

## Emil Arca

Partner

New York

### Biography

Emil Arca is a partner in the firm's global Capital Markets leadership team. He represents underwriters, placement agents, issuers, investors, lenders, borrowers, and insurers in debt capital markets, banking, and restructuring transactions in the United States and around the world, particularly in emerging markets. Originating in two dozen countries and involving diverse industries, many of the transactions were the first of their type involving a particular structure, asset type, or country.

Since 2001, Emil has had 11 transactions earn 23 "Deal of the Year" awards or other prominent recognitions. You may recognize a few of the honors: "Structured Finance and Securitisation Deal of the Year" for the Americas (*IFLR*, 2020); Financing Innovation of the Year and Structured Finance Deal of the Year (*LatinFinance*, 2014); Corporate Finance Deal of the Year (*Latin Lawyer*, 2014); commendations in the *Financial Times* 2019 and 2012 North American Innovative Lawyers awards; and Latin American Deal of the Year (*Euromoney*, 2010).

In emerging markets, Emil has worked with structured finance transactions backed by operating assets (airports, drill ships, mines, and toll roads); future flow assets (airline tickets, credit card merchant vouchers, diversified payment rights, export receivables, oil royalties, remittances, and telephone receivables); and existing financial assets (commercial real estate leases,



### Phone

+1 212 918 3009

### Fax

+1 212 918 3100

### Email

[emil.arca@hoganlovells.com](mailto:emil.arca@hoganlovells.com)

---

### Practices

Capital Markets

Commercial

Complex Contracting

Financial Services

Infrastructure, Energy, Resources,  
and Projects

Restructuring and Special Situations

Asset Finance

Caribbean Desk

Our legal work in Latin America

---

### Industries

Energy and Natural Resources

Financial Institutions

Insurance

construction loans, residential mortgage loans, telephone receivables, trade receivables and vehicle loans and leases).

He has worked on U.S. securitization transactions backed by auto loans, equipment leases (aircraft, railcars, and small-ticket equipment), film distribution rights payments, franchise loans, health care receivables, insurance premium finance loans, merchandise royalties, mortgage loans (commercial, multi-family, and residential properties), natural resource rights payments, nonperforming assets, royalties, small business loans, and trade receivables.

## Representative experience

Representation of the underwriters in the establishment of and first, second, and third offerings from the Rio Oil Finance Trust.

Representation of Banco Industrial in its senior and subordinated unsecured debt offerings

Representation of the underwriters in two securitizations of revenues of toll roads in Panama to enable the government to reacquire the concessions.

Representation of National Commercial Bank Jamaica in its merchant voucher receivables securitization program.

## Awards and rankings

- International Firms: Capital Markets, Leading Individual, *Legal 500 Latin America*, 2024
- International Firms: Capital Markets, Recommended, *Legal 500 Latin America*, 2018-2024
- Latin America's Top 100 Lawyers: Capital Markets; Banking & Finance, *Latinvex*, 2017-2024
- Finance: Capital Markets: Global Offerings, Recommended, *Legal 500 US*, 2021-2023
- International Firms: Banking and Finance, Recommended, *Legal 500 Latin America*, 2018, 2022-2023
- Best of the Best USA (Structured Finance and

Real Estate

Technology and Telecoms

Manufacturing and Industrials

Transportation and Logistics

---

## Areas of focus

Direct Lending

Raising Debt Capital

High Yield

Securities and Financial Regulatory Advice

Securitization and Structured Finance

Project Finance, DFI and ECA Finance

Creditor Representation in Restructurings and Insolvencies

Loan Portfolio and Distressed Debt Transactions

Institutional Investors

---

## Education and admissions

### Education

J.D., University of Michigan Law School, 1985

B.A., University of Michigan, 1982

---

### Bar admissions and qualifications

New York

---

## Accolades

Securitisation), *Euromoney's Legal Media Expert Guide*, 2013-2022

- Structured Finance MVP, *Law360*, 2020
- Project Finance Practice Group of the Year, *Law360*, 2012

## Latest thinking and events

- News
  - Securities Act Rule 192 – Conflicts of interest relating to certain securitizations
- Press releases
  - Hogan Lovells advises Buy Way on its public consumer loan receivables securitisation
- News
  - Legal insights for Latin America from 2024 Latinvex Top 100 lawyers Juan Francisco Torres-Landa and Emil Arca
- Awards & rankings
  - Partners Juan Francisco Torres Landa and Emil Arca named among Latinvex's Top 100 Lawyers in Latin America
- Press releases
  - Hogan Lovells hosts Latin America Summit in NY, with global takeaways
- Awards & rankings
  - IFLR Americas Awards recognize Hogan Lovells as 'High Yield Team of the Year'

Emil Arca (a member of the firm's Latin America Steering Group) is an experienced name in debt offerings, structured finance and securitisation transactions – most notably in DPR securitisation programmes.

*Legal 500 Latin America 2024*

---

Emil Arca is a core member of the Latin America team and is a leader in structured finance and securitisation transactions, especially diversified payments rights securitisations.

*Legal 500 Latin America 2023*

---

'Emil Arca is a highly experienced and knowledgeable partner in Hogan Lovells. His attention to detail and proficiency in key issues related to diversified payment rights programs has been highly appreciated by us for the past 6 years. It is a pleasure to work with such a professional partner.'

*Client quoted in Legal 500 US 2023: Capital Markets – Global Offerings*

---

Emil Arca is a noted leader in debt capital markets and structured finance, including deals originating in Latin America

*Legal 500 US 2023: Capital Markets – Global Offerings*

---

Emil Arca of Hogan Lovells has a solid practice representing

underwriters, issuers, and insurers in debt capital markets transactions. He is recognized for his ability to handle both conventional and structured financial products.

*Chambers Global 2019*

---

'They are by far the leading team and practice for structured non-vanilla bonds. The team, under partner Emil Arca, is increasingly senior, so the quality of the work is really world class. [T]he speed of execution is also great... Emil has been doing this for 30 years, and I haven't found an issue, structuring or otherwise, that he hasn't already encountered in various declamations. He's able to use all that experience to find an elegant solution to whatever the issue is. I have nothing but excellent things to say.'

*Client quoted in IFLR 1000, Latin America Energy & Infrastructure 2015*

---