

Daniel E. Shulak

Counsel

Washington, D.C.

New York

Biography

Dan is a rising star in the white collar investigations and defense bar with a focus on helping companies navigate complex international and domestic cartel investigations. Dan has been involved in many of the most significant cartel investigations of the last decade, including investigations into the generic pharmaceutical, ocean shipping, financial services, and auto parts industries, among others.

Dan uses the latest advancements in technology to conduct internal investigations and vigorously defend companies under investigation for alleged price-fixing, bid-rigging, and market allocation conspiracies by the U.S. Department of Justice and other government enforcement agencies from around the world. Dan's strategy is practical: leverage his deep experience in the healthcare, financial services, transportation, food and beverage, and industrial sectors to resolve matters quickly, efficiently, and with as little disruption as possible.

Dan is a thought leader in the area of criminal cartel investigations and competition compliance and has published numerous articles on those topics. He is active in the Cartel and Criminal Practice Committee of American Bar Association's Antitrust Section, and he is currently on team of federal prosecutors and defense lawyers working to revise and update the *ABA*



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Languages

English

French

Practices

Antitrust and Competition

Investigations, White Collar, and
Fraud

Industries

Aerospace and Defense

Consumer

Manufacturing and Industrials

Financial Institutions

Handbook on Antitrust Grand Jury Investigations – the seminal reference guide for criminal antitrust practitioners.

As an experienced antitrust litigator, Dan also represents companies in complex class-action litigation that often results from government investigations and other types of high-stakes competition-related litigation, including allegations of illegal monopolization in violation of the Sherman Act.

Representative experience

Currently representing a major pharmaceutical company in a DOJ criminal antitrust investigation, a related DOJ civil fraud investigation, and related class action civil litigation.

Represented a large building materials manufacturer in a DOJ criminal antitrust investigation. DOJ closed the investigation without bringing charges.

Represented a major industrial materials company in a DOJ criminal antitrust investigation. DOJ closed the investigation without bringing charges.

Represented a large automobile manufacturer in a DOJ antitrust investigation. DOJ closed the investigation without bringing charges or other action.

Represented a major ocean carrier in a DOJ cartel investigation into the maritime car-shipping industry and coordinated the company's global defense strategy.

Represented a Japanese auto parts manufacturer in a DOJ cartel investigation into the auto parts industry and related civil matters.

Represented a biotechnology company in a private antitrust suit alleging illegal monopolization. Awarded summary judgment in federal court.

Represented Credit Suisse in class actions alleging an antitrust conspiracy by some of the largest banks in the world to restrict competition for CDS.

Life Sciences and Health Care
Technology and Telecoms

Areas of focus

Cartel Investigations

Antitrust and Competition Litigation

Education and admissions

Education

J.D., Emory University School of Law, with honors, 2010

B.A. Economics and Political Science, Emory University, 2004

Memberships

Young Lawyer Representative, Cartel and Criminal Practice, Antitrust Section, 2017-2018

Member, Antitrust Section, American Bar Association

Member, Litigation Section, American Bar Association

Member, Antitrust Section, New York State Bar Association

Bar admissions and qualifications

District of Columbia

New York

Court admissions

U.S. District Court, Southern District of New York

Acted for several life sciences and industrial manufacturing companies in antitrust compliance reviews and other internal investigations.

Awards and rankings

- Antitrust: Cartel, Rising Star, *Legal 500 US*, 2019-2020
- Antitrust: Cartel, *Legal 500 US*, 2017-2018
- Antitrust: Cartel, Recommended, *Legal 500 US*, 2020

Latest thinking and events

- News
 - Head of DOJ Criminal Antitrust Unit Says that Criminal Monopolization Cases May be on the Horizon
- News
 - Department of Justice suggests that employee non-competes could be criminally prosecuted
- News
 - DOJ Antitrust Division and FBI to investigate collusion stemming from supply chain disruptions
- News
 - From “no-poach” to non-competes: US antitrust enforcement in labor markets continues to evolve
- Awards and Rankings
 - Hogan Lovells Cartel Investigations and Defense team ranked Tier 1 by *Legal 500 US*
- News
 - Deputy attorney general issues new mandate prioritizing enforcement of antitrust laws amid COVID-19