

Arne Thiermann, LL.M. (LSE)

Partner

Hamburg

Biography

National and international companies in the pharma, biotech and medical devices sector entrust Arne Thiermann with commercial contracts of strategic relevance as well as regulatory and compliance issues. Arne can assist you with his extensive experience in the drafting and negotiation of complex contracts in the life sciences sector.

With a background in intellectual property law, Arne regularly handles licensing and development transactions in all stages of drug or device development. He further provides advice on strategic supply and manufacturing arrangements and helps you setting up R&D, marketing and distribution collaborations. You may also seek Arne's advice on regulatory issues in the context of researching, developing, marketing and distributing pharmaceutical products and medical devices.

Finally, Arne helps you marketing and advertising pharmaceutical products and medical devices in compliance with applicable laws and industry codes. He specifically assists life sciences clients on how to properly interact and collaborate with health care professionals.

His goal is to show a solutions-oriented approach and deliver pragmatic solutions to his clients. Arne is listed as Name of the Next Generation for Industry focus: Healthcare in Legal 500 Germany in 2020 and 2021



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Languages

English
German

Practices

Commercial
Complex Contracting
Health
Marketing and Advertising
Medical Device and Technology
Regulatory
Mergers and Acquisitions
Pharmaceuticals and Biotechnology
Regulatory
Strategic Operations, Agreements
and Regulation

and as often recommended lawyer for Pharmaceuticals and Medical Devices in JUVE handbook since 2016. Further he is acknowledged as noted practitioner for Life Sciences in Chambers Europe since 2015. Clients like working with him "because of the excellent work, the pragmatic approach, the high level of expertise and the trust that has grown over many years." (Legal 500 Germany, 2021) and praise him as "reliable, innovative and solution-oriented" (JUVE handbook, 2020/2021).

He regularly holds external and in-house presentations and seminars on regulatory topics and commercial contracts.

Representative experience

Advising Merck & Co., Inc. on its worldwide license agreement with AiCuris GmbH & Co. KG regarding its HCMV portfolio.

Secondee to an international pharmaceutical company.

Advising a French nanomedicine company on a license agreement with a Taiwanese partner for the clinical development of its innovative product candidate in Asia-Pacific.

Advising a Germany-based worldwide leading medical devices company on the regulatory status of software and software systems.

Advising an international medical devices company on various regulatory, contractual, reimbursement and advertising law aspects.

Advising a leading German telecommunications provider on the acquisition of an online platform for the management of aid appliances.

Awards and rankings

- Often Recommended Lawyer for Pharmaceuticals and Medical Products, *JUVE handbook*, 2016 – 2022
- Band 3 for Life Sciences in Germany, *Chambers Europe*, 2022
- Band 4 for Life Sciences in Germany, *Chambers Europe*, 2015 – 2021

Industries

Life Sciences and Health Care

Areas of focus

Digital Health

Medical Devices

Pharmaceuticals and Biotechnology

Technology Contracts

Cell, Tissue, and Gene Therapies

Licensing and Commercial Transactions

Education and admissions

Education

LL.M., London School of Economics, 2007

Second State Exam in Law, Higher Regional Court of Munich, 2006

First State Exam in Law, LMU Munich (Ludwig-Maximilians-Universität München), 2004

Memberships

German Association for the Protection of Intellectual Property (GRUR)

Licensing Executives Society (LES)

- Next Generation Partner for Industry focus: Healthcare, *Legal 500 Germany*, 2020-2022
- Recommended Lawyer for Industry focus: Healthcare, *Legal 500 Germany*, 2015-2017
- Recommended Lawyer for Trade, Distribution, Logistics, *Legal 500 Germany*, 2022
- Highly recommended lawyer for medical law for doctors, clinics, pharmaceutical companies and insurers, *WirtschaftsWoche*, 2022

Latest thinking and events

- Insights and Analysis
 - Life Science Law Update – Key developments for pharma and device companies in EU and EU Big Five
- Webinar
 - Medical Devices Update
- Press Releases
 - Hogan Lovells advises CatalYm on €50m Series-C financing round
- Hogan Lovells Podcasts
 - Podcast: Talking the cure
- Insights and Analysis
 - Medical Device Update
- Webinar
 - Medical Device Update