

Tony Brown

Counsel

Northern Virginia

Biography

Drawing on a broad range of transactional experience, Tony Brown works side by side with clients to reach practical solutions to their most challenging legal issues.

Tony focuses his practice on intellectual property (IP) and technology transactions, commercial contracts, mergers and acquisitions (M&A) and other complex commercial transactions. He has experience representing multinational public companies, emerging companies, private equity sponsors and private companies in a variety of industries and sectors, including technology, automotive, life sciences, energy, manufacturing and distribution.

Prior to joining Hogan Lovells, Tony was an associate in the Charlotte, North Carolina office of another international law firm. While in law school, Tony was a member of the *Journal of Law and Politics* and completed judicial internships in the Federal District Court for the Western District of North Carolina and Fourth Circuit Court of Appeals.

Representative experience

Represented an automotive manufacturer in drafting and negotiating a Collaboration Agreement for a video telematics fleet management solution

Represented an automotive manufacturer in drafting and negotiating commercial agreements for an international business transaction, including IT,



Phone

+1 703 610 6121

Fax

+1 703 610 6200

Email

tony.brown@hoganlovells.com

Practices

Intellectual Property

IP and Technology Transactions

Commercial

Complex Contracting

Mergers and Acquisitions

Space and Satellite

Industries

Technology and Telecoms

Automotive and Mobility

Life Sciences and Health Care

Areas of focus

IP Rights in Transactions

transition services and distribution agreements

Represented a multinational e-commerce company in drafting and negotiating commercial agreements to procure delivery vehicles and related equipment, technology and services

Represented a U.S. based alcoholic beverage company in drafting and negotiating distribution agreements for the international supply and distribution of its products

Represented a life sciences company in drafting and negotiating an IT Services Agreement for the operation of a laboratory information system and provision of related laboratory management services

Represented a provider of digital therapeutics in licensing and commercializing its digital therapy product offering for chronic musculoskeletal pain

Represented a healthcare company in developing agreement templates for licensing and commercializing its software-as-a-service product offering for coronary artery disease

Represented a provider of government services in drafting and negotiating an agreement with a strategic partner to commercialize and jointly offer a cloud-based contact center solution

Represented a provider of government services in procuring a cloud-based COVID-19 contact tracing solution

Represented a management consulting firm in drafting and negotiating commercial agreements in connection with its consulting services engagements

Advised on the IP and commercial aspects of domestic and international M&A transactions

Latest thinking and events

- Press releases
 - Hogan Lovells welcomes the New Year with 28 new partner and 59 new counsel promotions
- Press releases
 - Hogan Lovells advises Labcorp in strategic

Commercial Transactions and Due Diligence

Technology Contracts

Engineering, Procurement, Construction, and Supply Chain

Education and admissions

Education

J.D., University of Virginia School of Law, 2014

B.A., University of Virginia, 2011

Bar admissions and qualifications

Virginia

North Carolina

laboratory agreement with Ascension

- Press releases
- Hogan Lovells advises American Robotics in acquisition by Ondas Holdings