

## Fulvia Astolfi

Senior Counsel

Rome

### Biography

With over 25 years' experience, Fulvia is the proud founder of the Italian Hogan Lovells offices, which she opened in 2000. Fulvia represents the unique combination of a multi-focused lawyer, with solid experience in tax law, corporate law/M&A and asset finance and of a leader with astounding managing capabilities accrued as Managing Partner of the firm's Rome office from 2000 to 2016. She led the Italian Tax practice, and has led the International Tax practice worldwide at Hogan Lovells from 2005 to 2014.

Whenever a client is looking for tax assistance in the framework of cross-practice deals such as M&A transactions, including international asset deals, mergers, reorganizations and restructuring, or of financial and asset finance transactions of any sorts (such as loans, securitization, transfer of NPL, asset finance or leases, financing and tax optimization of aircraft, rolling stock, ships and cranes), Fulvia's broad experience and multi-practice outlook will provide them not only with the most appropriate tax solution, but also with the added value of her support in the project management.

Her long standing experience, fairness and problem solving approach provide clients with the best ally in case of tax inspections and tax assessments. Over the years Fulvia successfully assisted clients both in pre-litigation procedures, discussing possible settlements with Tax Authorities and in litigations before the Tax Courts.



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### Languages

English  
Italian

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### Practices

Gaming Law  
Tax

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### Industries

Aerospace and Defense  
Automotive  
Financial Institutions  
Technology and Telecoms  
Private Capital

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Fulvia lectures at post-graduated course at Il Sole 24 Ore Business School and regularly contributes to publication on tax and corporate governance issues.

She is very active in Citizenship and Diversity activities and pro bono legal assistance.

## Representative experience

FMS on tax structuring in relation to the transfer of risk assets and non-strategic business units and the subsequent refinancing.

CNP Assurance Group on the tax analysis of the various options available to restructure their presence in Italy and Spain.

All tax issues related to Kuwait Petroleum International affiliates on their acquisition of Shell's downstream businesses in Italy.

Sorgente Group on the acquisition, executed through one of its real estate funds, of Queensbury House in Mayfair containing office, commercial and residential space.

FMS on several follow-up projects for the legal transfer of assets and/or the restructuring of transferred assets, including request of formal ruling to the tax.

## Awards and rankings

- Compliance (Italy) Recommended, *Legal 500 EMEA*, 2019-2020
- Tax (Italy), Recommended, *Legal 500 EMEA*, 2019-2020
- Tax (Italy), Hall of fame, *Legal 500 EMEA*, 2020
- Best Lawyer of the Year for Advice, *Legalcommunity Tax Awards*, 2019
- Tax, Leading Individual, *Legal 500 EMEA*, 2018-2019
- Compliance, *Legal 500 EMEA*, 2018-2019
- Standout Women Award, *conferred at the Italian House of Parliament*, 2016
- Always on top of things; she covers all angles and is able to explain things in a way that is very easy to

## Areas of focus

Investment Funds and Tax

M&A and Tax

Tax Audits

Tax Disputes and Controversy

Tax Exempt

Tax Legislation and Policy

Tax Valuation

VAT and Indirect Tax

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## Education and admissions

### Education

Attendance at Courses in Taxation, Queen Mary University of London, 1994

Diploma, Summer School of the Columbia University of New York University of Amsterdam, 1992

Business and Tax Law Diploma, London Metropolitan University, 1990

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### Bar admissions and qualifications

Italy

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understand, *Chambers Europe*, 2016

- Very good on financial operations., *Chambers Europe*, 2015
- Rome-based practice head Fulvia Astolfi provides 'an outstanding service'. , *Legal 500 EMEA*, 2015
- Fulvia Astolfi Shortlisted for Best in Tax and Tax Dispute Resolution for European Women, *Business Law Awards*, 2014-2015
- Fulvia Astolfi wins praise for her ability to understand the complexities of international tax laws., *Chambers Europe*, 2014
- The Italian Tax team led by Fulvia won the International Tax Law award as Best Italian Tax Firm, 2010-2011

## Latest thinking and events

- Press Releases
  - Hogan Lovells assisted Cdp on the issue of the first Italian "Social Bond"
- Published Works
  - Getting the Deal Through: Luxury & Fashion 2020
- Press Releases
  - Hogan Lovells in the securitisation of Italian SMEs' trade receivables carried out through the Fintech Platform "CrescItalia Lab"
- News
  - Italian Court of Cassation sets aside security for a no-cash refinancing
- News
  - Bank of Italy Regulation on acquirers reporting obligations for tax credit purposes
- Press Releases
  - Hogan Lovells advises Banca Monte dei Paschi di Siena on two new bond issuances