

Allison D. Pugsley

Partner

Washington, D.C.

Biography

Allison Pugsley has more than a decade of experience representing biotechnology, medical device, and pharmaceutical companies in connection with federal procurements. She advises on the full life cycle of government contracts: preparing and submitting an offer, contract negotiations, contract administration, contract modifications, and contract terminations.

Allison also routinely represents clients with respect to audits and internal reviews relating to federal contract pricing, and she advises on voluntary disclosures and settlements with the government. Her practical, problem-solving approach allows her clients to resolve disputes with the government in an efficient and effective way.

Allison helps clients navigate the complex pricing calculations required under the Veterans Health Care Act of 1992, the TRICARE retail pharmacy program, and the Federal Supply Schedule program. She leverages her in-depth knowledge of these pricing programs to provide both legal and strategic advice to clients in their contracts with the Department of Veterans Affairs (VA) National Acquisition Center, the regional Veterans Integrated Service Networks, the Defense Supply Center Philadelphia, the Department of Defense (DoD) TRICARE health program, and the Centers for Disease Control. Additionally, she assists pharmaceutical companies in gaining favorable positioning for their products on the VA and DoD formularies.

Allison also counsels pharmaceutical, medical device,



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Practices

Government Contracts

Industries

Life Sciences and Health Care

Areas of focus

Federal Health Procurement for
Drugs, Biologics, and Medical
Devices

Schedule Contracting

Cell, Tissue, and Gene Therapies

Education and admissions

Education

and personal protective equipment companies on disaster recovery purchasing by federal, state, and local governments. She has advised companies throughout the COVID-19 pandemic on donations, funding agreements, and contracts with HHS, BARDA, NIH, DoD, FEMA, and Operation Warp Speed, including providing guidance relating to the Defense Production Act and the PREP Act.

Prior to joining Hogan Lovells, Allison served as a judicial clerk to the Honorable George W. Miller of the U.S. Court of Federal Claims.

Awards and rankings

- Healthcare: Life Sciences, *Legal 500 US*, 2019

Latest thinking and events

- News
 - Biden Administration invites comments on new march-in rights framework
- News
 - Federal Grants & Buy America: OMB issues final guidance for federally funded infrastructure projects
- News
 - CMS Issues Final Guidance on the Inflation Reduction Act (IRA) Drug Price Negotiation Program
- News
 - U.S. government bans the use of TikTok under government contracts
- News
 - CMS issues initial guidance on Drug Price Negotiation Program
- Sponsorships and Speaking Engagements
 - ACI Annual "Big Four" Pharmaceutical Pricing Boot Camp

J.D., The George Washington University Law School, with high honors, 2002

B.A., College of William & Mary, cum laude, 1998

Memberships

Health Care Contracting Committee, Section of Public Contract Law, American Bar Association

Bar admissions and qualifications

District of Columbia

Maryland

Court admissions

U.S. Court of Federal Claims
