

Ajay Kuntamukkala

Partner

Washington, D.C.

Biography

Ajay Kuntamukkala helps companies navigate complex national security laws that affect their international business activities. His clients look to him to anticipate and resolve cutting-edge challenges such as China-related national security developments, economic sanctions, nuclear trade, unmanned aerial vehicles, encryption, and the intersection of cybersecurity and export-controlled data. Ajay is co-director of the firm's International Trade and Investment practice.

With over 20 years of private sector and government experience, Ajay combines legal analysis and policy advocacy to advise clients on export controls, economic sanctions, anti-boycott, and other national security-related matters. His practice includes counseling on compliance with export control, sanctions and national security laws and regulations, designing and implementing compliance programs, obtaining government licenses and authorizations, and assisting clients with government investigations and enforcement proceedings. Ajay works with many industry sectors, such as life sciences, nuclear, technology, aerospace/defense, and autonomous vehicles. He represents clients before the U.S. Departments of State, Treasury, Defense, Commerce, and Energy as well as the Nuclear Regulatory Commission and other agencies.

Ajay rejoined the firm after serving as Senior Advisor to the Undersecretary of Commerce for Industry and Security from 2003 - 2005. At the Department of



Phone

+1 202 637 5552

Fax

+1 202 637 5910

Email

ajay.kuntamukkala@hoganlovells.com

Practices

Energy Regulatory

International Trade and Investment

Space and Satellite

Uncrewed Aircraft Systems

Industries

Aerospace and Defense

Education

Life Sciences and Health Care

Technology and Telecoms

Energy and Natural Resources

Areas of focus

Anti-boycott Compliance

Commerce, he counseled the undersecretary on a range of issues involving international trade and national security, including U.S. export control policy and high-technology trade. He supported the agency's international initiatives such as the U.S.-India High Technology Cooperation Group, which expanded high-technology trade with India. He served as the undersecretary's appeals coordinator, presiding over informal hearings and advising on the disposition of administrative appeals and enforcement proceedings.

Representative experience

Advise high-technology company on an export control assessment, classification, licensing, and strategy regarding company's drone program.

Assist large global medical device company with assessment of its sanctioned country activities and related voluntary self-disclosures to BIS and OFAC.

Assist leading global life sciences company with a range of sanctions matters, including counseling, licensing, and self-disclosures.

Advise leading internet company on potential provision of apps and services in sanctioned countries.

Assist nuclear companies, including reactor vendors, software developers, utilities, suppliers, and consultants on nuclear export control matters.

Counsel information security company with encryption export control issues.

Advise global life sciences company with an anti-boycott voluntary self-disclosure to BIS.

Advise U.S. company concerning best practices for securing export controlled data on IT systems.

Awards and rankings

- Energy: Nuclear (Regulatory & Litigation) (USA), *Chambers Global*, 2015-2018
- 2017 Export Control Practitioner of the Year – Highly Commended, *WorldECR Award*, 2017

Anti-money Laundering

Sanctions

Technology Transfer, Deemed Exports, and University Based Fundamental Research

Trade Legislation, Policy, and Negotiations

Export Controls

Nuclear Power

Education and admissions

Education

J.D., Georgetown University Law Center, 2000

M.P.P., Harvard University, 1998

B.A., Boston College, summa cum laude, 1995

Memberships

Member, American Bar Association

Member, Society of International Affairs

Member, South Asian Bar Association

Bar admissions and qualifications

District of Columbia

Maryland

- Energy: Nuclear (Regulatory & Litigation) (Nationwide), *Chambers USA*, 2014-2017
- Energy: Nuclear (Regulatory & Litigation) (Nationwide), Up and Coming, *Chambers USA*, 2012-2013
- Dispute Resolution: International Trade, *Legal 500 US*, 2009, 2012-2016

Latest thinking and events

- News
 - BIS continues to expand export controls on Russia and Belarus and adds 71 entities to the Entity List
- News
 - U.S. Department of Commerce solicits public comments on digital asset technologies framework
- News
 - OFAC authorizes transactions in listed sectors in connection with non-regime held areas of Syria
- News
 - U.S. expands controls on exports of industrial and commercial goods to Russia
- Press Releases
 - Hogan Lovells advises Saint-Gobain on the acquisition of Monofrax
- News
 - Aerospace & Defense: the DOD's report on Securing Defense-Critical Supply Chains