

## Bruno Ciuffetelli

Partner

Houston

### Biography

Widely recognized for his energy knowledge and increasing visibility in the oil sector and in the Sovereigns and quasi Sovereigns sphere. Bruno Ciuffetelli's practice focuses mainly on advising Latin American companies in the oil, gas, and petrochemical industries, as well as Ministries of Finances and Central Banks in the region.

Bruno represents clients in these industries in a variety of matters, including the structuring of international joint ventures, construction contracts, license and technology transfers, and project finance. He has represented oil and energy companies in the region in structured finance operations and also in capital markets. Recently, he has been involved in major lending transactions between China and Latin America. As head of the Americas Sovereigns practice of the firm, Bruno has accumulated a vast experience for clients that interface in all the cycle of the Sovereigns related work.

Bruno, described by market commentators as a "splendid lawyer," also has extensive international corporate knowledge of companies from a wide range of industries. He has advised international banks and financial institutions on privatizations and acquisitions of local banks and also advised multinationals in their business strategies, mergers, and restructuring of their operations in different countries in Latin America.

At the same time, Bruno also keeps an important antitrust practice; he has represented major companies



### Phone

+1 713 632 1468

### Fax

+1 713 632 1401

### Email

[bruno.ciuffetelli@hoganlovells.com](mailto:bruno.ciuffetelli@hoganlovells.com)

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### Languages

English  
Italian  
Spanish

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### Practices

Antitrust and Competition  
Infrastructure, Energy, Resources,  
and Projects  
Energy Regulatory  
Sovereigns  
Our legal work in Latin America

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### Industries

Manufacturing and Industrials  
Energy and Natural Resources

in investigations before Latin America Antitrust Agencies, and analyzed the need for notifying mergers in different countries in the region. Additionally, Bruno has represented private companies, state-owned entities, and Sovereigns in Latin America in dispute resolutions through settlement negotiations or international arbitrations.

Bruno brings a wealth of knowledge and experience to his role at Hogan Lovells.

\*Bruno is a foreign legal consultant with the state of Texas

## Representative experience

Assisted the Republic of Ecuador on the landmark restructuring of its US\$17.4bn in international bonds, helping the country complete one of the largest international restructurings in Latin America.

Assisted the City of Cordoba, Argentina in the restructuring of its US\$150m in international debt.

Represented a national oil company in a US\$517m pre-payment facility provided by international banks for construction of a thermoelectric plant.

Represent sponsor company in US\$334m senior secured financing provided by Asia Export Credit Agency and others for expansion of petrochemical plant.

Represented a Spanish consortium in US\$1.6bn contract negotiation and execution for the rehabilitation of the Line 1 of the Caracas Metro.

Represent a national oil company in US\$2bn financing by international bank for expansion and upgrade of Puerto La Cruz Refinery, Venezuela.

Represented a national oil company in a US\$120m financing for the construction of a number of tug vessels.

Represent a petrochemical company in Latin America in the development, construction, and financing with a Chinese Bank for US\$600m port facility.

## Private Capital

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### Areas of focus

Public International Law

Merger Control

Agency Investigations

Sovereign Wealth

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## Education and admissions

### Education

LL.M., The London School of Economics and Political Science, 1991

J.D., Universidad Católica Andrés Bello, 1987

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### Memberships

Former Chair, Antitrust Committee, International Bar Association

Member, Caracas Bar Association

International Associate, American Bar Association

Former Co-chair, Latin American Forum, International Bar Association

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### Bar admissions and qualifications

Venezuela

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Represented a Latin American-based petrochemical company in a public tender offer to repurchase outstanding bonds of one of its subsidiaries.

## Awards and rankings

- Energy: Transactions: Oil and Gas, *Legal 500 US*, 2019
- International Firms: Banking and Finance, *Legal 500 Latin America*, 2018-2019
- International Firms: City Focus: Miami, *Legal 500 Latin America*, 2019
- International Firms: Projects and Energy, *Legal 500 Latin America*, 2018-2019
- Energy & Natural Resources (Venezuela), *Chambers Global*, 2009-2019
- Energy & Natural Resources (Venezuela), *Chambers Latin America*, 2009-2018
- Corporate/M&A (Venezuela), *Chambers Latin America*, 2012-2018
- Competition/Antitrust (Venezuela), *Chambers Latin America*, 2009-2018
- Banking & Finance (Venezuela), *Chambers Latin America*, 2016-2018
- Banking & Finance (Venezuela), *Chambers Global*, 2016-2017
- Corporate/M&A (Venezuela), *Chambers Global*, 2010-2017
- Competition, *Who's Who Legal*, 2017
- Named to the 2015 Latin American Corporate Counsel Association (LACCA) list of recommended lawyers - Corporate/M&A, 2015

## Latest thinking and events

- Awards & rankings
  - Hogan Lovells' work on Ecuador debt restructuring recognized by LatinFinance in its award of Sovereign Liability Management Deal of the Year 2020
- Webinar

- Executive International Business Transactions Program
- Press releases
  - Hogan Lovells Follows on Ecuador Sovereign Restructuring with Argentine Sub-Sovereign Restructuring
- Press releases
  - Hogan Lovells Advises the Republic of Ecuador on first-of-its-kind international restructuring
- Webinar
  - Latin America sovereign debt in times of COVID-19
- Press releases
  - Hogan Lovells announces changes to office, practice area, and industry sector leadership roles