

Carlos Ramos Miranda

Partner

Mexico City

Biography

Given his diverse practice, Carlos Ramos Miranda is viewed as a practical, business-oriented, and result-driven counsel who finds creative solutions to complex problems.

Carlos practices general corporate, mergers and acquisitions (M&A), insurance, infrastructure, and energy law in Mexico. He works with clients in many industries on M&A transactions; the Due Diligence Review (DDR) process; negotiating contracts; securing regulatory permits; and post-merger integration issues. He intervenes in important compliance and investigations cases.

In the insurance sector, Carlos is known for his regulatory advice. He sits in the boards of several insurance companies, and advises clients in insurance companies, brokers, and syndicates on corporate, regulatory, and compliance matters. Carlos is currently ranked Band 2 by *Chambers and Partners* in the practice of insurance law.

Representing infrastructure and energy clients, Carlos advises International oil companies (IOCs), National oil companies (NOCs), and service companies in their transactions and projects. Carlos has participated in more than 20 water projects in Mexico and abroad, and has advised Mexico's national oil company Pemex in the design and implementation of multiple services contracts, incentivized contracts, and, more recently, in Pemex migrations and farm-outs.



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Languages

English
Spanish

Practices

Administrative and Public Law
Energy Regulatory
Infrastructure, Energy, Resources,
and Projects
Investigations, White Collar, and
Fraud
Our legal work in Latin America

Industries

Automotive and Mobility
Insurance

Carlos has been a professor at various universities, including Universidad Iberoamericana, Universidad Panamericana, Universidad Anahuac, and ITAM.

Representative experience

Assisted Pemex in migration process.

Assisted Statoil in round 1 Mexican bid process.

Assisted ACE in its acquisition of Fianzas Monterrey.

Helped various clients set up new insurance companies in Mexico.

Assisting ACE Limited in its Chubb Acquisition.

Assisted various entities in more than 16 waste water treatment projects and aqueducts.

Assisted Assa Abloy in various acquisitions in Mexico.

Assisted Lloyds in setting up representative office in Mexico.

Awards and rankings

- Insurance, *Legal 500 Latin America*, 2018-2023
- Energy and Natural Resources, *Legal 500 Latin America*, 2018-2023
- Compliance, *Legal 500 Latin America*, 2021-2023
- Banking and Finance, *Legal 500 Latin America*, 2018-2021
- International Firms: Projects and Energy, *Legal 500 Latin America*, 2018-2019
- Energy & Natural Resources (Mexico), *Chambers Latin America*, 2011-2014, 2016-2024
- Energy & Natural Resources (Mexico), *Chambers Global*, 2020-2022
- Insurance (Mexico), *Chambers Latin America*, 2012-2014, 2017-2024
- Projects (Mexico), *Chambers Global*, 2020
- Projects (Mexico), *Chambers Latin America*, 2017-2020
- LACCA Approved: Energy, *Latin American Corporate*

Manufacturing and Industrials

Areas of focus

PPPs (including P3 and PFI) and Government Contracts

Operation and Maintenance, Facilities Management, Services and Commercial

Project Finance, DFI and ECA Finance

Dealing with Financial Services Regulators

Organizational Governance and Financial Institutions

Authorizations and Variations of Permission

Water

Education and admissions

Education

Postgraduate Diploma, Executive International Finance, Universidad Iberoamericana, 2004

LL.M., Georgetown University Law Center, 1995

Postgraduate Diploma, Executive International Finance, Georgetown University, McDonough School of Business, 1995

Law Degree, Instituto Tecnológico Autónomo de México, 1994

Memberships

CoChair Mexico Committee American Bar Association

Counsel Association, 2017-2023

- Energy, *Latin Lawyer 250, 2017-2023*
- Corporate and M&A, *Latin Lawyer 250, 2017-2023*
- Insurance & Reinsurance, *Latin Lawyer 250, 2017-2023*
- Insurance and Reinsurance, *Latin Lawyer National, 2020*
- Corporate and M&A, *Latin Lawyer National, 2020*
- Energy, *Latin Lawyer National, 2020*
- Anti-corruption investigations and compliance, *Latin Lawyer National, 2020*

Latest thinking and events

- Awards & rankings
 - Hogan Lovells puts in strong performance in 2024 Chambers Latin America Mexico rankings
- Press releases
 - Hogan Lovells advises Motherson on binding commitment to acquire SAS Autosystemtechnik
- Press releases
 - Hogan Lovells advises Wintershall Dea on its acquisition of a material stake in the Hokchi oil and gas field, offshore Mexico
- Insights and Analysis
 - ESG in the insurance industry
- Insights and Analysis
 - ESG: A Global Issue for the Insurance Industry
- News
 - New Release: Insurance Horizons Brochure 2021

Member, Asociación Nacional de Abogados de Empresa (ANADE)

Member, International Bar Association (IBA)

Accolades

"[F]ocuses his infrastructure work on energy, natural resources and water projects. Market commentators highlight his appreciation of the client's needs."

Chambers and Partners 2015

"[P]articipated in the main milestones of the Mexican legal framework regarding oil and gas."

Chambers and Partners 2015

"[V]ery accessible, diligent and with an incredible level of knowledge and business understanding. He's always capable of providing new ideas and alternative solutions."

Chambers and Partners 2015
