

Beth Peters

Partner

Washington, D.C.

Biography

Recognized by *Chambers* and *Legal 500*, Beth Peters has over 30 years of experience advising clients on international trade and immigration matters. Beth is Co-Director of our International Trade and Investment Group.

Beth advises clients on the full range of international trade laws, including export control, cyber, national security, sanctions, customs, anti-boycott, and anti-money laundering/USA Patriot Act regulations. She also has a wealth of experience handling immigration matters and assessing cutting-edge technology transfer and deemed export issues.

Beth advises financial institutions and universities, as well as telecommunications, satellite, engineering, chemical, defense, life science, and other companies in complying with the International Traffic in Arms Regulations (ITAR), Export Administration Regulations (EAR) and nuclear export controls, including complicated compliance, licensing, and enforcement matters. She assists financial institutions, universities, and companies on economic sanctions and anti-money laundering compliance matters.

Leading publications note, "Beth Peters has 'an encyclopedic knowledge of U.S. laws and excellent experience of their application outside the USA' and 'clients recommend her as a highly skilled and efficient practitioner,'" (*Chambers USA*); "first-class in export procedures work" (*Chambers Global*); "Beth is the one with the most 'secret sauce,' that almost ineffable



Phone

+1 202 637 5837

Fax

+1 202 637 5910

Email

beth.peters@hoganlovells.com

Practices

International Trade and Investment
Immigration
Privacy and Cybersecurity
Space and Satellite

Industries

Financial Institutions
Aerospace and Defense
Life Sciences and Health Care
Insurance
Education
Technology and Telecoms
Energy and Natural Resources
Manufacturing and Industrials

quality that transcends subject matter competency and business judgment to make a practitioner more than the sum of her parts. Maybe it's her emotional intelligence, but Beth has a quality that puts clients at ease even when faced with significant compliance challenges." (*World Export Control News Awards* Export Control Practitioner of the Year); "good relations with high-ranking government officials and is consequently a go-to practitioner for clients seeking strategic and nuanced advice relating to export controls and sanctions." (*Legal 500 US* Leading Lawyer).

Representative experience

Work with clients to develop risk-based trade compliance programs, including conducting audits and implementing training programs.

Help companies to classify goods, technology, and software and obtain licenses and classifications under the EAR, ITAR, and nuclear export controls.

Counseled insurance companies, including property, casualty, marine, and life lines on sanctions enforcement under OFAC and state regulations.

Advised financial institutions on export control, AML, anti-boycott, and sanctions issues in fund transfers, handled training, audits, and disclosure.

Advised companies and universities regarding export control and immigration laws including deemed exports of technology and software source code.

Counseled top U.S. research universities on sanctions, including campuses and activities and obtained OFAC licenses.

Awards and rankings

- Trade & Customs: International Sanctions, Global Elite Thought Leader, *Who's Who Legal*, 2021
- Dispute Resolution: International Trade, Hall of Fame, *Legal 500 US*, 2018-2021
- International Trade: Export Controls & Economic Sanctions (USA), *Chambers Global*, 2014-2022

Areas of focus

Sanctions

Export Controls

Anti-money Laundering

Technology Transfer, Deemed Exports, and University Based Fundamental Research

Anti-boycott Compliance

Trade Legislation, Policy, and Negotiations

CFIUS and Foreign Investment Reviews

Customs and Import Compliance

Public International Law

Education and admissions

Education

J.D., Columbia Law School, 1990

B.A., Duke University, 1987

Summer Program, Oxford University, 1985

Memberships

Former Co-Chairman, International Trade Committee, District of Columbia Bar

Former Advisor, Law 360 International Trade Editorial Board, 2013-2014

Member, American Bar Association

Member, American Immigration Lawyers Association

Member, International Compliance Professionals Association (ICPA)

- International Trade: Export Controls & Economic Sanctions (Nationwide), Rank 1, *Chambers USA*, 2010-2022
- Dispute Resolution: International trade, Recommended, *Legal 500 US*, 2020
- Trade & Customs: International Sanctions, Recommended, *Who's Who Legal*, 2020
- Labor and Employment: Immigration, *Legal 500 US*, 2007-2019
- 25 Most Respected Sanctions Lawyers in Washington, D.C., *Global Investigations Review*, 2019
- International Trade/WTO (International Firms) (Expertise Based Abroad), *Chambers Global*, 2019
- Immigration (District of Columbia), Recognised Practitioner, *Chambers USA*, 2019
- Dispute Resolution: Corporate Investigations and White-Collar Criminal Defense, *Legal 500 US*, 2019
- Dispute Resolution: International Trade, Leading Lawyer, *Legal 500 US*, 2008-2018
- 2016 Export Control Practitioner of the Year – Runner-Up, *WorldECR Award*, 2016
- 2015 Export Control Practitioner of the Year – Highly Commended, *WorldECR Award*, 2015
- Top Lawyers, *Washingtonian Magazine*, 2007, 2013
- Immigration (District of Columbia), *Chambers USA*, 2006-2013
- International Trade: Trade Remedies and Trade Policy (USA), *Chambers Global*, 2010
- International Trade: Trade Remedies & Trade Policy (Nationwide), *Chambers USA*, 2009
- Legal Elite, *Virginia Business Magazine*, 2005

Member, National Association of College and University Attorneys (NACUA)

Member, Society of International Affairs

Bar admissions and qualifications

District of Columbia

New York

Latest thinking and events

- News
 - OFAC releases new guidance on the price cap policy for crude oil of Russian Federation origin
- News
 - FinCEN analysis of BSA filings in 2021 reveals

increased number and severity of ransomware attacks

■ News

- U.S. Government seeks to restrict biotechnology cooperation with China

■ News

- BIS imposes significant new export controls on China regarding semiconductors and supercomputers

■ Awards and Rankings

- Hogan Lovells lawyers named in Euromoney's Women in Business Law Expert Guide 2022

■ News

- OFAC issues guidance on implementation of G7 price cap on Russian crude oil and petroleum products