

Ari Fridman

Counsel

Washington, D.C.

Biography

Political intelligence. Institutional knowledge. Substantive experience. These are the attributes that clients expect from their government relations professionals.

A former Capitol Hill staffer and an attorney by training, Ari Fridman represents governments, governmental entities, and corporations on legislative and regulatory matters before Congress and the Executive Branch agencies of the United States government.

Ari offers clients the substantive, procedural, and political knowledge necessary to successfully navigate matters before the federal government. He has particular know-how in dealing with issues of national security and foreign policy – and the congressional and administration officials responsible for handling them. Ari also advises clients on the array of changing regulatory and statutory sanctions regimes against foreign governments, officials, and entities.

Drawing on his experience as a congressional investigator, Ari counsels clients facing the complex landscape of congressional investigations. He oversees document productions, engages with congressional investigators, and gathers the political intelligence essential for achieving successful outcomes.

Prior to joining Hogan Lovells, Ari served on the staff of the Committee on Foreign Affairs of the U.S. House of Representatives. As Counsel for Oversight and Investigations, he participated in multiple congressional



Phone

+1 202 637 5449

Fax

+1 202 637 5910

Email

ari.fridman@hoganlovells.com

Practices

Government Relations and Public Affairs

International Trade and Investment

Investigations, White Collar, and Fraud

Industries

Aerospace and Defense

Life Sciences and Health Care

Areas of focus

Foreign Government Representation

National Security and Defense
Legislation and Policy

Tax Legislation and Policy

investigations and hearings, drafted legislation that became law, and traveled to foreign capitals on official travel.

Representative experience

Counsel to a pharmaceutical company subject to a congressional inquiry concerning the marketing of opioid medications nationwide.

Counsel to a major healthcare company subject to a congressional inquiry concerning the pricing of multiple sclerosis therapies.

Counsel to a leading educational institution subject to a congressional inquiry concerning sexual harassment allegations against scientists and researchers within the scientific community.

Represented a major biopharmaceutical company in a prescription drug price congressional investigation

Assisted in organizing the public policy, strategic communications, and media strategy for a foreign head of state's visit to the U.S.

Advised a major electronics company on compliance with U.S. sanctions and export control laws

Awards and rankings

- Government: Government Relations, Rising star, *Legal 500 US*, 2019-2021
- Government: Government relations, Recommended, *Legal 500 US*, 2021
- Government Relations, Ranked Tier 2, *legal 500 USA*, 2022

Latest thinking and events

- News
 - BIS continues to expand export controls on Russia and Belarus and adds 71 entities to the Entity List
- News
 - U.S. expands controls on exports of industrial and commercial goods to Russia

Sovereigns: Government Relations and Public Affairs

Education and admissions

Education

J.D., Benjamin N. Cardozo School of Law, 2010

B.A., Yeshiva University, magna cum laude, 2006

Bar admissions and qualifications

District of Columbia

New York

- News
 - U.S. announces record Strategic Petroleum Reserve release; energy-related Russia sanctions updates
- News
 - U.S. restricts exports of luxury goods to Russia and Belarus
- News
 - New measures from the US, UK, and EU aim to significantly reduce reliance on Russian energy supplies
- Insights
 - Summary of new energy-related Russian sanctions and measures