactions, including several Rule 144A/Reg. S international bond offerings.

Represented an Ecuadorean state-owned company in the negotiation of the EPC contract for the Coca Codo Sinclair Hydroelectric plant in Ecuador.

## Awards and rankings

- Global Leader, Recommended, Insurance & Reinsurance, *Who's Who Legal*, 2021

## Latest thinking and events

- News
  - Investors must act quickly or forfeit their rights to claims under soon expiring NAFTA Chapter 11
- Webinar
  - Executive International Business Transactions Program
- Hogan Lovells Publications
  - International Project Finance - Make your deal a success with us
- Hogan Lovells Publications

Life Sciences and Health Care  
Manufacturing and Industrials  
Consumer

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## Areas of focus

Cross-border Mergers and Acquisitions

IERP Dispute Resolution

Engineering, Procurement, Construction, and Supply Chain

Infrastructure/Energy M&A and Joint Ventures

Oil and Gas: Exploration and Production

Oil and Gas: Refinery and Petrochemical Projects

Project Finance, DFI and ECA Finance

Public International Law

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## Education and admissions

### Education

Masters, New York University School of Law, 1990

Diplôme Supérieur de l'Université in Civil Law, Université de Droit, Economie et Sciences Sociales de Paris, 1989

J.D., Universidad Católica Andrés Bello, summa cum laude, 1988

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## Bar admissions and qualifications

New York

- How to draft for concurrent delay wherever your projects are

Venezuela

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## Accolades

"[He] enters the rankings on the back of solid market recognition. Interviewees describe him as 'excellent in banking,' adding, 'I see him as very active.' He has a focus on project financing and is also qualified to practice in New York."

*Chambers Latin America 2016*

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"[He has] earned widespread market recognition for his track record in energy mandates. He is an excellent lawyer with a promising career, and has been visible in this area recently."

*Chambers Latin America 2016*

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"[He] is praised for his flexible approach in the corporate sphere alongside his expertise in the banking area; is strong in advising clients in cross-border corporate transactions."

*Chambers Latin America 2016*

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