

Dion Panambalana

Partner

London

Biography

Dion Panambalana is a real estate partner at Hogan Lovells, London. Dion is a hands on lawyer who leads negotiations and manages deals from development joint ventures through development leasing and funding to complex sales and purchases. He is an industry leader having been one of the architects of the Model Commercial Lease and currently leading the charge with Government on L&T Act Reform. He is credible but pragmatic and won't nit-pick nothing points. He breaks down complexity wherever he finds it, innovating where necessary and tries to make the deal experience a constructive and enjoyable one.

He has worked for the private sector and for public bodies for his entire career. Highlights includes the Liberty Stadium in Swansea, moving the BBC to Media City in Salford and selling Television Centre for them. Selling Wapping for News Group and then moving News Corp into Thomas More Square pending taking all of The News Building at London Bridge coincided with acting for CMS Cameron McKenna taking their space at Cannon Street.

Key repeat business clients include American Express, News Corporation, BBC, BMW, Swansea City Council, Prudential/M&G and Land Securities.

Dion appreciates that, with many complex deals, there can be many stakeholders. He has found over the years that no one solution fits all situations and he is



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Languages

English

Practices

Real Estate

Industries

Real Estate

Private Capital

Areas of focus

Corporate Group Structures

Real Estate Development

Education and admissions

therefore pragmatic and flexible as to how to engage, risk analyse, project manage, effectively communicate, recommend and report.

Representative experience

UKAEA and STFC on their partnership to develop the 500 acre ex-atomic Harwell site (and substituting a new partner in 2013).

The BBC on the relocation of Radio 5 and children's television, sport and new media department to mediacity; uk at Salford Quays in Manchester.

Uttlesford District Council on their development and investment joint venture with Aviva on Chesterford Research Park.

City and County of Swansea on the development of Morfa football and rugby stadium (the Liberty Stadium) and various other schemes in the City Centre like Mariner Street.

BMW and Rolls-Royce on their major new production and logistics facilities in the UK.

Various law firms on their London premises requirements.

American Express on their major property requirements in the UK including their London head office at Belgrave House, their Brighton campus and 2012 Olympics facilities.

HOOP on their development joint venture with The Crown Estate at St James's Gateway and their joint venture with Helical Bar to develop Creechurch Place.

For the industry he has worked for the BPF on a new leasing approach, the Model Commercial Lease (MCL). This has now been adopted by a number of investors including M&G.

The BBC on relocating the Doctor Who and Casualty studios in Cardiff, the sale of TVC White City and Media Village, and moving BBC music to Stratford Waterfront.

Advising The Crown Estate on redeveloping New Zealand House with the New Zealand Government.

Education

The University of Law

Rutlish School

University of East Anglia

Memberships

British Council for Offices

British Property Federation

Urban Land Institute

Advising Calthorpe Estate on New Garden Square in Birmingham which is phased to take place over the next 5-8 years.

M&G on the Model Commercial Lease as well as their development funding deals.

Awards and rankings

- Leading Individual, *Chambers*, 2019
- Leading Individual, *Legal 500*, 2019

Latest thinking and events

- Insights
 - Keep your hard hats on: when should a developer be released from its obligations?
- News
 - The ABC of ESG in Real Estate
- Press Releases
 - Hogan Lovells advises Swansea City Council on the acquisition and regeneration of Mariner car parks
- Press Releases
 - Hogan Lovells advises The Crown Estate on its agreement with the New Zealand Government to refurbish New Zealand House
- Press Releases
 - Hogan Lovells acts for U+I in its new €300m joint venture with U.S. firm Colony NorthStar Inc.
- Hogan Lovells Publications
 - The Efficiency Factor *Energy Efficiency in the New Energy Economy*