

Carlos Ramos Miranda

Partner

Mexico City

Biography

Given his diverse practice, Carlos Ramos Miranda is viewed as a practical, business-oriented, and result-driven counsel who finds creative solutions to complex problems.

Carlos practices general corporate, mergers and acquisitions (M&A), insurance, infrastructure, and energy law in Mexico. He works with clients in many industries on M&A transactions; the Due Diligence Review (DDR) process; negotiating contracts; securing regulatory permits; and post-merger integration issues. He intervenes in important compliance and investigations cases.

In the insurance sector, Carlos is known for his regulatory advice. He sits in the boards of several insurance companies, and advises clients in insurance companies, brokers, and syndicates on corporate, regulatory, and compliance matters. Carlos is currently ranked Band 2 by *Chambers and Partners* in the practice of insurance law.

Representing infrastructure and energy clients, Carlos advises International oil companies (IOCs), National oil companies (NOCs), and service companies in their transactions and projects. Carlos has participated in more than 20 water projects in Mexico and abroad, and has advised Mexico's national oil company Pemex in the design and implementation of multiple services contracts, incentivized contracts, and, more recently, in Pemex migrations and farm-outs.



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Languages

English
Spanish

Practices

Administrative and Public Law
Energy Regulatory
Infrastructure, Energy, Resources,
and Projects
Insurance
Investigations, White Collar, and
Fraud
Latin America Regional Practice

Industries

Automotive

Carlos has been a professor at various universities, including Universidad Iberoamericana, Universidad Panamericana, Universidad Anahuac, and ITAM.

Representative experience

- Assisted Pemex in migration process.
- Assisted Statoil in round 1 Mexican bid process.
- Assisted ACE in its acquisition of Fianzas Monterrey.
- Helped various clients set up new insurance companies in Mexico.
- Assisting ACE Limited in its Chubb Acquisition.
- Assisted various entities in more than 16 waste water treatment projects and aqueducts.
- Assisted Assa Abloy in various acquisitions in Mexico.
- Assisted Lloyds in setting up representative office in Mexico.

Awards and rankings

- Insurance and Reinsurance, *Latin Lawyer National*, 2020
- Banking and Finance, *Legal 500 Latin America*, 2018-2021
- Insurance, *Legal 500 Latin America*, 2018-2021
- Energy and Natural Resources, *Legal 500 Latin America*, 2018-2021
- Corporate and M&A, *Latin Lawyer National*, 2020
- Energy, *Latin Lawyer National*, 2020
- Anti-corruption investigations and compliance, *Latin Lawyer National*, 2020
- Oil and Gas, Highly Regarded, *IFLR1000*, 2020
- Project Development, Highly Regarded, *IFLR1000*, 2020
- Energy & Natural Resources (Mexico), *Chambers Latin America*, 2011-2014, 2016-2020
- Projects (Mexico), *Chambers Global*, 2017 - 2020

Insurance

Diversified Industrials

Areas of focus

- PPPs (including P3 and PFI) and Government Contracts
 - Operation and Maintenance, Facilities Management, Services and Commercial
 - Project Finance, DFI and ECA Finance
 - Dealing with Financial Services Regulators
 - Organizational Governance and Financial Institutions
 - Authorizations and Variations of Permission
 - Insurance M&A, Business Transfers, and Restructuring
 - Hogan Lovells China Desk
 - Water
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Education and admissions

Education

- Postgraduate Diploma, Executive International Finance, Universidad Iberoamericana, 2004
 - LL.M., Georgetown University Law Center, 1995
 - Postgraduate Diploma, Executive International Finance, Georgetown University, McDonough School of Business, 1995
 - Law Degree, Instituto Tecnológico Autónomo de México, 1994
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- Energy & Natural Resources (Mexico), *Chambers Global*, 2020
- Projects (Mexico), *Chambers Latin America*, 2020
- Insurance (Mexico), *Chambers Latin America*, 2012-2014, 2017-2020
- International Firms: Projects and Energy, *Legal 500 Latin America*, 2018-2019
- LACCA Approved: Energy, *Latin American Corporate Counsel Association*, 2018
- Energy, *Latin Lawyer 250*, 2018
- Energy, *Who's Who Legal*, 2018
- Corporate and M&A, *Latin Lawyer 250*, 2018
- Insurance & Reinsurance, *Latin Lawyer 250*, 2018

Latest thinking and events

- Insights
 - ESG: A Global Issue for the Insurance Industry
- News
 - New Release: Insurance Horizons Brochure 2021
- Published Works
 - Existing Challenges in Mexico's Power Market
Mexico Business News
- Hogan Lovells Publications
 - A Comparative Guide: Impact of COVID-19 on the Infrastructure and Energy Sector
- Press Releases
 - Hogan Lovells advises Allianz on the acquisition of a majority stake in ControlExpert
- Brochures
 - International Project Finance - Make your deal a success with us

Memberships

Co-Chair, Mexico Committee
American Bar Association

Member, Asociación Nacional de
Abogados de Empresa (ANADE)

Member, International Bar
Association (IBA)
