

## **Cecilia Stahlhut Espinosa**

Partner

Mexico City

### **Biography**

Cecilia Stahlhut Espinosa represents life sciences and consumer products companies in Mexico, with a focus on health and consumer law matters. She works with clients throughout all stages of complex and innovative projects. Her years of experience as external counsel to many life sciences companies offer her unique insight into the industry.

She has a wealth of experience in regulatory drug matters (pharmaceutical), medical devices, research and development, digital health, biotechnology, compliance of new product technologies, and general health regulatory compliance. Cecilia has particular experience in the regulation of cosmetics, food, alcohol, tobacco, high tech and innovative devices, and consumer products in Mexico.

She has also participated in the planning and adoption of regulatory strategies for various companies, with respect to product advertising and labeling, post market safety, compliance with good manufacturing practices, and the launching of new products. She also advises clients on sophisticated regulatory structures and the restructuring of business models and operations, clinical research projects, approval and marketing authorization pathways, standards for regulated products, and challenging labeling and advertising issues.

Cecilia has advised clients on promotional activities and compliance of regulations regarding interactions with health care professionals and related organizations, and



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### **Practices**

Food Law

Health

Medical Device and Technology  
Regulatory

Marketing and Advertising

Pharmaceuticals and  
Biotechnology Regulatory

Products Law

Our legal work in Latin America

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### **Industries**

Consumer

Life Sciences and Health Care

Technology and Telecoms

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implementation of patient programs.

Cecilia has seconded two major orphan drug companies to advise on regulatory framework applicable to orphan drugs as well as the ongoing business activities of the clients, including contracts, advertising, marketing, pharmacovigilance, and health-corporate governance.

## Representative experience

Advising top multinational companies in the planning and adoption of complex regulatory strategies in connection with business restructurings.

Advising companies on approval and marketing authorization pathways and standards for regulated products and compliance with labeling.

Reviewed advertising and promotion materials for an extensive range of products and advised clients on launching of innovative marketing campaigns.

Reviewed advertising and promotion materials for various products; served on promotional review committees; advised clients on promotional activities.

## Awards and rankings

- Life Sciences, Up and Coming, *Chambers Latin America*, 2024
- Life Sciences, Associates to watch, *Chambers Latin America*, 2017-2023
- Life Sciences, Next Generation Partners, *Legal 500*, 2021-2022

## Latest thinking and events

- News
  - Adapting to Change: Winnik panelists discuss regulatory changes in a shifting geopolitical landscape
- Insights and Analysis
  - EU Products Law – Third edition
- Insights and Analysis

## Areas of focus

Advertising and Promotion  
Compliance

Broadband, Internet, and E-commerce

Clinical Trials

Consumer Protection and  
Privacy

Consumer Product Safety  
Regulation

Food Advertising and  
Regulation

Food Recalls

Food Legislation and  
Regulatory Policy Development

Food and Beverages

Fashion and Luxury Brands

Medical Devices

Medical Foods and Dietary  
Supplements

Pharmaceuticals and  
Biotechnology

Postmarket Compliance and  
Enforcement Actions

Product Litigation

Product Compliance

Product Development and  
Approval

Premarket Review

Retail and Consumer Goods

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## Education and admissions

## Education

- Publication of the General Law on Adequate and Sustainable Food
- Press releases
  - Hogan Lovells welcomes the New Year with 28 new partner and 59 new counsel promotions
- News
  - DEI in Life Sciences and Health Care at Hogan Lovells
- News
  - Anti-Fentanyl Amendment to the Federal Law on Chemical Precursors comes into force in Mexico