

Francesco Stella

Partner
Milan

Biography

Clients say 'Francesco is really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job'. With this attitude and mind-set, for over 20 years, Francesco Stella has accompanied an impressive number of large international corporates and financial institutions in their M&A moves into the Italian market, and top Italian clients in their growth abroad through acquisitions and joint ventures.

A passion for complex deals brought him to focus on regulated assets ranging from financial institutions to life science companies and energy businesses. Clients in these industries know they can rely on Francesco's sector knowledge, which is always coupled with his thoroughness, keen eye for detail and commitment to excellence. Francesco has been mentioned in all major legal directories for many years. From time to time, he likes to lecture on cutting-edge subjects at conferences and seminars.

Representative experience

Advising BNPP Cardif in the acquisition of a majority stake in the Italian non-life insurance company Cargeas Assicurazioni from Ageas

Advising Dana in the acquisition of 80% of the global power-transmission and fluid power business of Brevini Group and subsequent buy-out of minorities



Phone

+39 02 720 2521

Fax

+39 02 72025252

Email

francesco.stella@hoganlovells.com

Languages

English
Italian

Practices

Corporate Governance and Public
Company Representation
Infrastructure, Energy, Resources,
and Projects
Joint Ventures
Mergers and Acquisitions
Private Equity

Industries

Energy and Natural Resources
Financial Institutions

Advising Fagerhult on its acquisition of iGuzzini Illuminazione, which creates one of Europe's largest and leading professional lighting groups

Advising FlixBus on the development of its expansion strategy in Italy, which included integration of SAPS, Roma Marche Linee and Baltour networks into Flixbus platform

Advising PerkinElmer in the acquisition of the gas chromatography and mass spectrometry business of Dani Strumentazione Analitica

Advising Recordati on the acquisition of commercial rights to a portfolio of medicines from Astra Zeneca

Advising Mapfre in the acquisition of the insurance company Direct Line Insurance from Direct Line Insurance Group PLC

Awards and rankings

- Clients approve of his "in-depth knowledge of the law combined with his meticulous attitude.", *Chambers Global and Europe, 2022*
- "Francesco Stella is a very tough and skilled negotiator. However, he always manages to find fair compromises.", *Legal500 EMEA, 2022*
- Commercial, corporate and M&A, Italy, Recommended, *Legal 500 EMEA, 2019-2020*
- His constructive negotiation skills are highlighted by sources, who also find him to be business-oriented and fair, *Chambers Europe, 2019*
- Private Equity, *Legal 500 EMEA, 2018-2019*
- Commercial, Corporate and M&A, *Legal 500 EMEA, 2018-2019*
- Francesco is very high technical knowledge and ability to listen to the needs of the client and be proactive in solutions with a problem-solving attitude, *Chambers Europe, 2018*
- Francesco is very knowledgeable and has a good relationship with his clients; he was attentive and present in all important meetings, *Chambers Global, 2017*

Insurance

Life Sciences and Health Care

Areas of focus

Bolt-ons

Buy Outs

Buy-ins and Buy-outs

Co-investments

Corporate and Commercial Transactions

Corporate Group Structures

Exits

Management Incentive Plans

Management Teams

Infrastructure/Energy M&A and Joint Ventures

Private Equity and Venture Capital Funds

Regulated Industries and Utilities

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Hostile Takeovers and Takeover Defense

Education and admissions

Education

Law Degree, Università Cattolica, Milan, 1992

Bar admissions and qualifications

Milan

- Technically speaking he's excellent and has great experience. He's very practical and gets to the heart of any question immediately, *Chambers Global*, 2016
- Francesco has impressive international M&A knowledge, *Legal 500 EMEA*, 2015
- Francesco Stella is a highly regarded player who continues to earn market recognition, *Chambers Europe*, 2014
- Francesco Stella is really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job, *Chambers Europe*, 2013

Latest thinking and events

- News
 - New rules in Italy regarding cross-border mergers, demergers and transformations
- Press Releases
 - Hogan Lovells advises Adenes on two transactions to further its position as a leading provider of claim management services in Italy
- Press Releases
 - Hogan Lovells advises CNP Assurances in the agreement with UniCredit to rationalise the organisation of CNP Assurances Italian operations
- News
 - Italy further strengthens its "golden powers" on FDI, 5G and cloud tech due to the Ukrainian crisis
- Insights and Analysis
 - Insurance M&A Trends in Europe
- News
 - Getting The Deal Through: Automotive 2021