

Dr. Carla Luh

Partner

Hamburg

Frankfurt

Biography

Carla Luh leads the finance practice group in Germany as well as our Infrastructure, Energy, Resources and Projects Practice Group in Germany and focuses with her practice on the financing of complex transactions in the infrastructure, renewables and real estate space. She advises lenders, sponsors, borrowers and investors on a wide range of international and domestic transactions in these sectors. With many years of experience in the drafting and negotiating of finance deals, she is the right person with the necessary project management and negotiation skills to bring your financing transactions successfully to financial close.

Carla is regularly recognized and recommended for her work by numerous leading lawyer handbooks. The international legal directory Best Lawyers for example includes her in the very few Best Lawyers in "Project Finance and Project Development" in Germany since 2014. Legal 500 Germany 2021 writes: "The team led by Carla Luh excels in many ways. In addition to detailed knowledge of the transaction, Carla also brings her enthusiasm to the table. If for some reason the negotiations reach a dead end, Carla leads the banking syndicate with very creative solutions." Legal Germany 2021 adds: "Carla Luh has unique leadership skills. In addition to her deep knowledge of the transaction, she also contributes in a very constructive way. Carla Luh leads an outstanding team, including Amy Wienke and Marco Weibrecht, who are both exceptional. Carla Luh



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Languages

English

German

Practices

Energy Regulatory

Financial Services

Infrastructure, Energy, Resources,
and Projects

Leveraged and Acquisition Finance

Transportation

Industries

Manufacturing and Industrials

Energy and Natural Resources

Financial Institutions

is different from partners in other law firms in a positive sense. Great knowledge of transactions and incredible drive.”

Representative experience

Advising the sponsors on the successful bidding process and financial close for the Umm Al-Hayman PPP project, one of the world’s largest wastewater projects. (Winner of the PFI Award 2020).

Advising EIB and LBBW on all aspects of the project financing of four wind farms in Poland.

Advising götel GmbH on the financing of a fiber network expansion with Hamburg Commercial AG in North and Central Germany.

Advising Silenos on the project financing of the geothermal power plant “Bruck” located in Southern Germany.

Advising Northland Power Inc. and Yushan Energy Company Ltd. on the project development of the offshore wind farm Hai Long in Taiwan.

Advising the Starwind Consortium on the project financing of the offshore wind farm Yunlin.

Advising international debt funds on the mezzanine financing of a large retail property in Germany.

Advising the financing banks/investors of a sponsor on the ongoing series of A-models of the new generation.

Advising the financing banks on the refinancing of a waste-to-energy project.

Advising Northland Power on the acquisition and project financing of the offshore wind farm Deutsche Bucht.

Advising the offshore wind farm Merkur on project financing.

Advising a bank on the financing of offshore wind farm projects in Germany.

Advising DZ Bank AG on a leasing financing for the construction of a logistics center.

Insurance

Private Capital

Areas of focus

Direct Lending

Distressed Asset Management, Refinancing, and Restructuring

Engineering, Procurement, Construction, and Supply Chain

Infrastructure/Energy M&A and Joint Ventures

Operation and Maintenance, Facilities Management, Services and Commercial

Project Finance, DFI and ECA Finance

Regulated Industries and Utilities

Secondary Markets and Co-investments

Automotive Regulatory

Rail

Education and admissions

Education

Second State Exam in Law, Regional Court of Mainz, 2009

First State Exam in Law, Johannes Gutenberg University Mainz, 2006

Advising Nord/LB on the financing of an onshore wind farm in Sweden.

Advising HSH Nordbank AG (now Hamburg Commercial Bank AG) on the financing of an onshore wind farm in Ireland.

Advising Dekabank on the refinancing of the PPP project Zeughausareal Burgdorf in Switzerland.

Advising the financing bank on the acquisition and refinancing of a portfolio of 18 wind farms.

Awards and rankings

- Industry Focus: Energy, *Legal 500 EMEA*, 2019
- Public Sector: PPP, Next Generation, *Legal 500 EMEA*, 2019
- Carla is recognized in the Legal 500 2018 and 2019 ranking as the only lawyer in the financing sector as "Name of the Next Generation", *Legal 500*, 2018/2019
- Banking and Finance: Project Finance, Next Generation, *Legal 500 EMEA*, 2018-2019
- Public Sector: PPP, *Legal 500 EMEA*, 2018
- Carla Luh was included in the 2018 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2018
- Carla Luh was included in the 2017 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2017
- Carla Luh was included in the 2016 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2016
- Recommended lawyer for Project Finance and Development Practice, *Best Lawyers*, 2014/2015
- Banking and Finance: Lending and Borrowing, Germany, Recommended, *Legal 500 EMEA*, 2019
- Banking and Finance: Project Finance, Germany, Next Generation Partner, *Legal 500 EMEA*, 2019-2020
- Banking and Finance: Project Finance, Germany, Recommended, *Legal 500 EMEA*, 2019-2020

Latest thinking and events

- Press Releases
 - Hogan Lovells advises a consortium of banks on financing package for TNG Glasfaser
- Press Releases
 - Hogan Lovells advises DIF Capital Partners on fibre build out joint venture
- Press Releases
 - Hogan Lovells advises UBS Asset Management and Northern Fiber Holding on acquisition of sewikom
- Press Releases
 - Hogan Lovells advises Storengy on a joint venture with CM Fluids
- Press Releases
 - Hogan Lovells advises DTCP on major investment in data center operator maincubes
- Press Releases
 - Hogan Lovells advises fibre business Strategic Fiber Networks GmbH in relation to an initial EUR 95 million debt financing