

## Alexander Gasparyan

Counsel

Dubai

### Biography

As a finance counsel, he helps clients on spectrum of finance transactions. No matter whether you are lender, borrower, lessor or lessee dealing with secured or unsecured lending, syndicated finance, aircraft or equipment lease (or even a repossession matter), derivatives and structured finance, complicated case involving restructuring or insolvency or taking or enforcing security, Alexander is always on the ground to help you.

His everyday practice expands internationally focusing on English and foreign law asset finance, banking, trade, commodities and export financing which erases the boundaries for cooperation with financial institutions, leasing companies and major corporates around the EMEA & CIS regions.

Given his diverse practice, Alexander has assisted clients from many industry sectors, including financial institutions, aerospace, defense and government services, energy and natural resources and diversified industrials. Alexander cultivates personal approach to each client. After long hours of negotiations, he is always ready to move your interaction to an informal level, for instance, inviting clients to contend at a table tennis or football game.

### Representative experience

Acting for ING (as coordinated mandated lead arranger) and other lenders in relation to a syndicated revolving credit facility to PJSC NLMK, a major



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### Languages

Armenian  
English  
Russian

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### Practices

Restructuring and Special Situations  
Banking and Loan Finance  
Aviation  
Financial Services  
Capital Markets  
Asset Finance  
Trade and Export Finance  
Transportation

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worldwide steel producer.

Advising Natixis (as coordinated mandated lead arranger) and other lenders in a number of pre-export syndicated loan financings to PJSC Uralkali, leading worldwide potash producer and exporter.

Acting for Deutsche Bank AG as sole mandated lead arranger on ECA-backed loan export finance facility to PJSC Kazanorgsintez, the leading producer of polythene in Russia.

Advising Morgan Stanley and other initial purchasers as Russian counsel in connection with issuance of EUR260 mln senior secured notes by Frigoglass Finance B.V.

Supporting a project company by way getting of a secured financing from VEB.RF, VTB Bank and Far East Development Fund to develop a mineral fertilizer plant in the Far East region of Russia.

Supporting SCAT Airlines, the second largest Kazakh airline, on its purchase of up to six new Boeing 737 MAX-8 from The Boeing Company.

Advising SCAT Airlines on numerous sale and purchase and lease transactions over certain aircraft from European and US corporates and lessors.

Advising Veling Ltd and Nedbank as Russian counsel in respect of operating lease of three Boeing 777 aircraft to JSC "IrAero" Airlines, which involved further repossession of these aircraft in Russia.

Counseling Jet Aviation Business Jets AG in respect of the aviation regulatory matters on customs regulation and clearance procedures to operate business jets in Russia.

Acting for Vnesheconombank on a sale and purchase and finance lease through its European leasing arm of several Russian made aircraft SSJ-100 to PT SKY Aviation, an Indonesian airline.

Advising the senior noteholder committee as Russian counsel in the restructuring of Croatian food producer and retailer in a pre-bankruptcy process.

## Industries

Financial Institutions

Manufacturing and Industrials

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## Areas of focus

Aviation Finance

Cross-border Restructuring and Insolvency

Derivatives and Structured Products

Rail Finance

Sustainable Finance & Investment

Loan Portfolio and Distressed Debt Transactions

Securities and Financial Regulatory Advice

Securitization and Structured Finance

Plant and Equipment Financing

Banking Services

Shipping Finance

Aviation Litigation

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## Education and admissions

### Education

Law Degree, Ulyanovsk State University, with honors, 2005

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## Accolades

He is notably active in relation to aircraft financings and leasing

Advising VR Capital in connection with the financing arranged for CEDC, a leading European premium spirits distributor.

Supporting PJSC Gazprombank in a complex restructuring of the credit portfolio of PJSC Tulachermet, a Russian steel producer.

Advising UniCredit S.p.A. in connection with conversion of a multicurrency trade revolving credit facility agreement of NLMK Trading S.A into a "green loan".

Advising Citibank, N.A. on matters related to insolvency proceedings in relation to Vneshprombank LLC.

Advising J.P. Morgan on various Russian law banking regulatory matters.

transactions in Russia and across the CIS region, advising foreign lessors, financiers and CIS-based airlines.

*Legal 500 EMEA, 2020*

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## Awards and rankings

- Transport (Russia), Next Generation Partner, *Legal 500 EMEA, 2020*
- Transport (Russia), Recommended, *Legal 500 EMEA, 2019-2020*
- Banking and finance: Lender or arranger side, Russia, Recommended, *Legal 500 EMEA, 2019-2020*
- Banking and Finance: Lender or Arranger Side, *Legal 500 EMEA, 2019-2020*
- Leading individual: banking and finance law, *Best Lawyers, 2019-2020*
- Rising Star in the areas of asset finance and banking in Russia, *IFLR100, 2018-2020*

## Latest thinking and events

- Sponsorships and Speaking Engagements
  - Airline Economics Growth Frontiers Dublin
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