

Scott Campbell

Partner

Denver

New York

Biography

Scott Campbell works side-by-side with his clients on all aspects of real estate transactions to provide creative solutions to complex real estate issues. His practice focuses on real estate finance, acquisitions, dispositions, and joint ventures.

Scott focuses on sophisticated real estate transactions throughout the country and uses his experience to advise clients on innovative structuring and drafting solutions to help them achieve their business goals. Scott's practice regularly involves assets in the hospitality, industrial, sports and entertainment, office, multi-family, and senior housing sectors. Scott also routinely represents lenders and borrowers on mortgage loans, mezzanine loans, preferred equity transactions, and lender syndication agreements.

Working on market leading transactions, Scott's prior experience includes the financing of the largest single asset deal in New York City at the time, the acquisition of various ski resorts for Alterra Mountain Company, the acquisition of the Denver Broncos' real estate interests, and the sale of the Barclays Center (the latter two transactions also being part of the highest valuation for an NFL and NBA team, respectively, at the time).

In addition to his transactional work, Scott regularly writes articles, teaches CLEs and provides commentary on current real estate issues. Scott is a member of the



Phone

+1 303 454 2429 (Denver)

+1 212 918 3000 (New York)

Fax

+1 303 899 7333 (Denver)

+1 212 918 3100 (New York)

Email

scott.campbell@hoganlovells.com

Practices

Real Estate

Real Estate Finance

REITs

Joint Ventures

Mergers and Acquisitions

Private Equity

Industries

Real Estate

Sports, Media and Entertainment

Areas of focus

Real Estate Development

Law360 Real Estate Editorial Board and a member of the Smart Leasing Advisory Board for the City and County of Denver.

Representative experience

Represented the Walton-Penner family on all real estate matters relating to the acquisition of the Denver Broncos for reportedly the highest valuation ever paid for a sports franchise.

Represented a real estate investment management firm on a mixed membership and asset acquisition of a US\$1.26bn industrial portfolio located in core markets throughout eleven states in the U.S.

Represented Partners Group on the sale of a large-scale portfolio of U.S. industrial properties at a price of more than US\$1bn.

Represented a real estate investment management firm on a US\$633m loan secured by industrial assets in ten states throughout the United States.

Represented Onexim Sports and Entertainment Holding USA, Inc. in connection with the sale of the Barclays Center and the controlling interest in the Brooklyn Nets to Joe Tsai.

Represented Alterra Mountain Company on numerous deals involving the acquisition of ski resorts and related commercial properties located in Utah, California, Washington, and Vermont.

Represented a subsidiary of VICI Properties Inc. on various construction financing loans for experiential assets located throughout the United States.

Represented a life insurance company as the lender on a US\$134m construction loan for a mixed-use development in San Diego, California.

Represented Welltower Inc. on the portfolio acquisition of various senior housing projects in excess of US\$500m.

Real Estate Investment
Real Estate Private Equity
Sports

Education and admissions

Education

J.D., Columbia Law School, Harlan Fiske Stone Scholar, 2010

B.A., Cornell University, 2007

Bar admissions and qualifications

Colorado

New York

Represented a real estate investment trust as the borrower on a US\$110m loan secured by resorts in the Dominican Republic and Jamaica.

Represented an international real estate developer as the borrower on a master credit facility in excess of US\$900m secured by student housing complexes.

Represented a real estate investment trust as the lender on the origination of a mezzanine credit facility for the acquisition of medical office buildings throughout the United States.

Represented a real estate investment management firm on a mortgage loan in excess of US\$367m secured by industrial assets in three states located on the East Coast of the United States.

Represented Wells Fargo Bank on the origination of construction and permanent financing loans for various mixed-use developments in Denver.

Represented the seller of a major high rise office building in downtown Denver.

Awards and rankings

- Real Estate/Construction Law Trailblazer, *National Law Journal*, 2022
- Rising Stars, Real Estate, *Law360*, 2020

Latest thinking and events

- Press Releases
 - Hogan Lovells represents Bizzi & Partners in \$313 million joint construction financing for Manhattan skyscraper
- Press Releases
 - Hogan Lovells advises VICI Properties Inc. on acquisition of joint venture interest from Blackstone Real Estate Income Trust, Inc.
- Insights and Analysis
 - Global ESG in Real Estate: Green Leases Webinar
- Webinar
 - ESG in Real Estate

- Insights and Analysis
 - Real Estate: Is there a global approach to ESG?
- Press Releases
 - Hogan Lovells advises Partners Group in US\$1 billion sale of industrial real estate portfolio