

## Adam Balfour

Senior Associate

London

### Biography

Adam Balfour is part of our Real Estate team. He trained with Hogan Lovells and qualified in March 2016. Adam acts in relation to a wide variety of complex commercial real estate matters including sales and acquisitions, development work, portfolio management and lettings and pre-lets (acting for both landlords and tenants).

Adam has a particular focus on ESG and sustainability in real estate, advising clients on matters including "green leases", Energy Performance Certificates, and Minimum Energy Efficiency Standards. Adam has also been seconded to M&G Real Estate and Citibank.

### Representative experience

Advising Aware Super on the acquisition of a 22% stake in Get Living PLC.

Acting for Archer Hotel Capital on the acquisition of the Hoxton Shoreditch and Hoxton Holborn hotels in London.

Acting for M&G Real Estate and a Japanese investor in connection with the purchase of a 50% stake in Highcross Shopping Centre for £236m from Hammerson plc.

Acting for M&G Real Estate managed funds on the acquisition and disposal of a variety of warehouse, office and retail assets across the UK.

Acting for Pears Property on the acquisition and disposal of five hotels.



### Phone

+44 20 7296 2000

### Fax

+44 20 7296 2001

### Email

[adam.balfour@hoganlovells.com](mailto:adam.balfour@hoganlovells.com)

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### Languages

English

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### Practices

Real Estate

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### Industries

Real Estate

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### Education and admissions

#### Education

LPC, BPP University, 2013

GDL, BPP University, 2012

M.A., University of Oxford, 2010

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Advising institutional fund managers on forward funding agreements relating to hotel and industrial sites.

Acting for a major U.S. investor on the acquisition and financing of a portfolio of retail properties.

Advising various institutional landlords including M&G Real Estate and Coal Pension Properties on the management of their multi-asset-class portfolios.

## Latest thinking and events

### ■ News

- Cross-border Real Estate ESG: How will the EPBD affect EU member states... and what about the US and UK?

### ■ News

- UK Real Estate ESG Update

### ■ News

- ESG and Real Estate: Spring round-up: What will ESG bring in 2024?

### ■ News

- ESG and UK real estate: Autumn round-up

### ■ News

- What does ESG mean for UK Real Estate?

### ■ Hogan Lovells Publications

- Environmental, Social and Governance (ESG) issues in the global real estate sector

## Bar admissions and qualifications

Solicitor, England and Wales

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