

Chandri Navarro

Partner

Washington, D.C.

Biography

Chandri Navarro works with companies, multinationals, trade associations, and governments on customs and trade law and policy, trade compliance matters, free trade negotiations, litigation, and legislation. Chandri helps clients resolve trade issues before the U.S. Customs and Border Protection (CPB), Office of the U.S. Trade Representative, Department of Commerce (DOC), U.S. Congress, and the Court of International Trade.

For over 20 years, Chandri has advised clients on customs and trade issues in many different countries and before foreign trade and customs agencies. She helps clients evaluate risks, identify potential problems, and resolve them in a practical and efficient manner when they do arise. She works with companies to create effective trade compliance programs, and to find business opportunities in their import/export transactions around the world.

Chandri advises clients on tariff classification, customs value, country of origin, labeling, trade preference programs, free trade agreements, and trade compliance programs. She also helps clients respond to CPB and other government agencies on matters affecting imports. She works with companies in reviewing contracts, agreements, and mergers and acquisitions (M&A) documents to help protect clients from trade compliance risks and successor liability.

Since her time as a U.S. State Department Security-Cleared Industry Adviser during the NAFTA negotiations, Chandri has helped companies and U.S.



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Languages

English
French
Spanish

Practices

International Trade and Investment
Sovereigns

Industries

Life Sciences and Health Care
Private Capital

Areas of focus

Corporate Responsibility and Supply
Chain Security

and foreign trade associations navigate the intricacies of rules of origin, tariff phase-out schedules, and cumulation provisions in trade negotiations.

Fluent in English, Spanish and French, Chandri is a sought-after speaker around the world on issues affecting importers and exporters.

Representative experience

Executive Director of a trade association representing major U.S. companies with off-shore production.

Advised one of the world's largest pharmaceutical companies with an import compliance review and disclosure to the U.S. government.

Advised the Colombian Sugar Industry (Asocaña) in the US-Colombia Free Trade Agreement (FTA) negotiations.

Advised the Colombian Rice Industry (FEDEARROZ) on the implementation of the US-Colombia FTA and the creation of a rice trading company.

Advised a Central American beer company during the US-Central American Free Trade Agreement (CAFTA) negotiations.

Successfully represented numerous consumer products, food, pharmaceutical, and medical device companies with Customs compliance issues.

Created trade compliance program, policies, and procedures for global personal care company; submitted disclosure to Customs resulting in no penalty.

Latest thinking and events

- News
 - Mobility and Transportation - Hot Topic One-Pager
- Insights and Analysis
 - Doing business in the United States
- News
 - USTR calls for comments on continuation of China Section 301 tariffs

Customs and Import Compliance
Cell, Tissue, and Gene Therapies

Education and admissions

Education

J.D., American University
Washington College of Law, 1993

B.A., College of William & Mary,
1986

Memberships

Member, Court of International
Trade Bar Association

Member, Hispanic Bar Association

Member, International Law Section
of the American Bar Association

Member, Phillips Academy-Andover
Alumni Society of Washington, D.C.

Member, Washington International
Trade Association

Member, Women in International
Trade

Bar admissions and qualifications

District of Columbia

Pennsylvania (inactive)

Court admissions

U.S. Court of International Trade

- News
 - Despite continuance, the Biden administration still considering relief on China Section 301 Tariffs
- News
 - Just launched: Doing business in the United States 2022
- News
 - Getting the Deal Through – Luxury and Fashion 2022