

## Federico Hernández Arroyo

Partner

Mexico City

### Biography

Federico Hernández, who worked in-house at Mexico's former telecom commission, has first-hand knowledge of complex regulatory issues for the telecommunications sector. He helps clients with regulatory, commercial, and procurement transactions.

National and international companies call on Federico to help them navigate the regulatory challenges and other hurdles involved in establishing and maintaining operations in Mexico. His unique perspective and experience in working with both public and private clients allows him to provide practical and efficient solutions to legal and business problems.

Federico has counseled clients on administrative, procurement, infrastructure, antitrust, corporate, and commercial matters. Clients in industries including technology, media and telecoms; education; sports; consumer; transportation; infrastructure; entertainment and gaming; and non-governmental organizations turn to Federico for his creative approaches and his ability to put together the right legal team.

Earlier in his career, Federico served as director of regulatory affairs of the Mexican telecom regulator Cofetel (the former Federal Telecommunications Commission), where he helped draft policies, regulations and other resolutions. Since then, in his private practice, Federico has advised the Mexican government in complex regulatory and policy projects.

Federico regularly publishes articles and moderates or



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### Languages

English  
Spanish

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### Practices

Administrative and Public Law

Commercial

Communications, Internet, and  
Media

Education

Government Contracts

Government Relations and Public  
Affairs

Public Procurement

IT Law

Aviation

speaks on panels on such topics as net neutrality, Internet of Things, ISP, machine to machine (M2M), the right to be forgotten, big data, mobile technology, and other hot topics.

## Representative experience

Represents carriers, resellers, value added, ISPs, infrastructure, and equipment providers before regulators on various matters.

Advised Mexican government in design and implementation of public bid for rights to use dark fiber wires held by the Federal Electricity Commission.

Assisted a British-based carrier to secure proper licensing to launch its corporate services in Mexico.

Assisted a mobile company in a due diligence process of its tower sites agreements.

Advised the Mexican government in major regulatory and policy telecommunications projects in Mexico.

Represented a Brazilian company in a joint venture with a Mexican entity to create the biggest chain of low-cost gyms in Mexico.

Advised Technimark LLC in a build-to-suit agreement for a new plant in Silao, Mexico.

Advises a major U.S.-based environmental non-governmental organization in its daily operations in Mexico.

## Awards and rankings

- Telecoms, Media, Technology (TMT), *Chambers Latin America*, 2017-2024
- TMT, *Legal 500 Latin America*, 2015, 2019-2023
- Telecoms & Media, *Latin Lawyer 250*, 2017-2023
- Telecoms and media, *Latin Lawyer National*, 2017-2020

## Latest thinking and events

- News

Space and Satellite

Uncrewed Aircraft Systems

Transportation

Our legal work in Latin America

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## Industries

Manufacturing and Industrials

Education

Technology and Telecoms

Transportation and Logistics

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## Areas of focus

Technology Contracts

Broadband, Internet, and E-commerce

Infrastructure and Equipment

Networks and Platforms

Telecommunications and Wireline

Wireless

Accreditation and State Licensure

Communications Compliance and Enforcement

Consumer Protection and Privacy

Distance Education

International Programs

Legislation

IT Outsourcing

Transportation, Utilities, and Public Safety

Automotive Regulatory

Rail

Media and Entertainment

- New international cabotage initiative in Mexico
- News
  - New requirements for the transportation of goods and merchandise within Mexico
- Press releases
  - Hogan Lovells advises NX Football USA LLC in its acquisition of a 50% stake in the Necaxa Soccer Club
- Insights and Analysis
  - Online education and digital services tax: A Mexico case study
- News
  - TMT Horizons 2019
- Insights and Analysis
  - AI and Your Business: A Guide for Navigating Legal, Policy, Commercial, & Strategic Challenges Ahead

Esports and Gaming

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## Education and admissions

### Education

Masters, London School of Economics and Political Science, with merit, 2003

Law Degree, Instituto Tecnológico Autónomo de México, summa cum laude, 1999

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### Memberships

Member, Barra Mexicana Colegio de Abogados (BMA), 2004-Present

Member, Instituto Nacional de Administración Pública (INAP), 2009-Present

Member (2013-Present) and Coordinator of the Telecommunications Committee (2015-Present), Asociación Nacional de Abogados de Empresa (ANADE)

Member, United States-Mexico Bar Association (USMBA), 2013-Present

Member, International Bar Association, 2014-Present

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### Bar admissions and qualifications

Mexico

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### Accolades

"Federico Hernández impresses clients with 'his expertise, good service and ability to respond to our

questions in an informed and direct manner."

*Chambers Latin America*

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"Federico Hernández is valued for 'adapting to the needs of the clients.'"

*Legal 500*

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